



J E N N E®

Excellence in Distribution
Experts in Technology

Jenne is Your VAD for UC Cloud Solutions



One of the mega-trends in today's IT business world is the move to cloud computing environments. Many organizations have already moved to the cloud or are considering such a migration. The cloud in its various forms offers a compelling delivery mechanism for many different types of applications, including UC in the enterprise and SMB markets.

Are you exploring how you and your customers' businesses can leverage UC in the cloud—so you don't miss out on what could be an excellent opportunity to add value to your and your customers' organizations through these technologies?

End-users appreciate:

- Cloud agility
- Cloud scalability
- Cloud elasticity
- Predictable IT costs

Resellers and Service Providers benefit from:

- Offering scalable solutions at lower operating costs with fewer assets
- Recurring revenue opportunities
- Predictable profitability

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SIP Trunking



Appia Communications is a leading provider of cloud-based communication and networking services. Its solutions enable customers to reduce capital spending and operating costs, and enhance productivity and customer care.



Digium SIP Trunking helps customers reduce their telephony costs and deliver a higher standard of service by replacing traditional phone lines with Digium SIP Trunking.



Jive's customers include high-growth businesses and public sector institutions needing a scalable platform that is more flexible and cost-effective than their existing legacy systems. Jive's cloud architecture offers an integrated, seamless experience that provides richer context and creates more efficient connections between co-workers and clients. Jive's cloud delivery model ensures that each organization always has the latest technology, features, and applications—making Jive the last phone system your customers will ever need.



Momentum Telecom understands that businesses want to get full value out of every investment and is proud to offer a solution. Momentum SIP Trunking is a business-class service designed to deliver affordable Voice over IP service with advanced telephony features to an existing PBX system.



nexVortex standard SIP Trunking provides unlimited channels, which allows customers to scale trunks on demand at no additional charge. Multi-site customers can take one service plan and sale it across all their locations with portal access to control features and functionality in real-time, including remote phone E911, DID inventory, Call Routing, Disaster Recovery and security preferences. Auto Detecting Disaster Recovery allows you to set predetermined failover rules for each DID or Toll Free number to send traffic to another phone number or IP address in the event we cannot reach the phone system. nexVortex Managed SIP Trunking helps businesses confidently migrate to SIP while addressing quality of service, visibility, and definitive troubleshooting.



Nextiva provides cloud-based communications and collaboration solutions designed to simplify the way businesses communicate through Hosted VoIP, SIP Trunking and Netiva Anywhere™ solutions. Founded in 2006 on the principle of Amazing Service®, Nextiva serves more than 100,000 businesses in the United States.

Unified Communications



Six-time Gartner Magic Quadrant leader, 8x8 (EGHT), is the world's first Communications Cloud, combining unified communications, team collaboration interoperability, contact center, and analytics in a single, open and real-time platform. 8x8 eliminates information silos to expose vital, real-time intelligence across all clouds, applications and devices to improve individual and team productivity, business performance and customer experience.



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Avaya Cloud solutions provide telephony, conferencing and collaboration based on Avaya's award-winning IP Office Platform. Avaya offers both Partner and agent programs, giving value-added resellers an exciting opportunity to serve new markets while generating incremental revenue from recurring licensing and complementary services. Your valued customers receive an affordable, integrated solution that allows them to pay for only what they use—and benefit from the robust features that Avaya IP Office provides.



Digium's Switchvox Cloud is a hosted UC solution that incorporates the same software as the on-premise appliances so that end-users have access to the same powerful UC features such as mobility, IVRs, queues, and tight integration with Digium phones. Switchvox Cloud provides access to a business-class phone system while completely eliminating costly capital expenditures.



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Mitel MiCloud solutions connect your SMB and Enterprise customers to the cloud. MiCloud Connect combines telephony, conferencing, instant messaging, video, collaboration tools, and contact center to deliver a complete business communications solution for customers with 5 seats and beyond. MiCloud Flex offers a UCaaS environment with customizable options and seamless integration with top business applications. Its flexibility and scalability make it attractive to customers with 75 to 10,000 users.



Momentum Telecom is a premier provider of Unified Communications and Collaboration solutions for business. Momentum delivers a mobile, flexible and reliable HD voice and video solution seamlessly integrated with productivity applications to simplify communications and improve efficiency.



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nexVortex provides a fully-featured, high quality, Hosted Voice offering delivered with Uncommon Service. Our unique licensing model allows users to have multiple devices connected to the service for the same seat price. All Hosted Voice features are included in our pricing model. The service is available with options for rental phones, partner provided phones, or re-use of existing phones. We can offer unlimited minute seat pricing or develop customized pricing plans to meet any customer need.



PanTerra is the leader in delivering enterprise-level cloud services with Streams, the ultra secure, highly reliable, unified cloud service that integrates unified communications, team messaging, file sync & share and business analytics. Streams is the ideal cloud platform for mid-market enterprises.



RingCentral, Inc. is an award-winning global provider of cloud unified communications and collaboration solutions. More flexible and cost-effective than legacy on-premise systems, RingCentral solutions empower today's mobile and distributed workforces to be connected anywhere and on any device through voice, video, team messaging, collaboration, SMS, conferencing, online meetings, contact center, and fax. RingCentral provides an open platform that integrates with today's leading business apps while giving customers the flexibility to customize their own workflows.

Jenne created the Cloud Design Center so resellers can quickly respond to customer requests for Cloud Solutions with the best vendor, infrastructure and pricing information.

Business partners simply host a consultative appointment or conference call, access the Cloud Design Center web portal on jenne.com and gather the answers to specific questions designed by Jenne's cloud specialists. Our experts then have all the information needed to create the best Cloud Solution in a customized proposal.

CLOUD DESIGN CENTER				
Customer Certifications				
Request Design [This is a global text display. Permission to change is required.]				
Design #	Summary	Opened	Designer	Current Status
743543	Design 4	9/7/2016	DESIGN_REQUEST	Open
743542	Design 3.2	9/20/2016	DESIGN_REQUEST	In Revision
743541	Design 2.1	9/20/2016	DESIGN_REQUEST	Open
743540	Design 1.7	9/20/2016	RSCHADE	Closed
Status Definitions				
OPEN	INFO NEEDED	SENT TO BUSINESS PARTNER	CLOSED WON	CLOSED LOST
<small> OPEN - Design request has been received INFO NEEDED - More information is required by designer to complete design SENT TO BUSINESS PARTNER - Design has been sent to business partner for review CLOSED WON - Quote was accepted and executed CLOSED LOST - Quote was declined </small>				