Jenne, Inc., is a leading U.S. based value-added distributor of technology products and solutions focusing on networking infrastructure and storage solutions, physical security, unified communications and collaboration, the Cloud, the Internet of Things (IoT), and video conferencing, including equipment and software for the Enterprise and SMB markets. Jenne is dedicated to tracking emerging technologies, and offering fresh solutions, new equipment and related applications. Our “high touch, fast response” model allows our customers to be more successful more quickly.

Jenne is committed to providing value-added resellers, integrators and service providers with:
• A broad product selection representing more than 180 leading technology companies.
• Value-added web tools to enable resellers to be more effective and efficient, including design and configuration tools, job aids, service contract renewal and cloud solutions portals.
• Financing options including partnerships with leading financing and leasing companies.
• Marketing consultation and support through Jenne Marketing Pro.
• Sales and technical training through Jenne University.

The Jenne Team is Available to Help You
• Jenne’s Business Development Team is 100% committed to assist with all of your needs, including product selection, programs, and special price requests.
• Jenne’s Inside Sales Team members are knowledgeable on our vendors’ complete line of products and are available to answer questions and to help place your order.
• Jenne’s Territory Business Development Directors introduce new technology and industry best practices that contribute to a partner’s business plan development and execution.
• Jenne’s Total One-Stop Sourcing provides Value Added Resellers (VARs) with a single source for all the products they need to be successful at the lowest total cost.

Operational Support
Jenne provides unparalleled operational support – we are experts in distribution!
• Same day shipping on orders placed before 7 p.m. EST.
• An industry-leading order fill rate – 99.98 percent.
• On-time shipments – 99.89 percent.
• Drop-shipping capability and custom branded delivery documents – cut days and cost out of your deliveries.
# AUDIO/VIDEO CONFERENCING SOLUTIONS

<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
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| Avaya IX Meetings | Provides messaging, voice, video, conferencing and team collaboration, all in one application.
| Avteq | Designs and manufactures video conferencing mobile stands and consoles with a new dimension to meet the demands of current technology.
| CAD Audio | A developer of paging and radio microphones, stands and accessories for the professional, commercial and installation audio industries.
| Chief | Offers mounting solutions designed to support a wide range of audio/video applications from corporate boardrooms and facilities to home theaters and offices.
| ClearOne | Is a global company that designs, develops and sells conferencing, collaboration, streaming and digital signage solutions for voice and visual communications. The performance and simplicity of its advanced comprehensive solutions offer unprecedented levels of functionality, reliability and scalability.
| HuddleCamHD | Is a U.S.-based company that manufactures USB connected conference cameras and speakerphones. Offering both wireless and wired USB webcams, HuddleCamHD is most known for its affordable USB cameras with pan, tilt, and optical zoom capabilities.
| Konftel | For 30 years Konftel's mission has been to help people in businesses around the world hold millions of meetings despite distance. Their focus has been set on offering the perfect sound. Now it's time to bring video into Konftel's meeting solutions. It's time to add a face to the voice.
| Kramer | Kramer has been on the leading edge of Pro AV innovation for over 35 years. With hundreds of employees and partners serving thousands of customers across six continents, they remain committed to delivering smart technology products and solutions for a wide variety of markets and applications.
| LG Electronics | Has led the way into the advanced digital era thanks to the technological expertise it has acquired manufacturing appliances since 1958. LG continues to pursue its 21st century vision of becoming a worldwide leader in digital—ensuring customer satisfaction through innovative products and superior service.
| Logitech | Is a world leader in products that connect people to the digital experiences they care about. Spanning multiple computing, communication and entertainment platforms, Logitech’s combined hardware and software enables or enhances audio and video communication over the internet.
| Plantronics and Polycom | Have come together as Poly. Poly is the global communications company that powers authentic human connection and collaboration. Face to face, they sift and sort millions of verbal and non-verbal cues to glean meaning. Poly is finding new ways to inject these cues into audio and video communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To nurture the simplicity and beauty of human connection.
| PTZOptics | Is a U.S.-based company that manufactures PTZ broadcast conference cameras. PTZOptics cameras offer a wide variety of connectivity options including: HD-SDI, HDMI, USB 3.0 and IP Streaming.
| Snom | Designs and manufactures professional and enterprise VoIP telephones. Snom produces robust, high-quality and feature-rich business telephones designed exclusively for the trained and certified professional IT and PBX installer, and universally compatible with the leading PBX platforms.
| Sennheiser | Is a provider of headsets and headset accessories for call center, consumer, wireless, mobile, USB, Bluetooth™ and VoIP.
| AVFI | Is a leader in the video conference and A/V furniture market. They provide excellent products and services at competitive prices.
| Yamaha | Audio and video conferencing solutions streamline collaboration and boost productivity wherever people need to speak openly, share freely and create exceptional things. Yamaha’s considered approach to building enterprise-grade microphone systems, conference phones, and video sound bars ensures exceptional audio quality, ease of connectivity and flexibility for meetings across the table or across the globe.
| Vidyo | Enriches people’s lives by embedding real-time video into digital communications in the moments that matter most. Millions of people around the world connect visually every day through Vidyo’s secure, scalable technology and cloud-based services. Its patented platform integrates with virtually any application environment, network, and device to deliver the highest quality experiences that strengthen teams, build trust, solidify relationships, and improve quality of life for everyone.
| VTech | Is the #1 manufacturer of cordless phones in the world. VTech has translated its success in cordless telephony to create the ErisStation® Conference Phone with Wireless Mics and the ErisTerminal™ SIP phones.
| Yealink | With the outstanding technical patents of cloud computing, audio, video and image processing technology, Yealink has built up a panoramic collaboration solution of audio and video conferencing by merging its cloud services with a series of endpoints products.
### BUSINESS AND SIP TELEPHONES

- **Avaya** is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, convergent and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

- **Allworx** is an award-winning maker of VoIP communication systems for SMBs, providing a complete portfolio including IP phones, network switches, and advanced software options.

- **AT&T** telephone products reflect a long and distinguished history of product excellence dating back over 100 years. Today, their product line is one of the most extensive in the industry, including corded and cordless phones, answering systems and phone-related accessories.

- **Cetis**, Inc., designs and manufactures a broad range of analog and VoIP telephones and high-speed Internet products. Designed and engineered in America and Europe for hotel, resort, enterprise, SMB, SOHO, healthcare, education, military, and government applications, Cetis products are built to exacting standards, and backed by their global distribution and support network.

- **EnGenius DuraFon SIP** is the first durable, long-range SIP cordless phone system. This multi-mode communications system delivers industry-leading range and durability while providing significantly lower CAPEX and OPEX compared to other SIP cordless phone solutions.

- **Mitel SIP phones** offer exceptional features and flexibility in an open-standard enterprise grade IP telephone with functionality for any sized office.

- **Panasonic SIP Phones** deliver worry-free operation, feature-rich interfaces and high performance. Panasonic has long-standing collaborative relationships with service providers — delivering seamless interoperability across the network.

- **Plantronics and Polycom** have come together as Poly. Poly is the global communications company that powers authentic human connection and collaboration. Face to face, they sift and sort millions of verbal and non-verbal cues to glean meaning. Poly is finding new ways to inject these cues into audio and video communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To nurture the simplicity and beauty of human connection.

- **Telefield** is a leading designer and manufacturer of telecommunication products for SMBs in North and South America. Telefield’s expandable VoIP systems provide a perfect long term solution for any business.

- **Sangoma** is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise caliber features.

- **Scitec** provides specialized guestroom telephones for the lodging industry and offering an ever-expanding line of telephone products and services to corporate, university and hospitality clients.

- **Snom** designs and manufactures professional and enterprise VoIP telephones. Snom produces robust, high-quality and feature-rich business telephones designed exclusively for the trained and certified professional IT and PBX installer, and universally compatible with the leading PBX platforms.

- **Spectralink**, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration. By continually listening to customers on the move through their workdays, Spectralink is able to develop and deliver reliable, enterprise-grade voice and data solutions.

- **TeleMatrix hotel phones** are beautifully engineered to fit the color, decor, and technical requirements for hotel guest rooms, lobby, and common areas. Choose from their 9600 Series cordless and 3300 Series corded models in analog or VoIP with optional color accent handset kit options.

- **VTech** is the #1 manufacturer of cordless phones in the world. VTech has translated its success in cordless telephony to create the ErisTerminal™ SIP phones.

- **Yealink** is a manufacturer of high-quality VoIP telephone products that are reliable, cost effective, and have a typically high margin yield.

### CLOUD SOLUTIONS

- **8x8, Inc.** (NYSE:EGHT) cloud solutions help businesses transform their customer and employee experience. With one system of engagement for voice, video, collaboration and contact center and one system of intelligence on one technology platform, businesses can now communicate faster and smarter to exceed the speed of customer expectations.

- **Avaya** is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.
ADTRAN is an established supplier of advanced transmission products for connecting and integrating today's expansive telecommunications networks developed to address high-speed, digital communication. Products include solutions for IP telephony/VoIP, networking equipment solutions, enterprise wireless solutions, including delivering cloud connectivity via high-performance, secure and reliable solutions.

Alert Logic, the leader in security and compliance solutions for the cloud, provides Security-as-a-Service for on-premises, cloud, and hybrid infrastructures, delivering deep security insight and continuous protection for customers at a lower cost than traditional security solutions.

CallTower exists to enable people to easily connect to transact business communications. Since its inception in 2002, CallTower has become a leading provider of cloud-based, enterprise-class Unified Communications solutions for growing organizations worldwide. CallTower provides, integrates and supports industry-leading, cloud-based, Unified Communications and Collaboration solutions.

Founded in 1962, Comm-core has evolved from an office products supply store to a leading innovator behind IP-based, hosted solutions. Leveraging their strengths in VoIP telecommunications, Comm-Core has taken the same knowledge and expertise and applied it to the security and surveillance markets. The result has been a hosted video surveillance solution that is leaner, higher quality and costs less to operate than competing products. Comm-Core Surveillance offers 24/7 live video monitoring, two-way audio communication and over 25 business and analytical features. With Comm-Core's innovations in cloud technologies, coupled with their exceptional service, they are literally changing the face of video surveillance.

Kerauno is a global Communications Software as a Service (SaaS) leader that is advancing communication interactions with powerfully intuitive solutions, deeper engagements and greater intelligence.

FatPipe® Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid WANs that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to control multi-link network traffic. FatPipe currently has 10 U.S. patents and more than 180 technology claims related to multipath, software-defined networking and selective encryption of broadband networks. FatPipe technology provides the world's best intra-corporate wide area network solutions that transcend internet and other network failures to maintain business continuity and high transmission security. FatPipe, with several thousand customers, has offices in the United States and around the world, with more than 700 resellers worldwide including almost all national resellers in the US.

RingCentral, Inc. (NYSE: RNG) is a leading provider of global enterprise cloud communications and collaboration solutions. More flexible and cost-effective than legacy on-premises systems, RingCentral empowers modern mobile and distributed workforces to communicate, collaborate, and connect from any location, on any device and via any mode. RingCentral provides unified voice, video, team messaging and collaboration, conferencing, online meetings, digital customer engagement and integrated contact center solutions for enterprises globally. RingCentral's open platform integrates with leading business apps and enables customers to easily customize business workflows.

FatPipe® Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid WANs that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to control multi-link network traffic. FatPipe currently has 10 U.S. patents and more than 180 technology claims related to multipath, software-defined networking and selective encryption of broadband networks. FatPipe technology provides the world's best intra-corporate wide area network solutions that transcend internet and other network failures to maintain business continuity and high transmission security. FatPipe, with several thousand customers, has offices in the United States and around the world, with more than 700 resellers worldwide including almost all national resellers in the US.

Intermedia is a Unified Communications as a Service (UCaaS) and business cloud email provider hyper-focused on delivering easy-to-use and secure communication and collaboration solutions to SMBs and the partners that serve them.

From the first telephone pole and open wire to the latest broadband technology, Ironton Telephone's focus has remained the same: affordable, dependable service for its customers, a stable work environment for its employees and on-going support for the community. SIP trunking from Ironton Telephone is the simple, cost effective solution to cut costs and increase efficiency in every aspect of your business.

logMeIn is simplifying how people interact with each other and the world around them to drive meaningful insight, deeper relationships and better outcomes for all. This has helped logMeIn grow to become one of the world’s top 10 SaaS companies with a leadership position in every one of our markets.

Lifesize connects organization with award-winning conferencing technology that covers web, audio and video conferencing. Lifesize offers this experience through a unique integration of plug-and-play HD camera systems and HD phones and easy-to-use cloud-based conferencing software.

A global market leader in business communications powering more than two billion business connections, Mitel helps businesses and service providers connect, collaborate and provide innovative services to their customers. Their innovation and communications experts serve more than 70 million business users in more than 100 countries.

Momentum Telecom is a premier provider of Business Voice, BBX Broadband Management and Unified Communications solutions. Momentum’s solutions offer smart, customizable cloud-based applications including voice, video and collaboration tools that enhance business productivity and efficiency for direct customers and more than 500 nationwide white label and channel partners. Momentum Telecom is committed to delivering superior products backed by a geo-redundant network paired with industry-leading uptime and customer service.

Nextiva’s mission is to provide reliable unified communications products backed by a dedication to delivering ‘Amazing Service’ to businesses across the country. Their cloud-based phone systems, fax communications, and web-based tools are designed to increase flexibility, productivity, and efficiency for businesses of all sizes in a variety of industries.

NexVortex’s SIP Trunking enables businesses with high-quality voice service and includes features such as scalability-on-demand, multi-location deployment, local E911, and auto-detecting disaster recovery.

PanTerra is a business-class Unified Cloud Service Provider, seamlessly delivering unified communications, team messaging, contact center, file sync & share, and business analytics through Streams, its unified cloud solution. Streams is a business-class, HIPAA secure, ultra-reliable, future-proof unified cloud service that can be custom configured on a user-by-user basis and consistently deployed worldwide.

RingCentral, Inc. (NYSE: RNG) is a leading provider of global enterprise cloud communications and collaboration solutions. More flexible and cost-effective than legacy on-premises systems, RingCentral empowers modern mobile and distributed workforces to communicate, collaborate, and connect from any location, on any device and via any mode. RingCentral provides unified voice, video, team messaging and collaboration, conferencing, online meetings, digital customer engagement and integrated contact center solutions for enterprises globally. RingCentral's open platform integrates with leading business apps and enables customers to easily customize business workflows.

Sangoma is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise caliber features.

Vault America is a leading provider of cloud-based storage specializing in data backup, recovery, and archiving solutions. From small businesses to multinational enterprises and designed for channel partners, customers use Vault America’s cloud storage services to solve their data protection, retention and business continuity challenges.
Unified Communications and Collaboration

HEADSET SOLUTIONS

**AVAYA**
Avaya is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

**ClearOne**
ClearOne’s CHAT USB PC headsets for unified communications combines comfort, durability and the legacy audio quality you expect from ClearOne.

**Logitech**
Logitech provides headsets for use on all operating systems and platforms.

**Panasonic**
Panasonic is a global leader in business communications, with over 30 years of experience manufacturing communications products and over 100 million phones produced to date.

**Poly**
Plantronics and Polycom have come together as Poly. Poly is the global communications company that powers authentic human connection and collaboration. Face to face, they sift and sort millions of verbal and non-verbal cues to glean meaning. Poly is finding new ways to inject these cues into audio and video communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To nurture the simplicity and beauty of human connection.

**Sennheiser**
Sennheiser is a provider of headsets and headset accessories for call center, consumer, wireless, mobile, USB, Bluetooth™ and VoIP.

**Snom**
Snom headsets are tested specifically for use with the Snom telephones, and they are designed for good wearing comfort. The microphone is noise-cancelling so there is no compromise on voice quality.

**Vtech**
Vtech’s headset provides the freedom of private, hands-free landline and/or cellular conversations anywhere in your home or office. The headset gives the same interference-free, superior-quality voice, sound and range expected from a traditional DECT 6.0 cordless handset with added mobility.

**Yealink**
Yealink’s over-the-head style headset is made for office worker, SOHO, or call center staff. It is compliant with the full range of Yealink enterprise IP phones.

INSTALLATION SUPPLIES AND TOOLS

**3M**
3M is a designer and developer of telecommunications connectivity and adhesive products for the electrical marketplace.

**Algo**
Algo is a trusted supplier and partner in telecommunications, with millions of IP endpoints, including PoE speakers, horns, paging adapters, strobes, push buttons, doorphone/intercoms, and specialty handsets, shipped globally.

**Altronix**
Altronix Corporation is a leading designer and manufacturer of low voltage electronic components. Altronix offers a comprehensive line of security, fire, CCTV, access, nurse call and automation products.

**Cablesys**
Cablesys is a leading manufacturer of fiber optic, telephone and category cables and accessories. Their focus is on building strong connections with the latest technology and cost efficient solutions with their products.

**Channel Vision**
Channel Vision is a leading manufacturer of RF video distribution products, structured wiring enclosures and modules, security cameras and high performance audio/video distribution systems.

**Fluke Networks**
Fluke Networks is a provider of Category 5e and 6 test equipment, telephone DSL/ISDN test equipment and telecom tools.

**Garvin**
Garvin is a manufacturer of quality electrical, datacom and telecom hardware.

**Greenlee**
Greenlee is a provider of quality tools to the electrical industries.

**Hitachi Cable**
Hitachi Cable Manchester, Inc. is a manufacturer of copper premise cable, fiber optic cable, electronic round cable, electronic ribbon cable and custom cable.

**Residio**
Residio’s Genesis Series provides a full range of cables for security, fire, sound, video, structured cabling, voice and data, and other low voltage applications.

**Hubbell**
Hubbell Premise Wiring is a global manufacturer of structured cabling systems, enclosures and accessories, providing intelligent infrastructure solutions.

**ICC**
ICC is a performance-value leader in network connectivity and cable management including: workstations, fiber optic systems and outlets, racks and cable management and raceway systems.

**Ideal**
Ideal is a provider of products that range from wire connectors, benders, lubes and fish tape to sophisticated electrical testers, datacomm equipment and ergonomically designed hand tools.
Unified Communications and Collaboration

Middle Atlantic is a manufacturer of rack enclosures, monitoring consoles, data cabling management products, audio and video studio furniture, power distribution products and related accessories.

Moog Videolarm is recognized as the innovator of today’s pressurized and bullet-resistant outdoor domes. They offer a wide assortment of cameras, illuminators, brackets and CCTV accessories.

NET Source provides best-of-breed IT infrastructure solutions, services and security to small, medium and large enterprises alike.

NVT Phybridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARIoT series of long reach switches helps their customers migrate to an IP-based network, transforming the existing or new infrastructure into an IP path with power.

Oberon is a leading designer and producer of in-building enclosures and antenna products for cabling, wireless voice and data network infrastructure products.

Pentair, formerly Erico, services the communications market with cable support systems and faceplate brackets for Category 3 voice networks, as well as for high-speed Category 5e and 6 cabling infrastructures, components and accessories.

Status Solutions provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.

Valcom is a provider of page control interfaces, VoIP LAN/WAN connectivity, ceiling/wall speakers, paging horns, Privacy Spot sound masking, power supplies and door entry systems.

Zenitel Group is the world leading provider of intelligent communication solutions, focused on IP Intercom, Video Intercom, and Telephony Communications. Zenitel ensures seamless interoperability with IPBX and VoIP systems around the world.

PAGING, INTERCOM, AND PUBLIC ADDRESS SOLUTIONS

Algo is a trusted supplier and partner in telecommunications, with millions of IP endpoints, including PoE speakers, horns, paging adapters, strobes, push buttons, doorphone/intercoms, and specialty handsets, shipped globally.

Avaya is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

Bogen is a leading provider of sound systems and telephone peripherals for commercial, industrial and institutional settings including overhead paging, school intercom and signaling to large-scale concert music systems.

Channel Vision is a leading manufacturer of RF video distribution products, structured wiring enclosures and modules, security cameras and high performance audio/video distribution systems.

Eaton’s “Cooper Notification” business offers a full line of mass notification solutions applicable but not limited to the retail, government, military, industrial and education sectors.

Gai-Tronics is a provider of industrial handset, emergency hands-free telephone equipment and outdoor beacons.

Louroe Electronics’ mission is to provide proprietary and patentable, market driven, high-quality audio capture and response technology. Their signature products include the Verifact® series of analog microphones and accessories, the Digifact™ line of IP microphones, and a suite of audio analytics that provide threat detection. These solutions are delivered in versatile and adaptive technology employed in industries across the board, including law enforcement, education, hospitality, healthcare, gaming, retail, transportation, and more.

Spectrio is one of the nation’s leading end to end technology-enabled audio and video marketing companies, providing professional content and managed services on a monthly subscription basis. Their solutions, consisting of On-Hold Messaging, Digital Signage and Overhead Music, enable their clients to engage, educate and entertain their customers, across all customer touch points.

Status Solutions provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.

Valcom is a provider of page control interfaces, VoIP LAN/WAN connectivity, ceiling/wall speakers, paging horns, Privacy Spot sound masking, power supplies and door entry systems.

Viking is a provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.

Zenitel Group is the world leading provider of intelligent communication solutions, focused on IP Intercom, Video Intercom, and Telephony Communications. Zenitel ensures seamless interoperability with IPBX and VoIP systems around the world.

POWER PROTECTION/UPS

APC is a manufacturer of network-critical physical infrastructure (NCPI) solutions, designed for both home and corporate environments of all sizes.
DITEK Corporation has been the industry leader in the design and manufacturing of surge protection devices and systems for more than 20 years. DITEK provides total surge solutions for low voltage CCTV, Fire and Intrusion, Access Control, and Voice/Data/Signal applications, including VoIP and PoE. They also offer a complete line of hardwired suppressors and arrestors for main and distribution panels, as well as point of use equipment.

ITW Linx is a provider of a full line of lightning and surge protection products covering the breadth of the AC, telecom and datacom markets – from rack mount solutions to pair-by-pair block protectors.

Minuteman Power Technologies is a leading provider of uninterrupted power supplies for telephones, computers and data communication devices (UPS products are available from 325VA to 10KVA).

Tripp-Lite is a leading provider of uninterrupted power supplies for telephones, computers and data communication devices for both individual station or network systems.

Xtreme Power Conversion® designs, produces and delivers power quality and data center solutions with UPS and power distribution equipment that solves real-world customer problems while providing one of the best cost-to-performance ratios in the industry.

SPECIALTY COMMUNICATIONS PRODUCTS

Belkin is an award-winning manufacturer for networking solutions, accessories for iPods, and the first Cable-Free USB Hub, PureAV cables, power, and digital wireless accessories.

CEECO is a provider of emergency, security, courtesy and public telephone equipment, delivering high quality technology to its customers in the private and public business sectors.

Comm ETC is a supplier of ear cushions for telephone headsets.

Cortelco, a leading supplier of telecommunication products, continues to be the chosen supplier for residential and business consumers. Our commitment to quality products, competitive pricing and customer service excellence have contributed to our continued success spanning 111 years in the industry.

Konexx is a leader in the field of telephony products with a line of digital voice recorders and telephone recording software packages designed to function with various platforms from analog to digital.

Louroe Electronics' mission is to provide proprietary and patentable, market driven, high-quality audio capture and response technology. Their signature products include the Verifact® series of analog microphones and accessories, the Digifact™ line of IP microphones, and a suite of audio analytics that provide threat detection. These solutions are delivered in versatile and adaptive technology employed in industries across the board, including law enforcement, education, hospitality, healthcare, gaming, retail, transportation, and more.

Multi-link is a manufacturer dedicated to the development and marketing of high quality telecommunications devices, including remote power management and fax phone switch devices, for a wide variety of commercial and government applications.

MultiTech is a global manufacturer of award-winning external and embedded modems, and unified communications products that connect data over cellular and analog networks from anywhere in the world.

PanaLog is the developer of a call management/cost accounting software program that connects to Panasonic Telephone Systems through your computer.

PM Power Products, LLC provides unique and innovative products that enhance dealer’s and integrator’s ability to increase sales opportunities and assist with project implementation. PM Power Products provides power management and survivability products, equipment cabinets, SIP devices including video door boxes, paging amplifiers, remote control and alerting devices, and web conferencing solutions.

Spectrum is a developer of Contact Center/Call Center interactive wall boards and desktop call center messaging solutions.

Surecall manufactures and sells a line of high-quality cellular amplifiers and accessories for the cell phone market. Their current flagship products are the SureCall™ line of FCC-approved signal amplifiers, which boost the range and reception of almost any call.

TeleMatrix hotel phones are beautifully engineered to fit the color, decor, and technical requirements for hotel guest rooms, lobby, and common areas. Choose from their 9600 Series cordless and 3300 Series corded models in analog or VoIP with optional color accent handset kit options.

Uniden is a manufacturer of wireless consumer electronic products including cordless telephones and business telecommunications systems.

Viking is a provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.
Unified Communications and Collaboration

**UC ADD-ONS AND SOFTWARE APPLICATIONS**

AdvaTel is a leader in many specialist disciplines in the development of value-added solutions within the telecommunications and contact center industries. Their solutions range from real-time analytics reporting to SIP based telephony attendant consoles, marketed globally through its cross sections of industry business partners.

CI is a developer of Interactive Voice Response (IVR), Computer Telephony Integration (CTI), Web-IVR integration and voicemail unified messaging into vertical and general business solutions.

Calero offers a wide range of Communications Lifecycle Management (CLM) solutions designed to turn communications data into actionable insight by simplifying the management of voice, mobile and other unified communications (UC) services and assets.

DATEL Software Solutions, LLC creates innovative, user-friendly, contact center and call accounting solutions at an affordable price. DATEL has displaced many traditional reporting packages and carved out a niche in the telecommunication software industry.

DuVoice is a developer of stand-alone voicemail systems, messaging system software and turnkey systems for general business office environment and the hotel/motel industry.

Edge provides services for complex implementation of Unified Communications, Contact Center, and networking solutions.

Mutare is an independent software developer driven by a passion to make information access easier. Mutare writes software solutions to unify communications specializing in messaging, mobile apps, self-service IVR and notification systems.

PICA Product Development, formerly known as Nel-Tech Labs is a USA manufacturer of audio messaging systems. These devices provide solutions for various applications including: Music and Message On Hold, Business Music and Timed/Triggered Messaging.

**Networking Infrastructure and Storage Solutions**

ADTRAN is an established supplier of advanced transmission products for connecting and integrating today’s expansive telecommunications networks developed to address high-speed, digital communication. Products include solutions for IP telephony/VoIP, networking equipment solutions, enterprise wireless solutions, including delivering cloud connectivity via high-performance, secure and reliable solutions.

Altronix Corporation designs and manufactures high quality low voltage electronics for the video surveillance, security, fire, access control and automation markets.

BEI Networks is excellence in network assessment, network installation, network upgrade, on-site WiFi survey, WiFi installation, WiFi post-installation survey, post installation training and knowledge transfer, and network stress-testing.

Cambium Networks enables service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety organizations to build powerful communications networks, reach users from 200 kilometers across mountain tops down to their devices, and intelligently manage their business Wi-Fi infrastructure through end-to-end network visibility and actionable analytics.

ComNet is a manufacturer of audio, video, data and Ethernet communication products. ComNet focuses on providing innovative communications networking solutions to the Security Market, Intelligent Transportation System Markets and Power Transportation and Distribution Market. The product line consists of fiber optic video, data and audio transmission products as well as a broad Fiber Optic, Wireless and Copper media Ethernet product line and designed from the start to set the standard for transmission products in the markets ComNet competes in.

Dell empowers countries, communities, customers and people everywhere to use technology to realize their dreams. Customers trust them to deliver technology solutions that help them do and achieve more, whether they are at home, work, school or anywhere in their world.

Edgewater Networks, now a part of Ribbon Communications, is a market leader in enabling IP-based voice, video and data services. Service providers and enterprises of all sizes use Edgewater Networks solutions to simplify customer premise configurations for quick and smooth installations, reduce time to market and deliver rapid return on invested capital. The company helps customers deliver intelligence at the network edge with its Network Edge Orchestration platform that includes Intelligent Edge ESBCs and QuickConnect certification program, and the EdgeView Service Control Center.

Extreme Networks delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners, and employees.
Networking Infrastructure and Storage Solutions

FatPipe® Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid WANs that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to control multi-link network traffic. FatPipe currently has 10 U.S. patents and more than 180 technology claims related to multipath, software-defined networking and selective encryption of broadband networks. FatPipe technology provides the world's best intra-corporate wide area network solutions that transcend Internet and other network failures to maintain business continuity and high transmission security. FatPipe, with several thousand customers, has offices in the United States and around the world, with more than 700 resellers worldwide including almost all national resellers in the US.

EnGenius® offers products designed for the SME market providing long-range wireless communications solutions in demanding business environments, including indoor/outdoor wireless LAN products, client bridge access points and routers.

KTI Networks is a manufacturer of a broad range of network products which include network interface cards, transceivers, media converters and switches.

Multi-link is a manufacturer dedicated to the development and marketing of high quality telecommunications devices, including remote power management and fax phone switch devices, for a wide variety of commercial and government applications.

MultiTech is a global manufacturer of award-winning external and embedded modems, and unified communications products that connect data over cellular and analog networks from anywhere in the world.

NETGEAR is a manufacturer of routers and gateways, Ethernet bridges, VoIP access points, managed and unmanaged gigabit switches, VPN firewall routers and PoE switching devices.

NVT PhyBridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARiOT series of long reach switches helps their customers migrate to an IP-based network, transforming the existing or new infrastructure into an IP path with power.

Sangoma is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise caliber features.

Surecall manufactures and sells a line of high-quality cellular amplifiers and accessories for the cell phone market. Their current flagship products are the SureCall™ line of FCC-approved signal amplifiers, which boost the range and reception of almost any call.

Veloso is a Jenne, Inc. exclusive brand of High Performance Optics and Connectivity Solutions, offering competitive pricing and above average margin opportunities. Solutions consist of transceivers and high speed cabling for Network connectivity, Server connectivity, and Storage Arrays—Fiber channel for most OEM brands. Other products available consist of NIC Cards, Media Converters, and Multiplexers.

Zyxel is a supplier of broadband access and networking solutions for service providers, business and residential customers. Their enterprise-class product line includes security appliances, managed smart switches, wireless access points and VoIP solutions.

Physical Security

Accutech Security is a leading manufacturer of advanced electronic monitoring and security systems. Their specialized, security systems are actively installed in more than 5,000 healthcare facilities across the world. As a leading manufacturer of security systems for over 35 years, Accutech continues to provide innovative, reliable and cost-effective solutions for the safety of patients and residents worldwide.

The Advidia line of IP network video surveillance cameras provides a wide range of affordable IP camera models that are perfect for video surveillance projects of any size. Each Advidia camera comes bundled with a free copy of Video Insight Enterprise Video Management Software, a 4-year warranty, and free software updates for the life of the camera.

Algo is a trusted supplier and partner in telecommunications, with millions of IP endpoints, including PoE speakers, horns, paging adapters, strobes, push buttons, doorphone/intercoms, and specialty handsets, shipped globally.

Altronix Corporation is a leading designer and manufacturer of low voltage electronic components. Altronix offers a comprehensive line of security, fire, CCTV, access, nurse call and automation products.

APC is a manufacturer of network-critical physical infrastructure (NCPI) solutions, designed for both home and corporate environments of all sizes.

AXTON is a manufacturer of professional infrared illuminators and white light. They are dedicated to simplifying illumination solutions for CCTV professionals, incorporating rapidly developing technologies and concepts into their products.

Cambium Networks enables service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety organizations to build powerful communications networks, reach users from 200 kilometers across mountain tops down to their devices, and intelligently manage their business Wi-Fi infrastructure through end-to-end network visibility and actionable analytics.

Channel Vision is a leading manufacturer of RF video distribution products, structured wiring enclosures and modules, security cameras and high performance audio/video distribution systems.
Physical Security

Founded in 1962, Comm-core has evolved from an office products supply store to a leading innovator behind IP-based, hosted solutions. Leveraging their strengths in VoIP telecommunications, Comm-Core has taken the same knowledge and expertise and applied it to the security and surveillance markets. The result has been a hosted video surveillance solution that is leaner, higher quality and costs less to operate than competing products. Comm-Core Surveillance offers 24/7 live video monitoring, two-way audio communication and over 25 business and analytical features. With Comm-Core’s innovations in cloud technologies, coupled with their exceptional service, they are literally changing the face of video surveillance.

Gai-Tronics is a provider of industrial handset, emergency hands-free telephone equipment and outdoor beacons.

Hanwha Techwin’s line of security cameras deliver extraordinary capabilities in both image quality and day-to-day performance. They offer the industry’s most comprehensive selection of analog and network cameras, including those marketed under the Wisenet name.

ImmerVision Enables is the open standard in delivering total 360° advanced immersive functionality in live and playback mode. Combined with cameras and software from leading manufacturer partners, panomorph lenses provide users with a complete view of their installations without blind spots, increasing situational awareness and improving response time.

ISONAS is the first access control company to design and manufacture a cutting-edge, IP-to-the-door solution that eliminates needless complexity. Their network-based PowerNet™ reader-controllers offer a patented technology that easily integrates with Windows-based software to deliver more simplicity, greater value, and total flexibility to go places you never thought possible.

Louroe Electronics’ mission is to provide proprietary and patentable, market driven, high-quality audio capture and response technology. Their signature products include the Verifact® series of analog microphones and accessories, the Digifact™ line of IP microphones, and a suite of audio analytics that provide threat detection. These solutions are delivered in versatile and adaptive technology employed in industries across the board, including law enforcement, education, hospitality, healthcare, gaming, retail, transportation, and more.

Moog Videolarm is recognized as the innovator of today’s pressurized and bullet-resistant outdoor domes. They offer a wide assortment of cameras, illuminators, brackets and CCTV accessories.

NVT Phybridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARiOT series of long reach switches helps their customers migrate to an IP-based network, transforming the existing or new infrastructure in to an IP path with power.

Panasonic, the company that created the first security camera in 1957 and invented over a dozen industry standards, provides industry-leading solutions to capture, record, manage, and analyze surveillance video. They offer the industry’s highest picture quality, mission-critical reliability and the industry’s lowest total cost of ownership.

Raytec Systems is a world leader in LED lighting, manufacturing a complete range of Infrared and White-Light LED illuminators for CCTV and Safety Critical applications. Raytec delivers outstanding performance together with low costs of ownership and maintenance.

Designed to meet the needs of any sized organization, the Razberi video surveillance platform is highly reliable, secure, and network-optimized for megapixel quality. Razberi’s intelligent video solutions can be deployed in flexible combinations, with options for data center, edge, and rugged applications. All offer low total cost of ownership, enterprise-class performance, and innovative automation with centralized monitoring and management. Razberi CameraDefense™ software automates cybersecurity protections with camera hardening and cyber threat monitoring. Razberi Monitor™ health monitoring alerts security professionals to issues 24x7. Razberi appliances are compatible with top video management systems (VMS) and any network camera.

Status Solutions provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.

Valcom provides the highest quality loudspeaker, paging and telecommunication system enhancement intercom products including page control interfaces, VoIP LAN/WAN connectivity, ceiling/wall speakers, paging horns, background music, Privacy Spot sound masking, power supplies and door entry systems.

Verint Video Intelligence Solutions is one of the industry’s leading sources of networked video solutions for virtually every part of your video security operations.

Video Insight 7 is a powerful yet easy-to-use enterprise Video Management platform that allows organizations in education, law enforcement, healthcare, commercial, and transportation the ability to deploy a customized and robust security surveillance system. New to version 7 is enhanced functionality with their new plug-in architecture which allows even greater scalability and improved feature sets.

ViewZ is a reputable OEM manufacturer of Professional-Grade LCD and LED monitors. Each ViewZ monitor is designed and built with superior components and durable materials which stand up to the harsh environment of non-stop, around the clock in security, digital signage and pro video production applications.

Viking is a provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.

Westinghouse is an industry-leading security electronics manufacturer that develops the latest technology products and ensures the highest standards of quality and reliability. The innovative RTS series of access control locks present optimal security solutions delivering exceptional flexibility and multi-modal PIN code, biometric fingerprint and mechanical key access. Their products are made in the USA.

Zenitel Group is the world leading provider of intelligent communication solutions, focused on IP Intercom, Video Intercom, and Telephony Communications. Zenitel ensures seamless interoperability with IPBX and VoIP systems around the world.