

# Jenne<sup>®</sup> is your VAD for Panasonic Security and Surveillance Products

Jenne is a national Value-Added Distributor (VAD) of technology products and solutions focused on security, voice, video, data networking and the cloud, including equipment and software for the enterprise and SMB markets. The company is headquartered near Cleveland, Ohio and has been in business since 1986. We are experts in Security and Surveillance products and solutions, and have a designated security team to assist with pre- and post-sales.

## Jenne Offers Your Complete Security and Surveillance Product Solutions

### How can Jenne help you?

- Complete IP solutions to fit your customers' needs.
- Network support to ensure functionality for you and your customers.
- Equipment staging and configuration-We configure IP addresses, update firmware, populate spreadsheets.
- Quote and order assistance to ensure the correct equipment is on hand for projects.
- System design assistance with RFP, camera selection, infrastructure selection.
- Nationwide education events for system design, configuration and operation.

## Jenne Security Team



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## The Panasonic Difference

Panasonic delivers a wide range of reliable security and surveillance products, including cameras, recorders, monitors, video management software and control systems. Panasonic's turnkey operation allows users to remotely manage and control their entire system and monitor through any Android and/or Apple device. Panasonic can provide high quality monitoring and easily integrate into an existing network.



## Security Market Overview

- Market size: The total market for video surveillance (CCTV) is estimated to grow to \$42 billion by 2019. (Source: Security Sales & Integration)
- Market demand is being driven and developed by increased prosperity, urbanization, a general trend towards greater security consideration and growing concerns over liability.
- Security crosses all areas of business and government/municipal organizations. Schools and health care providers/agencies are the customer segments with the highest penetration of network video products.
- Major growth potential for the sector is expected from new vertical markets; and customers' realization that the value of surveillance video extends beyond security (for inventory management; measurements of customer behavior in the retail sector; and remote monitoring within healthcare).
- Stricter legal requirements on camera surveillance within specific areas also will give rise to new business opportunities.

## Panasonic i-PRO Professional Network Surveillance System

Panasonic first introduced the i-PRO Network Surveillance System in 2005. Since that time, network surveillance cameras have become increasingly popular thanks to their ability to enable remote surveillance while lowering total cost of ownership (TCO). Encompassing a wide choice of cameras, encoders, recorders and management software, i-PRO has been a success in the marketplace offering significant technological innovations.

## Panasonic Security and Surveillance Products

### Cameras

- IP/analog dome, fixed, and PTZ
- 360/180 degree full HD 1080p with panoramic
- Super Dynamic range, 60fps
- 4K ultra HD 9 Megapixel 360 degree dome
- Android/Apple devices remote access
- Multi streaming
- 5 Year Warranty with i-PRO Preferred Program
- Smart coding for i-PRO 3/5/6 series cameras (reduces bandwidth up to 70%)
- i-PRO cameras are eligible for a no fee unlimited Video Insight license
- Intelligent VMD -Video Motion detection
- VIQS-Variable Image Quality on Specified Area
- High performance Uniphier chipset for i-PRO 3/5/6 series cameras

### Recording solutions

- i-PRO Smart HD Network Disk Recorder
- 16, 32, 64 channel NVR
- Expandable to 80TB of storage
- Android/Apple devices remote monitoring
- Wide range of alarm sources
- 3 year warranty with option of Extended warranty
- Video Insight servers

### Management and control systems

- Video Management software
- FacePro-high speed face matching software
- Matrix switchers
- Controllers
- Encoders and decoders
- Video Insight licenses
- Coaxial Lan converters

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