Jenne, Inc. has grown and evolved to become one of the nation’s premier value-added Technology Solutions Distributors and Cloud Master Agents. In our more than 30 years in business, Jenne has focused on offering and supporting the channel’s leading product solutions in Unified Communications and Collaboration, Networking and Infrastructure, Physical Security, Video Conferencing and the Internet of Things, to thousands of customers from coast to coast. Jenne’s ‘high touch, fast response’ model of outstanding service and support allows our partners to be more successful, more quickly. We provide value added resellers, managed service providers, integrators and telecom service provider companies with a broad product selection from over 180 leading technology companies. Our customers value and benefit from competitive pricing and flexible financing options; on-time accurate delivery from our state-of-the-art distribution center; outstanding technical support, including design services and enablement; plus ongoing sales and technical training through the award-winning Jenne University.

ENGAGED SALES AND BUSINESS DEVELOPMENT TEAM

Jenne has a highly knowledgeable and professional sales team including:

- **Territory Business Development Directors** who work with resellers to contribute to their business plan development and execution helping them to be more successful in their vertical markets.
- **InsideSales Specialists** who provide resellers with personalized pre- and post-sales support including a single point of contact.
- **Business Development Specialists** who are assigned to specific vendor lines and are experts in the product, go-to-market strategies, trends and competitive information.
- **Resident experts** who support resellers in collaborative technologies, including networking, video, voice and more.

TECHNICAL AND DESIGN SUPPORT

Our technical staff has over 200 years of combined experience. Our business partners further benefit from:

- A design mentor who provides full design support while assisting your engineering team in developing increased capability and insuring uninterrupted design quality.
- Easy and quick design team accessibility and engagement, including joint partner/end user support calls providing customer facing expertise and higher close ratios.
- A Staging and Provisioning Service that performs all the preliminary configuration, licensing and upgrades enabling you to rapidly install systems on your customers’ networks or as a stand-alone unit. Jenne fully supports our provisioning and staging service and offers the availability for individual Statements of Work on orders if required or requested
- Jenne’s Technical Services staff are available Monday through Friday, 8 a.m. to 8 p.m. at no cost. Full 24-hour support also is available at minimal cost.

WORLD-CLASS TRAINING BY JENNE UNIVERSITY

Jenne University is the place where training and support converge. While other distributors outsource their training instructors, virtual platforms and facilities, Jenne maintains its own brick and mortar training center as well as our own virtual lab environment where our customers can gain technical or sales expertise. Our state-of-the-art training facility incorporates fully equipped classrooms and our virtual classroom environment is easy to access, fully equipped as well as learning conducive.

**We offer:**

- Available training courses include certification for Avaya, Extreme Networks, and other leading manufacturers.
- Official Pearson VUE® Testing Center, allowing Avaya students to leave Jenne University completely certified.
- Virtual Classrooms are fully equipped with the latest equipment to provide a truly interactive hands-on experience. Our virtual lab systems are modeled around real world deployments.
- Customized training maps specific to your sales and technical competency to ensure the curriculum aligns with your business needs.
- All classes are available virtually, but regional training courses available at designated sites across the country, or at a reseller’s location. For a complete schedule, visit Jenne’s website at [www.jenne.com](http://www.jenne.com).
- Frequent live and recorded webinars available on the latest manufacturer equipment and releases.

SERVICE CONTRACT RENEWAL PORTAL

Jenne helps you manage product and service contracts, streamlining and managing what can be a difficult process. When a service contract is up for renewal within any solution purchased from Jenne, resellers are notified well in advance so they can capture what otherwise might be a lost revenue opportunity.
# Unified Communications and Collaboration

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## AUDIO/VIDEO CONFERENCING

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## BUSINESS AND SIP TELEPHONES

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## SIP TRUNKING

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## HEADSET SOLUTIONS

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## INSTALLATION SUPPLIES AND TOOLS

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## UC ADD-ONS AND SOFTWARE

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## SPECIALTY COMMUNICATION SOLUTIONS

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## POWER PROTECTION/UPS

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## PAGING, INTERCOM, PUBLIC ADDRESS

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## Networking Infrastructure & Storage Solutions

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## Physical Security

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Businesses of all sizes depend on Avaya for unified communications solutions and technologies that improve efficiency, collaboration and customer service. Avaya's enhanced and unified communications solutions help enterprises increase business agility and lower costs through its core communications platforms, Avaya Aura® and IP Office. These systems deliver everything Small, Midsize or Enterprise businesses require of unified communications — voice, video, messaging, presence and Web applications — for every employee, regardless of location. Solutions from Avaya are based on an open, flexible reference architecture that enables a scalable, multi-vendor approach to integrating communications. Avaya UC solutions create a seamless integration so no matter how, where or when they communicate, workers will have access to the resources they need for success.

### Avaya UC Products

**Avaya Aura®**

The Avaya Aura® Platform simplifies communication networks, reduces infrastructure cost and delivers voice, video, messaging, presence and Web applications to all workers regardless of location. As the key enabling layer in the Avaya architecture, Avaya Aura® provides a real-time communication foundation for UC and contact-center solutions. It is based on an open and flexible reference architecture that leverages a layered architecture to meet immediate needs, while providing a path for future growth. It is the foundation for all sizes and types of customer solutions and scales from less than 100 users to 36,000 on a single system and to more than 250,000 SIP users on a single enterprise network. Avaya Aura’s core communication services include:

- Rich IP Telephony – Avaya Aura® has over 700 market-leading communications capabilities.
- Video Telephony – With Avaya IX™ Meetings, integration of desktop and video conferencing makes video as easy as a phone call.
- Branch Solutions – Capabilities targeted for customer-facing branches, retail stores, financial, insurance and government offices that combine low-cost deployment and centralized management.
- Multi-vendor presence aggregation – Combined user presence information from Microsoft, IBM, SMPP and SIP/SIMPLE to deliver for Avaya and third-party business user applications.
- Application enablement – Web services and APIs that allow customers and third-parties to integrate with business applications and systems.
- End-to-end security – Embedded security defenses, encryption, authentication and certificates for all levels on the platform.
- Small hardware footprint – Leveraging Avaya Aura® System Platform virtualization, this framework offers common installation, licensing and support infrastructure for lower TCO.
- High availability – Numerous design choices that guarantee seamless communication.
- Hardware and design flexibility – To meet customer's needs, Avaya offers complete Linux-based application servers, media gateways, business phones and unified communication applications.
- Management, support and remote monitoring – Avaya provides a full suite of tools for single- and multi-site use, software updates, SIP and network management backed by its award-winning global services

**Avaya IP Office**

The Avaya IP Office™ Platform represents the core of a complete and powerful team and customer engagement solution specifically designed for small and midsize businesses. IP Office delivers seamless voice, video, unified communications (including unified messaging, mobility, instant messaging, presence), audio, video, and web collaboration, as well as 3rd party desktop application integration like Outlook, Lync, and Salesforce.com. With its ability to run inside a virtual machine, on a dedicated server or appliance, or in a mixed deployment environment, IP Office software offers flexibility and a cost-effective choice. With over 600,000 systems installed worldwide, IP Office is the leader in unified communications and real-time collaboration for small and midsize businesses. With IP Office Select, customers receive:

- Unparalleled scale – up to 3,000 users on a single-site server or across 150 locations – all of which can have simultaneous access to the full UC capabilities
- Highly secure communications including embedded encryption of signaling and voice traffic
- Integration with industry-standard LDAP directories including Microsoft Active Directory

### Contact Center Solutions for IP Office

**Avaya Contact Center Select**

Avaya Contact Center Select is derived from the Avaya Aura® Contact Center solution, integrated to Avaya IP Office and optimized for the midmarket - supporting full multichannel capabilities, voice, email, web chat, SMS and fax, to midsize businesses with contact centers of up to 400 Active Agents (with IP Office 10.0).

**Avaya Call Reporter**

Avaya Call Reporter helps you manage your phone system and business with ease and confidence.

- Cradle to grave call reporting and tracking through 50+ standard reports.
- Recording Library for easy access to recordings within the same reporting interface via IP Office Voicemail Pro integration.
- Realtime agent seat and Agent Dashboards enhance IP Office hunt groups and deliver visual call management with wallboards and customized dashboard displays.

**Avaya Cloud Solutions**

Avaya cloud solutions deliver the flexible features, functions and value of Avaya solutions in a variety of cloud deployments that meet the needs of any business. Avaya offers private, public and hybrid cloud solutions for voice, video and collaboration solutions for both UC and Contact Center.

**Avaya Cloud Office**

Avaya Cloud Office places the customer in control of their communications and delivers a unified communications experience that’s intuitive to use and accessible from a phone, a browser or any mobile device. From a single interface they can chat with colleagues, make and receive calls, plan and join meetings, collaborate with screen sharing and video and keep their teams on-task with file sharing, task management and virtual team rooms that let everyone share and stay up-to-date.

Avaya Cloud Office creates a portal for communications, allowing people to quickly transition to the mode that’s exactly right for them at any moment. One click is all it takes to start a call, join a meeting, contribute to a team chat or share content.

**Avaya OneCloud CCaaS**

Avaya OneCloud CCaaS is a hassle-free, always-on contact center that offers a comprehensive, integrated and open Contact Center as a Service (CCaaS) architecture with scalability, security and in-depth analytics across the customer journey, delivering a simple and flexible cloud experience.

Avaya OneCloud CCaaS offers a seamless path to the cloud with powerful customer experience tools from one of the industry leaders. Avaya provides the features a contact center requires to meet the needs of customers and agents, using the power and versatility of a true cloud solution that requires no patchwork or license fees.

Avaya OneCloud CCaaS makes it easy for organizations to deliver an effortless customer experience across voice and digital channels while helping organizations maximize individual and team performance.
8x8

**Voice, video, chat and contact center—the power of one AI-driven cloud platform.**

Empower your customers’ teams to connect, collaborate and create unique customer experiences with 8x8 X Series. Each plan is designed to meet the requirements of specific users. Mix and match the plans to create a communications solution tailored for your company.

- **X2 - Integrated Communications**
  - One click from chat to voice to video meetings
  - Company-wide team messaging
  - HD video conferencing with screen sharing
  - Integration with CRM & business applications

- **X3 - Smart Global Engagement**
  - Unlimited global calling for UC across 47 countries
  - Supervisor & service quality analytics
  - Streamline call handling with Switchboard Pro

- **X6 - Speed to Resolution**
  - 4,000 minutes per concurrent agent*
  - Voice-focused contact center
  - One click subject matter expert access
  - Customer engagement analytics
  - Customizable wallboards/dashboards

- **X8 - Customer Experience Transformation**
  - Integrate voice, email, webchat and social
  - Advanced speech and interaction analytics
  - Quality, collaborative performance management

**The power of one AI-driven platform**

Start by addressing the immediate communications need. Turn on other parts of the platform when your customers are ready. Bringing all their communications capabilities onto one platform means they can stop paying for, administering and maintaining other communication applications. It also means the data from their various communication channels is available in one place. With complete, comprehensive, relevant data easily accessible, they can take advantage of the advanced analytics and machine learning/AI capabilities to deliver operational efficiency and lower costs through automation.

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**Nextiva UC Products**

**Nextiva App**

The Nextiva App takes business mobility to the next level by giving users the freedom to use and manage their business phone system anywhere, at any time. It has never been easier to use voice, video, instant messaging and presence services from a single device. Users can access business phone account information and feature settings from their computer, tablet or any mobile device.

**Nextiva Analytics**

Nextiva Analytics is a reporting and analysis tool that allows you to monitor and manipulate your call data visually through customizable reports, wallboards, dashboards, and company-wide gamification. Nextiva Analytics gives you unprecedented visibility into your call and employee activity data, enabling you to make the right decisions for your business quickly.

**Nextiva Anywhere™**

With more and more employees working out of the office, it’s becoming increasingly difficult for customers and colleagues to reach these remote workers given the number of different devices and numbers (mobile, office, home) they may be using. In such a disjointed environment, there is a need for a solution that makes communications as seamless as possible — whether working from the office, on the road, or at home.

**Nextiva Call Center**

The Nextiva Call Center fully enables the rapid delivery of full-featured hosted call centers, meeting the needs of today’s dynamic businesses. Core call center functions include intelligent routing and distribution, web-based agent and supervisor clients, and comprehensive reporting capabilities.

**Nextiva Drive**

Nextiva Drive lets you take your business wherever it takes you. Drive is a complete, secure cloud storage and sync service designed just for business. You can access, edit, share, and backup your data from anywhere, on any device. Simply give access to the people that need the information and password-protect what’s private or in process.

**Nextiva Office**

Nextiva Office is an all-inclusive hosted VoIP service, it enables your business to increase revenue, minimize management headaches, and improve your customer experience. Nextiva provides standard hosted VoIP functions, plus fully integrated enhanced services. Setup and configuration are easily managed through the NextOS web portal.

**Nextiva vFAX**

Nextiva vFAX is the most sophisticated and reliable virtual faxing platform for today’s businesses. You’re no longer restricted to sending faxes from your office fax machine; you now have the option to send faxes securely via your email or vFAX online portal.

**NextOS**

A Platform Made for the Future of Business

With Nextiva, your customers get a single operating system for their business communications, enabling seamless communication through any channel (phone, email, website chat, SMS), productivity tools like pipeline and customer management, engagement tools like surveys, built-in intelligence, and easy-to-use automation. Nextiva NextOS brings all customer and team communication tools in one place. Make it easier to provide the experience everyone craves.

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For complete product and ordering information view our searchable electronic catalog at: [www.jenne.com](http://www.jenne.com) • 800-422-6191
Intermedia UCaaS

Voice & Unified Communications

INTERMEDIA UNITE
Intermedia Unite is a full-featured UCaaS solution that combines cloud PBX voice, chat, SMS, video conferencing, file sharing and contact center into a single platform—simplifying how teams communicate with one another and with customers. Unite’s easy-to-use desktop and mobile applications integrate with popular third-party business applications like Salesforce, Microsoft, NetSuite and more and to streamline workflows, increase productivity, and drive customer retention with no heavy cost.

INTERMEDIA CONTACT CENTER:
Intermedia Contact Center enhances customer interactions for businesses of all sizes, helping to boost sales, reduce churn, increase customer satisfaction, and improve quality assurance, with deep analytics and insights on all customer activity. With advanced omni-channel functionality, customers can communicate with businesses via voice, chat, SMS, and e-mail. Reach out to customers with dynamic notifications, which brings extreme value to a vast number of use cases from appointment scheduling, to customer-base notifications.

SIP TRUNKING:
SIP Trunking routes your customers’ phone calls over the internet, instead of through the phone company’s lines. It can be used with most business VoIP phones or even older analog or digital phones. With SIP Trunking from Intermedia, users can lower their phone bills and improve reliability without changing their existing numbers or buying a new phone system.

ANYMEETING® VIDEO CONFERENCING:
AnyMeeting is a powerful online meeting solution built for businesses of all sizes. AnyMeeting is available on desktop and mobile devices providing the collaboration tools customers need today and the flexibility they need tomorrow. With HD audio and video, interactive collaboration tools, and artificial intelligence capabilities, AnyMeeting transforms communications with a smarter, faster, engaging, and actionable meeting experience.

Intermedia AnyMeeting Webinar helps companies reach a broader audience and grow their business by hosting large-scale virtual events. Presenters use video, audio and screen sharing to market products and services to audiences anywhere. Participants are encouraged to engage with the presenter in real-time through Q&A, emoji’s and live polls. AnyMeeting Webinar is designed anywhere.

ANYMEETING® WEBINARS:
AnyMeeting delivers robust webinar capabilities with up to 6 live presenters and up to 1,000 attendees. Includes real-time audience chat, polling, and Q&A capabilities. Delivered via a browser-based app with no need for plugins, downloads, or installations.

Productivity & Email

EXCHANGE EMAIL AND MORE:
Intermedia provides secure, reliable Exchange Email and Office 365 plans with additional options to meet the unique needs of your customers, whether that’s compliance with HIPAA, FINRA, GDPR or other regulations or boosting employee productivity with better tools for remote work. All with J.D. Power-certified 24/7 support.

MICROSOFT 365® AND OFFICE 365® APPS:
Easy-to-provision Microsoft plans for the latest versions of productivity apps (Word®, Excel®, PowerPoint®, Outlook® and more) with desktop and online options.

Backup, File Sync & Share

SECURISYNC® BACKUP & FILE SHARING:
SecuriSync combines real-time file backup with business grade sync and file share and ransomware protection, using advanced anti-malware scanning from Bitdefender.

Security & Compliance

INTERMEDIA EMAIL PROTECTION:
Intermedia Email Protection for Exchange and Office 365 provides highly effective, multi-layered protection against malware, targeted attacks and unknown email threats using multiple best-of-breed security engines.

EMAIL ARCHIVING:
Intermedia’s Email Archiving helps keep Intermedia Exchange and Office 365 emails securely archived and easily accessible for users, admins or compliance officers without requiring any user action. It offers the preservation, search and restore features that your customers need to protect their business.

ENCRIPTED EMAIL:
Encrypted Email from Intermedia is an easy way to automatically protect sensitive outgoing emails and files, with predefined, customizable policies for healthcare, finance and legal customers.

Here’s How Users Get the Freedom to Focus
The five pillars of Intermedia’s Worry-Free Experience—security, reliability, onboarding, support and regulatory compliance—are designed to ensure that nothing distracts your customers and their employees from adding value to their business. Igned to ensure.

Intermedia Cloud Technologies Make It Easy for Your Customers to Communicate, Collaborate and Share Information.

Intermedia is a leading UCaaS, CCaaS, and cloud email/productivity applications provider hyper-focused on delivering easy-to-use and secure communication and collaboration solutions to businesses and the partners that serve them. More than 125,000 business customers and 6,600 active partners rely on Intermedia’s tightly integrated suite of cloud applications that are managed through one intuitive point of control, and are backed platform - Intermedia Unite®. Intermedia Contact Center, web and video conferencing, file sharing & backup, business email, security, archiving, and more.

Intermedia’s 360° approach to partner success makes it easy for channel partners to sell, set up, manage, and support the cloud while achieving strong margins, earning at least 5x more revenue, owning their customer relationships, and building value in their businesses through private label, co-branded, and branded partner programs.

Security & Compliance

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Security & Compliance

INTERMEDIA EMAIL PROTECTION:
Intermedia Email Protection for Exchange and Office 365 provides highly effective, multi-layered protection against malware, targeted attacks and unknown email threats using multiple best-of-breed security engines.

EMAIL ARCHIVING:
Intermedia’s Email Archiving helps keep Intermedia Exchange and Office 365 emails securely archived and easily accessible for users, admins or compliance officers without requiring any user action. It offers the preservation, search and restore features that your customers need to protect their business.

ENCRIPTED EMAIL:
Encrypted Email from Intermedia is an easy way to automatically protect sensitive outgoing emails and files, with predefined, customizable policies for healthcare, finance and legal customers.

Here’s How Users Get the Freedom to Focus
The five pillars of Intermedia’s Worry-Free Experience—security, reliability, onboarding, support and regulatory compliance—are designed to ensure that nothing distracts your customers and their employees from adding value to their business. Igned to ensure.

Intermedia Cloud Technologies Make It Easy for Your Customers to Communicate, Collaborate and Share Information.

Intermedia is a leading UCaaS, CCaaS, and cloud email/productivity applications provider hyper-focused on delivering easy-to-use and secure communication and collaboration solutions to businesses and the partners that serve them. More than 125,000 business customers and 6,600 active partners rely on Intermedia’s tightly integrated suite of cloud applications that are managed through one intuitive point of control, and are backed platform - Intermedia Unite®. Intermedia Contact Center, web and video conferencing, file sharing & backup, business email, security, archiving, and more.

Intermedia’s 360° approach to partner success makes it easy for channel partners to sell, set up, manage, and support the cloud while achieving strong margins, earning at least 5x more revenue, owning their customer relationships, and building value in their businesses through private label, co-branded, and branded partner programs.
Mitel UC Products

MiVoice 6900 IP Phone Series
The Mitel 6900 series is a family of powerful "Mobile First" IP phones offering advanced integration with mobile phone calls and applications. Mitel's Mobile Integration capability enables the user's mobile phone to pair directly with the 6900's Bluetooth interface to deliver access to mobile phone features from the desk phone allowing both cellphone and IP calls to be managed from a single device. Mobile Integration allows mobile phone users to leverage the exceptional HD audio and comfortable ergonomics of the 6900 series phones for both IP and cellphone calls. The 6900 phones deliver crystal clear audio through a unique corded or cordless voice optimized handset and high performance hands-free speakerphone. Unparalleled flexibility is achieved through a broad array of add-on user installable accessories that enable the phones to be tailored to specific user needs. The 6900 family provides the flexibility and capability needed to meet the demanding needs of today's users.

MiVoice 5300 IP Phone Series
Mitel continues its commitment to ease of use and enhanced user value at the desktop with an evolving portfolio. The MiVoice 5300 Series responds to the specialized and differing requirements of users, workgroups, departments, and branches across the enterprise with a range of desktop devices. From affordable entry-level IP phones to sophisticated network devices including wireless handsets, Gigabit Ethernet and IP DECT connectivity accessories, conference units, and PC-based attendant consoles, Mitel has the right solution for you.

MiVoice Connect
MiVoice Connect brings together all of the communications and collaboration tools into one simple interface. Users can quickly and easily find contacts, check their availability and connect with them via phone, IM, video, desktop sharing or conference calling, without having to open a separate window or logging in to new applications.

MiVoice Office 250
An affordable and flexible communication platform for small to mid-size businesses. Through a complete suite of out-of-the-box business productivity applications, businesses benefit from reduced costs and enhanced staff productivity. MiVoice Office 250 delivers as standard applications including: Unified Voice Messaging with Automated Attendant, Meet-Me Conferencing, Automatic Call Distribution, Hot Desking, Twinning, Mobile Hand-Off, Teleworking and Reporting.

MiVoice Business
MiVoice Business’s flexible architecture offers business continuity via resiliency and reliability options in the event of a network outage or hardware failure. The MiVoice Business communications software is certified on Stratus servers, which deliver processor redundancy, RAID-protected hard drives, dual hot-swappable power supplies & fans, and redundant network connections - offering the highest level of business communications survivability. In addition, the MiVoice Business software can also be deployed within VMware vSphere virtual environments further enabling your business continuity advantages through VMware’s High Availability options such as the ability to perform an automatic restart of virtual machines on alternate servers when a server failure happens.

MiContact Center
MiContact Center solutions improve employee productivity and control operational costs within businesses of all sizes. Mitel has a solution for any Contact Center including for Informal and Workgroup Contact Centers; Small, Formal Contact Centers; Large-Scale, Enterprise-Grade Contact Centers; Microsoft Lync-based Contact Centers; Outbound Contact Centers; and Cloud-Based Contact Centers.

Conference Telephones
The Mitel MiVoice Conference Phone makes conference calls clear, easy and efficient. Combining high-definition audio capabilities with 16 microphones that automatically focus towards the person talking, the Conference Phone helps to minimize side conversation pickup and increases speaker clarity.

Mitel Cloud Communications Solutions

Unify Your Customers' Business with Brilliantly Simple Cloud Communications

The Best Path to The Cloud
The cloud has changed the way the world connects and communicates. Companies are replacing the complex communications systems of the past with simple, seamless, cloud-based communications that increase productivity, reduce costs and enhance customer service. And they’re doing it with MiCloud—a powerful, scalable cloud family of platforms that delivers hosted voice, unified communications and collaboration to SMBs, enterprises and Fortune 500 companies around the world.

MiCloud Connect
MiCloud Connect is a complete business communications and collaboration solution that empowers users to work more efficiently and productively no matter their location. Our focus on ease-of-use and the mobile workstyle delivers streamlined features and intuitive interfaces so users can easily interact with each other and not have to focus on making the software work. MiCloud Connect is now built on Google Cloud providing he same robust engine that powers 3 billion searches and 4 billion YouTube videos a day.

MiCloud Flex
MiCloud Flex is designed to deliver a unique experience, both internally and for your customers. MiCloud Flex offers reliability, security and scalability to deliver uptime and compliance you can depend on. It delivers a complete solution in the cloud to enable unified, scalable and mobile communications to anyone, anywhere and on any device. It’s everything you need to take your communications to the next level - more mobility, rich enterprise and team collaboration, exceptional customer experiences - without the cost and complexity of a traditional, premises-based communications system.

• Hosted unified communications-as-a-service
• Maximum flexibility and scale
• Ideal for multi-office environments
• Collaborate smarter
• Work anywhere
• Delight your customers

MiCloud Connect Contact Center
MiCloud Connect Contact Center is a full-featured customer communications suite that helps you enhance customer experiences. It integrates standalone contact center functions, including automatic call distribution (ACD), interactive voice response (IVR), computer telephony integration (CTI), outbound campaigns and multimedia routing into a single, centrally-managed, highly available solution. MiCloud Connect Contact Center works for businesses of all sizes, deployment types, distributed locations and varying budgets. It provides a range of features, from basic inbound call center features to sophisticated multi-modal contact center capabilities including customer selfservice applications, email routing, chat and callbacks.

For complete product and ordering information view our searchable electronic catalog at: www.jenne.com • 800-422-6191
Panasonic knows that successful businesses thrive when they use customizable and scalable unified communications to allow colleagues, clients and stakeholders to communicate, collaborate and create seamlessly. Panasonic is the number one global provider of PBX systems (under 100 extensions) and the leader in DECT wireless. Panasonic also provides networking capabilities for seamless integration of remote employees and locations by providing easy access to a central hub, and through an extensive portfolio of mobility solutions to empower employees with the ability to communicate from anywhere, anytime.

### Panasonic UC Products

#### KX-NSX2000
Panasonic’s KX-NSX2000 is an IP-based business communications server designed to support growing enterprises in need of a flexible solution. The platform offers advanced IP networking and vast scalability, managing up to 2,000 devices across 32 networked sites with multiple devices per extension. With centralized management and remote maintenance, the KX-NSX2000 system can be operated from a single location eliminating the need for an administrator at every site. Additional features include the built-in call center with advanced call routing, unified messaging, voice communications, and redundancy. An ideal choice for industries needing real-time and reliable communications solutions such as customer service, sales or hospitality.

#### KX-NS1000
This streamlined IP communications platform is designed for the small to mid-sized business as well as the enterprise facility with support for up to 1,000 extensions, 600 trunks and 16 sites. Integrated features like One Look Networking, which allows management of multiple sites as a single network while providing failover capabilities in the event of a network outage, plus voice messaging, Communications Assistant productivity software, and fax server takes unified communications to an entirely new level. This powerful communications platform supports a variety of end points including IP, SIP, wireless and analog.

#### KX-NS700
When installing a new or upgraded communication network, the Panasonic KX-NS700 Compact Hybrid Communication Platform protects your customer’s investment by incorporating their current digital phone system with an easy to install IP protocol. Additional benefits include the use of remote wireless extensions, a private network with VoIP to eliminate telephone charges, accessing voice mail messages via email, cell phone integration and built-in applications to support call centers. Easy to install and maintain, it’s a cost-effective legacy and IP communication system for small to mid-sized businesses with support for up to 168 extensions and 93 trunks in a single site that can be flexibly configured and expanded.

#### KX-NS700G
Panasonic’s KX-NS700G is a small compact hybrid communication solution in the KX-NS700 line. Prepackaged and designed to support the small business marketplace, the new platform offers users flexible access to their communications system and includes:
- Support for 6 analog phone lines
- 18 digital, 4 IP proprietary and 4 single-line telephones
- 2 channels of unified messaging
- Up to 500 mailboxes

With the ability to grow to the same potential capacities of KX-NS700 without the need for replacement hardware, the KX-NS700G is an ideal solution for small businesses that desire an expandable solution.

#### KX-TGP600
Panasonic’s expandable KX-TGP600 SIP cordless phone system is the ideal communication solution for SMBs. It requires only one Internet connection and an electrical outlet wherever you want to place a phone. The TG600 supports up to eight Panasonic cordless and desktop DECT phones and eight simultaneous calls. The system includes one standard cordless handset KX-TPA60. Mix and match from a variety of phones the new Executive cordless (KX-TPA74B) to the rugged cordless (KX-UDT131) as well as a desktop DECT (KX-TPA68) model. An optional Wireless Repeater (KX-A406) expands indoor communication range.

### Unified Communications Applications
Panasonic offers a complete suite of customizable and scalable telephony applications designed to improve ROI, increase efficiency and boost productivity for your customers. From solutions like Call Recording, Call Accounting, Omni-Channel Contact Center, Desktop Agent Productivity and Integration, Interactive Voice Response, and a variety of Mobility options, Panasonic is sure to have an application to meet your customers business needs.
PanTerra Networks is a unified cloud service provider, delivering a family of secure, ultra-reliable, future-proof voice and collaboration services for SMB and mid-market enterprises. PanTerra’s cloud-based solution includes hosted voice, instant messaging, file sync & share, web & video conferencing, as well as full contact center services with business analytics. With PanTerra’s unified cloud service solution, enterprises gain the highest levels of security, scalability, reliability, availability, and quality of service, while significantly lowering their total cost of operations and IT administration complexities.

“One of the BIG benefits of PanTerra’s cloud-based solution is its enhanced security and specifically their Multi-Factor Authentication (MFA). They implemented MFA not only on desktops and mobile devices, but also for all IP phone devices. This has eliminated any potential SIP hacking where a company could be liable for significant telecom carrier charges. With PanTerra, we and our customers are protected, which gives all of us peace of mind.” - Alan Ehrenzweig, Ops Manager | BMI/One

RingCentral is a leading provider of global enterprise cloud communications, collaboration, and contact center solutions. More flexible and cost-effective than legacy on-premises systems, RingCentral empowers modern mobile and distributed workforces to communicate, collaborate, and connect from any location, on any device, and via any mode. RingCentral provides unified voice, video meetings, team messaging, digital customer engagement, and integrated contact center solutions for enterprises globally. RingCentral’s open platform integrates with leading business apps and enables customers to easily customize business workflows. RingCentral is headquartered in Belmont, California and has offices around the world.

**Built For The Way We Work:**
- Intuitive user interface: A simple and elegant interface provides a consistent user experience across mobile devices, tablets, and laptops
- Unified experience: RingCentral brings all modes of communication into one place, reducing the time users waste switching between apps and device endpoints
- RingCentral App: Bringing all of RingCentral’s communication tools under one app, this one-of-a-kind collaboration tool empowers team messaging, file sharing, GIFs, calendars, project management, and more
- Streamlined workflows: Seamlessly transition between voice, messaging, and video conversations while simultaneously sharing files, managing tasks, projects, calendars, and more
- Enterprise-class: Easily manage robust administrative controls, security, reliability, scalability, compliance with message logging requirements, as well as a HIPAA-compliant conduit to meet the requirements of the largest organizations
- RingCentral Developer Platform: Customize the app with RingCentral Open API and SDKs for embedding messaging, collaboration, and task automation into business workflows and applications
- Cost savings: The cloud avoids hidden costs associated with maintenance, expansion and specialized IT support for traditional on-prem communications systems
- No friction: Easy to sell, deploy, and manage RingCentral’s platform

**Maximized Uptime and Security:**
- RingCentral offers a robust multi-tenant cloud communications service with several layers of built-in security
- To prevent interception of communications, RingCentral provides Transport Layer Security (TLS) and Secure Real-Time Transport Protocol (SRTP) encryption between all endpoints, including desk phones, conference phones, the RingCentral mobile app, and RingCentral Desktop
- Deployed across SSAE 16- and ISO 27001-audited data centers, the RingCentral platform is protected by the most robust electronic prevention systems, on-site engineering specialists, and security guards, as well as placed in geographically diverse locations to minimize risk of data loss and service interruption due to catastrophe
- RingCentral’s built-in security covers user service administration, application security, network and infrastructure security, transmission security, physical and environmental security, fraud mitigation and disaster recovery

**Simplified Phone System Administration and End-User Management:**
- Skilled implementation advisors ease the onboarding experience: Transitioning an entire phone system to the cloud can be daunting, but RingCentral’s proven methodology—tested and refined by more than a decade of R&D and 350,000 deployments—minimizes downtime and maximizes user adoption
- Easy to configure extensions and company-wide settings: There’s no complex hardware to install or maintain, and no technical expertise needed to configure and use the phone system
- Save time and effort: RingCentral’s powerful interface makes it easy to create batch templates to perform moves/adds/changes for a group of users or an entire department

**Connect Multiple Locations, Mobile and Remote Workers:**
- The RingCentral mobile app gives smartphones and tablets the complete functionality of a business phone system, including voice, text, fax, conferencing, online meetings, and access to the corporate directory
- Users can make and receive calls and texts using their extensions or direct numbers on company-issued or personal mobile devices
- Using a RingCentral business number on their personal mobile device allows employees to maintain their business identity on the go

**A Flexible Solution That Can Adapt and Scale To Business Needs:**
- Manage your entire RingCentral phone system from your desktop computer or smartphone device for all users across all office locations
- From the admin portal or RingCentral mobile app, users can be immediately added or removed, as well as user settings changed
- With RingCentral mobile, teams seamlessly communicate and collaborate from anywhere in the world that has Wi-Fi or cell coverage
In today’s fast-paced world, Sangoma believes organizations can achieve greater levels of connectivity by having access to powerful, affordable communications solutions from a reliable partner and that building tomorrow’s solutions will help the world to connect and collaborate in new ways. Sangoma, as a leading voice and Unified Communications (UC) solution provider, is doing just that with our award winning Cloud and On-Premise UC/PBX solutions and with our continuing product innovation.

Sangoma UC Products

Switchvox Cloud
Switchvox Cloud is Sangoma’s cloud-based UC solution for small and medium-sized businesses. It is an affordable, full-featured UC solution with prices starting as low as $12.99 per user. Switchvox Cloud allows customers to take advantage of advanced UC features, such as mobility, call queues, reporting, and more, all for one low price. No need for additional licenses or add-ons - everything is included! This makes Switchvox Cloud the best value for your customers.

Switchvox
Switchvox, built on Asterisk, is Sangoma’s award-winning Unified Communications solution. Switchvox is an easy-to-use system that supports both VoIP and traditional calling, and it can be deployed how your customers need it in the cloud, on a dedicated appliance or in a virtual environment. It is easily provisioned with a GUI that allows you to configure multiple users and set up your customers’ phone systems quickly. Switchvox uses an all-features-included pricing model that eliminates the need for a complex licensing structure and enables partners to quote an entire phone system with as few as four part numbers.

Switchvox for VMware
Driven by VMware’s disaster recovery capabilities and scalability, Switchvox support for VMware eliminates the need for a dedicated appliance and provides small and medium businesses with a phone system that meets the needs of an enterprise at a fraction of the cost.

D-Series IP Phones
Sangoma D-Series phones are designed exclusively for use with Asterisk and Switchvox. All models include HD Voice and unprecedented plug-and-play deployment at a price that fits any budget. Enhance your users’ productivity with built-in advanced applications, including voicemail, call log, contacts, phone status, user presence, parking and queue metrics. Sangoma D-Series phones provide simple, intuitive access to a wealth of information, saving valuable time. With the phones’ open, JavaScript API, you can also build customized applications to tailor the user experience to your specific needs. Sangoma’s highly-integrated D-Series phones are the only phones that allow you to take full advantage of the flexibility and customization of Asterisk and Switchvox.

SIPStation SIP Trunking
SIPStation SIP Trunking services provide SMBs and large enterprises with feature-rich, industry leading telephony services using a standard internet connection. Named #1 in Customer Satisfaction by Eastern Management Group, SIPStation included a guaranteed cost savings when switching from providers of traditional telephony services, SMS, and integrated IP fax services.

Sangoma’s UC Products

PBXact Business Phone Systems
The PBXact Business phone system is a fully-featured IP-PBX designed with unified communication features for organizations needing mobility, productivity and collaboration capabilities. The PBXact Business phone system is available in both hardware and software versions. It comes with an extensive set of built-in Unified Communications features such as:

- “Phone Apps” – Advanced productivity features controlled by the IP-Phone’s display
- UCP web-based Dashboard allowing end-users to control phone settings, voicemail, conference rooms and more...
- Zulu UC Desktop and Soft-phone Integration for mobility and productivity.
- CRM Integration for screenpop and click to call
- End-Point-Manager to auto-provisioning Sangoma IP-Phones and manage each user’s programmable buttons and features
- Built-in VPN to guarantee security for your remote workers connecting to the corporate PBX

S-Series IP Phones
Designed to work with FreePBX and PBXact, Sangoma S-Series IP phones are so smart, your customers can quickly and easily use them right out of the box. Each phone in the series features industry standard Power over Ethernet (PoE), so no power cable or outlets required. They have full duplex speakerphones, dual Ethernet Ports, multi-way conference calling, high definition voice quality and they’re Virtual Private Network (VPN) capable.

VoIP Gateways
Sangoma’s line of VoIP Gateways allows your customers to keep their existing legacy infrastructure (Analogue/T1/E1) and connect to VoIP Services, saving their business time and money. They can simply connect any of Sangoma’s VoIP Gateways at the edge of their network and tap into the benefits of VoIP. The VoIP gateways automatically take care of the call processing and transcoding required between the SIP-TDM networks. Whether your customers are an SMB (Small-to-Medium Business) looking to expand their voice services with SIP Trunks or a large enterprise/Carrier offering voice services, Sangoma’s line of Vega VoIP Gateways are tailored to your customer’s needs.

FreePBX Phone Systems
The only hardware solutions to be officially certified by the FreePBX project, the FreePBX appliances are the optimal high-performance PBX solutions. Each one comes pre-loaded with FreePBX Distro to make deployment, configuration, and use of your customer’s PBX system even easier.

Session Border Controllers
Businesses connecting their infrastructure to a SIP Trunk, or VoIP Connection, require a Session Border Controllers (SBC) for security, interoperability and transcoding. Often times, businesses will forget the importance of an SBC when switching from their legacy phone system to VoIP and simply use their existing firewall for protection, and make a huge mistake! A typical firewall can only protect your customer’s data network and as soon as they open it up to the internet, which is how they connect to VoIP services, the entire network is exposed. The other pitfall of using their existing firewall, instead of an SBC, is that phone calls may not connect or there will be audio issues. A Sangoma SBC will automatically do the call translations for your customers, with the built-in interoperability features and also translate the audio with built-in transcoding capabilities.
Avaya IX™ Meetings
Avaya's rich, no-compromise, team engagement solution enables users to truly collaborate anywhere from any device, across any channel.

Avaya's IX™ Meetings product portfolio is a powerful combination of hardware and software products that is fully standards-based and offers the highest performance available in today's video conferencing solutions. The Avaya IX™ Meetings platform is used by institutions, enterprises, and service providers to create one-stop access to voice, video, chat communications channels, calendar, meetings and more regardless of the communication network.

Avaya XT5000
The Avaya XT5000 is the best combination of price and performance. It incorporates dual 1080p/60fps live video and content, HD audio, simultaneous H.264 High Profile and Scalable Video Coding (SVC), and multiparty calling. The product is provided as codec only, and main HDMI camera can be selected among the available models (Deluxe Camera, Flex Camera and Advanced Camera). The second video stream can be used with an additional camera or for high resolution 60fps data and content sharing. An embedded MCU with support for continuous presence with up to 9 participants is available.

Avaya XT4300
The Avaya XT4300 offers outstanding value and cost-effective full HD video collaboration specifically designed for the needs of smaller and mid-sized conference rooms. The Avaya XT4300 is well equipped and includes dual 1080p/60fps live video and content, HD audio, H.264 High Profile and Scalable Video Coding (SVC), dual display support and a wide-angle PTZ camera. The Avaya XT4300 offers optional embedded multi-party conferencing with support for up to 4 participants, also with mixed PC, Mobile, and room system clients. The advanced audio system delivers CD-quality, 20 kHz audio and includes a 1-way beam forming analog microphone pod that isolates the speaker from the noise.

Avaya XT Executive 240
The Avaya XT Executive 240 integrates the advanced Avaya XT video conferencing platform with a high resolution 24-inch LED display. The Avaya XT Executive's 24" full HD LED display, HD camera, high fidelity speakers, echo cancelling microphone and advanced video conferencing platform provide an elegant all-in-one desktop video conferencing system and PC display. The system also offers optional embedded multi-party conferencing for impromptu group meetings, unique HD 1080p for highly detailed content sharing and available simultaneous 1080p video for an outstanding experience.

Avaya IX Cameras
Avaya CU360
The CU360 is a compact all-in-one video collaboration unit that turns any space into a video collaboration room. The CU360 is quick and easy to set up with auto provisioning. It seamlessly integrates with cloud services such as Avaya IX Meetings and other supported 3rd party cloud video solutions.

Avaya IX Tracking Camera TC220
The Avaya IX Tracking Camera is a smart solution for large meeting rooms, directing the meeting in an intelligent way, by focusing on an active speaker. With the combination of audio tracking and face recognition, it properly identifies the position of the active speaker(s) and fluidly transitions from one view to another with its dual cameras. Viewers never lose speaker expressions, even in a large conference room.

Avaya IX Room Systems
The Avaya IX Room Systems portfolio provides a high level of flexibility. The customer can construct a system, combining codec, camera and microphone depending upon the need.

Avaya XT7100
The Avaya XT7100 is the Avaya flagship product in the XT room systems series. The XT7100 incorporates dual 1080p/60fps live video and content, HD audio, H.265, H.264 High Profile and Scalable Video Coding (SVC), and 9 sites multi-party calling. The product is provided as codec only, and main HDMI camera can be selected among the available models (Deluxe Camera, Flex Camera and Advanced Camera). Dual HDMI input allows simultaneous connection of two cameras in switching mode for full coverage of large rooms or auditoriums.

Cloud
Boost your productivity and enhance your relationships with HD video, audio, and web collaboration from Avaya's cloud-based video solutions. Bring the experience of a face-to-face meeting to your employees, customers and partners, anywhere, on nearly any device. Simplify and converge your audio, video, web collaboration, and webcasting to one cloud platform and app.

Avaya One Cable Connection (OCC) Hub
The Avaya OCC Hub is a core component of the Avaya huddle room kit for laptops. With the OCC Hub, you can easily transform any office into a video conference room. One cable connects your laptop with the Avaya IX Meetings client, a HC camera and an audio conference speakerphone.
HuddleCamHD Products

3XA/10XA
The HuddleCamHD 3XA/10XA is ideal for small to medium sized conference rooms. This camera has a built-in microphone array and is compatible with every system that accepts USB cameras. The HuddleCamHD 3XA/10XA provides a new level of simplicity and proficiency for small video conferencing systems. Offering superior quality at an affordable price, the entire HuddleCamHD line of cameras is easy to set up and ready to use in a matter of minutes.

3X Gen2
Designed with a wide variety of conferencing setups in mind, the HuddleCamHD 3X is ideal for small to medium sized conference rooms using a Mac or PC computer with web-based video conferencing / live streaming software. HuddleCamHD 3X is totally re-designed with a wide 82" field of view and 3X optical zoom. With a USB 2.0 video connection this conferencing camera is ideal for virtually any meeting software used in a small to medium sized room.

10X G3
The combination of advanced USB 3.0 connectivity and the re-designed 10X optical zoom lens makes the HuddleCamHD 10X-G3 the most powerful web conferencing camera on the market. Perfect for medium sized rooms where the ability to zoom in and share detailed video is important. The HuddleCamHD USB 3.0 camera series is built to provide superb 1080p quality. Ten times faster than USB 2.0, you will notice the difference right away.

20X G2
The combination of advanced USB 3.0 connectivity and the re-designed 20X optical zoom lens makes the HuddleCamHD 20X-G2 ideal for high powered webinars and online presentations. Perfect for medium to large sized rooms where the ability to zoom in and share detailed video is important. Your customers can control this camera with HuddleCamHD’s PTZ Joystick or the included IR remote control.

HuddleCam GO
The HuddleCam GO turns any Mac, PC or Chromium OS computer into a robust video conferencing system. The single USB cable simplicity will connect automatically with meeting softwares such as Skype, GoToMeeting, WebEx and Zoom. With the HuddleCam GO, the complete system has been designed around a single USB 2.0 connection. The USB 2.0 cable supplies power, video, and audio both ways. Easily take the HuddleCam GO on the road with its small footprint and lightweight design. A rugged USB 2.0 micro cable is included for secure connections to any laptop, desktop or Chromium PC, reducing clutter and streamlining meeting setup.

Universal Small Wall Mount
This Universal Thin Profile Wall Mount was designed specifically for an ideal way to wall mount a camera above or below a plasma or thin profile monitor. Constructed from heavy gauge steel, this mount comes with 2 year manufacture warranty.

Serial Joystick Controller
Easy pan, tilt & zoom controls for any RS-232, RS-422, RS-485 VISCA or Pelco protocol camera! Controls pan, tilt with variable speed. Use 3 dimensional joystick with “twist” for variable control of zoom.

SimpliTrack 2
The HuddleCamHD SimpliTrack 2 has been designed to automate camera control and reliably track subjects at distances up to 50 feet away from the camera. Users will be amazed how easy the setup and network management is with the SimpliTrack. With advanced tracking options, once the camera has been installed users will never need to worry about camera operation again.

Webcam
The Webcam is made to make video conferencing and recording easier than ever. This webcam has been designed to include features that you will find in much more expensive webcams at a price that anyone can afford. The Webcam is a plug and play USB 2.0 webcam built for hassle-free cloud-based video conferencing applications like Skype for Business and Zoom. It’s also flexible for use with high definition live streaming on social media websites such as YouTube or Facebook. This high definition 1080p webcam features a wide-angle 94-degree field of view. It’s a perfect fit for small meeting rooms and personal office spaces. The high-quality optics on the Webcam includes automatic controls for exposure, white balance, and even wide dynamic range.

HuddlePair
HuddlePair combines our industry’s leading wireless USB speakerphone technology with a wide-angle webcam to create a simple, affordable, wireless, video conferencing solution. This webcam and speakerphone combination is ideal for video conferencing and recording with any software application. Using a single USB 2.0 cable, your customer’s meeting rooms can be set up in a matter of minutes with a wireless speakerphone that can be placed on their meeting room table and camera that can easily mount to any LCD.

HuddleView
To truly customize a conferencing space, every HuddleView features software that gives camera operators the ability to set blocking zones where the camera won’t track. The software also makes it possible to operate multiple HuddleView cameras on the same network. The HuddleView uses artificial intelligence technologies to ensure that all meeting participants are captured in the camera’s frame. Enjoy the highest quality video conferencing experience with zero setup. The HuddleView simplifies your customer’s meeting experience by automatically zooming into the people in their conference room and comfortably framing their video output for the ideal video.

HuddleCamHD™ Pro
With an ultra-crisp 4K sensor, this webcam will take your video conferencing and live streaming projects to the next level. Want to pan, tilt and zoom with a webcam? No problem! Capture beautiful video in 4k and zoom in just like a broadcast PTZ camera with loss-less digital zoom. Zoom in and control digital ePTZ presets that you can recall with the click of a button, using the included IR remote. Also included in its sleek design is an array microphone, enabling a complete solution.

4K NDI® Webcam
This 4K NDI webcam is ready to bring IP video to your next project. With EPTZ controls that work inside most NDI compatible applications, you can capture and control this camera from anywhere on your network. Use this webcam for video conferencing during your meetings, video recording for marketing, and live streaming for online engagement... A whole new world of affordable, turn-key connectivity is ready for you to explore.

HuddleCamHD™ HuddlePair
USB 2.0 Webcam & Wireless Speakerphone
The HuddlePair camera features a wide 106-degree field of view capable of capturing multiple meeting room participants even in close proximity to the camera. The HuddlePair features a 1080p video camera and is ideal for high definition video conferences and recordings. The included wireless speakerphone features an omnidirectional microphone designed to provide a 360 degree pick up range for your meeting spaces. With 256 ms echo cancellation and intelligent noise cancellation up to 16-decibel levels, your meetings will sound crystal clear.
Lifesize® Phone™ HD

The smartphone for your conference relationships.

Lifesize® Icon 300™

The Lifesize Icon 300 brings simplicity and reliability to your huddle room working sessions, giving your teams the flexibility to connect face to face with anyone inside or outside of your network. Set up is plug and play, controls are intuitive and every call is encrypted by default.

Lifesize® Icon 400™

The Lifesize Icon 400 is designed to bring the power of video collaboration to small meetings. Sized perfectly for huddle rooms and wherever small teams congregate, Lifesize Icon 400 delivers an unparalleled immersive experience that enables participants around the world to focus on sharing knowledge and achieving the objectives of the meeting.

Lifesize® Icon 450™

Lifesize Icon 450 is perfectly designed to bring the power of video communication to huddle rooms. The smart-framing sensor automatically adjusts the camera to ensure that everyone in the room is visible during the call.

Lifesize® Icon 500™ – NEW!

The Lifesize Icon 500 is designed for a range of video conference room sizes and delivers stunning 4K content sharing and brilliant 4K video quality with impressive meeting room flexibility. Set up your small-huddle rooms with a Lifesize Icon 500 conferencing system and a single display, or size up to larger rooms by adding a dedicated display for full-screen presentations.

Lifesize® Icon 600™

Lifesize Icon 600 is a video system designed on one fundamental principle: simplicity. Setup takes minutes and starting a video call takes seconds.

Lifesize® Icon 700™

Lifesize has revolutionized video communication with the most captivating experience possible. Lifelike 4K image quality, ultra high definition content sharing, superior sound and a breathtakingly powerful camera zoom combine to create a meeting room experience that’s 10X better than anything else in the market.

Lifesize® Icon 800™

Lifesize Icon 800 delivers the ultimate communication experience to auditoriums and other large meeting spaces.

Lifesize® Phone™ HD

Lifesize Phone HD is command central for video, audio and web conferencing via Lifesize Icon systems paired with the Lifesize app. This touchscreen device simplifies your meeting room experience by putting all of the essential conferencing functions at your fingertips. Now you can easily manage Lifesize video and audio calls and web conferences from one highly intuitive device. And if you only need to give a presentation to others in the conference room, Lifesize Phone HD lets you do that, too.

Lifesize® Share™

Lifesize Share eliminates the clutter and delivers a truly wireless solution for sharing media.

Best-in-Class

Lifesize® Subscription

Only Lifesize provides an award-winning conference room system with best-in-class mobile apps combined with a cloud video service that connects everyone from the meeting room to the office and on the go.

Add great features like Microsoft Teams/Skype for Business integration, Single sign on, Lifesize Extreme Support and many more! Lifesize Live Stream is ideal for organizations that want to live stream company meetings, executive updates, trainings and classes to audiences across multiple locations. With Lifesize Record and Share, you can record and share calls instantly and build your own personal video library.

Lifesize Video Conferencing Products

Additional Features

Customize your subscription with the additional features you need.

- Calls between 25 sites
- Calls between 50 sites
- Additional users
- Additional virtual meeting rooms
- Audio conferencing
- Lifesize Extreme Support
- Lifesize Record and Share
- Lifesize Live Stream
- Microsoft Teams/Skype for Business integration
- Single sign-on (SSO)
- Professional Services

Lifesize® Icon 400™

The Lifesize Icon 400 is designed to bring the power of video collaboration to small meetings. Sized perfectly for huddle rooms and wherever small teams congregate, Lifesize Icon 400 delivers an unparalleled immersive experience that enables participants around the world to focus on sharing knowledge and achieving the objectives of the meeting.

Lifesize® Icon 450™

Lifesize Icon 450 is perfectly designed to bring the power of video communication to huddle rooms. The smart-framing sensor automatically adjusts the camera to ensure that everyone in the room is visible during the call.

Lifesize® Icon 500™ – NEW!

The Lifesize Icon 500 is designed for a range of video conference room sizes and delivers stunning 4K content sharing and brilliant 4K video quality with impressive meeting room flexibility. Set up your small-huddle rooms with a Lifesize Icon 500 conferencing system and a single display, or size up to larger rooms by adding a dedicated display for full-screen presentations.

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Lifesize® Share™

Lifesize Share eliminates the clutter and delivers a truly wireless solution for sharing media.

For complete product and ordering information view our searchable electronic catalog at: www.jenne.com • 800-422-6191
Unified Communications and Collaboration - Audio/Video Conferencing

For 30 years Konftel’s mission has been to help people in businesses around the world hold millions of meetings despite distance. Our focus has been set on offering the perfect sound. Now it’s time to bring video into our meeting solutions. It’s time to add a face to the voice. Konftel Collaboration is a range of package solutions that make video conferencing in any type of meeting room incredibly easy and of great value.

Konftel Audio Conferencing Products

Konftel 800
IP conference phone with intuitive interface. OmniSound® audio technology brings a natural sense of presence to the dialog. Can easily be Daisy-chained with three devices. Suits everything from small to really large meeting rooms.

Konftel 300IPx
One click is all it takes to start or join a meeting. With the Konftel 300IPx, making conference calls and using the mobile app Konftel Unite are both as easy as can be. The IP conference phone is The Art of Easiness.

Konftel 300Wx
The wireless conference phone allows you to hold meetings wherever is convenient for you - without worrying about network connection and power outlets. The conference phone does not include a base station. It can be registered with an existing Konftel DECT base or GAP-compatible system.

Konftel 300Wx IP
Wireless freedom combined with HD audio. This is what you get with the Konftel 300Wx IP when connected to IP telephony via the accompanying SIP DECT base. Give your conference calls the full dynamics they deserve!

Konftel 300
An incredibly flexible and powerful conference phone. It supports user scenarios from traditional telephony to PC-based collaboration for everything from personal meetings to large auditoriums. It’s also packed with smart features.

Konftel 55Wx
A compact, high-performance speaker phone with OmniSound® audio technology. It delivers crystal-clear HD audio in a wide range of meeting scenarios, including wireless. The Konftel 55Wx is the all-in-one solution, so you can do things your way, fuss-free.

Konftel 55
A stylish and easy-to-use speakerphone with impressive, crystal clear HD sound thanks to our OmniSound® audio technology. The touchscreen makes controlling calls simple, whether you’re connected to a computer, mobile phone or desk phone.

Konftel Ego
A personal speaker phone. Small and portable, yet a clear center point in all huddle rooms. Despite its size, the Konftel Ego delivers a crystal-clear audio experience with OmniSound®.

Konftel Video Collaboration Solutions - NEW!

Konftel CC200 NEW!
An all-in-one conference camera for standard-based video conferencing, SIP/H.323. 4K camera sensor, video in full HD 1080p, 102 degree camera angle, four built-in microphones and OmniSound optimization. Perfect for huddle rooms and home offices.

Konftel C50800 Hybrid
A flexible premium video collaboration solution for medium to really large meeting rooms, combining the Konftel Cam50 PTZ conference camera, the Konftel 800 conference phone with OmniSound® and the Konftel OCC Hub for One Cable Connection.

Konftel C50300 Hybrid
Konftel C50300 Hybrid is a flexible range of premium video collaboration solutions for medium and large meeting rooms, combining the Konftel Cam50 PTZ conference camera and a Konftel 300 model with OmniSound® audio quality. Choose the model that matches your company’s telephony solution: IP telephony, wireless DECT or analog.

Konftel C5055Wx
The perfect video collaboration solution for medium and large meeting rooms. Fantastic PTZ camera, expandable speakerphone with OmniSound® and Konftel OCC Hub with HDMI for screen connection.

Konftel C2055 or C2055Wx
The perfect video collaboration kits for medium sized meeting rooms: 4K camera, speakerphone with OmniSound® and Konftel OCC Hub with HDMI for screen connection.

Konftel C20Ego
The perfect video collaboration kit for small huddle rooms: 4K camera, speakerphone with OmniSound® and Konftel OCC Hub. Easy to use and great value.

ALREADY HAVE A KONFTEL WITH USB? JUST ADD CAMERA AND HUB.

Konftel Cam50
The Konftel Cam50 brings exceptional image quality to large video conferences at a fraction of the cost of other comparable conference cams. The powerful optical zoom captures faces with amazing clarity.

Konftel Cam20
The Konftel Cam20 is the conference camera that brings 4K Ultra HD video to huddle rooms and medium-sized meeting rooms. It provides coverage for all participants, who are presented naturally in the pin-sharp image. A perfect huddle room camera.

Konftel Cam10 NEW!
The new Konftel Cam10 is a business class webcam for desktop users. Create an enhanced visual and audio experience with a wide 90 degree viewing angle, HD video output, dual microphones, and easy set-up.

Konftel OCC Hub
The Konftel OCC Hub is the beating heart of Konftel’s solutions for video conferencing in every kind of meeting room. It supports Konftel One Cable Connection, so a single USB cable is all you need to connect the camera, the speakerphone and the room’s screen to the collaboration app on your laptop.
Logitech, a world leader in products that connect people to the digital experiences they care about, offers a range of collaboration tools that are easy to use with virtually any application almost anywhere. ConferenceCams and personal webcams bring true-to-life HD-quality to collaboration. USB headsets and mobile speakerphones deliver crystal clear audio and high-quality HD video with features that make sense. Logitech helps businesses increase productivity through better collaboration – from the desktop to the conference room – with intuitive designs that are good for people and good for business.

Logitech Audio and Video Conferencing Products

Rally and Rally Plus
Logitech Rally delivers studio-quality video, unmatched voice clarity, and RightSense™ automation for more natural meetings with most any software-based video conferencing service. Rally and Rally Plus come equipped with Ultra-HD video, modular audio components, and RightSense™ automation: RightLight™ for automatic facial lumiance and color optimization, RightSound™ for automatic audio calibration, and RightSight™ for proactive camera control. Rally includes a camera, table and display hubs that minimize cross-room cabling, one speaker and one mic pod. Rally Plus adds a second speaker, a second mic pod, and an add-on mounting kit. Additional mic pods are available for custom installations. Complimentary support is included with all Rally products. With its sleek design, premium materials, and unequaled capability, the Rally portfolio raises the bar for USB-connected conference camera systems.

Rally Camera
With premium industrial design and an Ultra-HD imaging system, Rally Camera tops the lineup of standalone videocameras from Logitech®. Packed with advanced optics and breakthrough technology enhancements, Rally Camera delivers peerless performance, exceptional versatility, and easy deployment. Rally Camera combines world-class Logitech® optics and 4K sensor with whisper-quiet mechanical pan, tilt, and zoom functions and high-end materials suitable for any professional setting. With razorsharp 15X HD zoom, expansive 90° field of view, and truly phenomenal video quality, Rally Camera captures every person in the room with amazing clarity.

PTZ Pro 2
Logitech® PTZ Pro 2 camera delivers premium optics and life-like video calls to create the experience of sitting together in the same room, even if you are a thousand miles away. It sets a new standard for high-quality, professional video with brilliantly sharp image resolution, outstanding color reproduction, and exceptional 10x HD zoom. Performance enhancements in the PTZ Pro 2 camera include smoother pan and tilt motion and more consistent focus during zoom. The camera features lenses designed and manufactured by Logitech and engineered to provide unparalleled sharpness, color rendition, and speed in a variety of lighting conditions. At half the price of comparable models, PTZ Pro 2 is the smart choice for large conference rooms, auditoriums, classrooms, healthcare settings, and other professional environments where clear, high-resolution video is a must.

ConferenceCam Connect
Logitech® Connect goes beyond its award-winning design – video conferencing so simple to use that anyone can set it up and so affordable you can enable every meeting room with video. Designed for small groups of up to six people, this video conference solution offers a generous 90° field of view with digital pan and mechanical tilt, 4x digital HD zoom, and razor-sharp optics making it easy to see everyone in the room. With Connect, your customers can also use the USB and Bluetooth mobile speakerphone for great sounding audio calls. With true 360° sound, users can hear and be heard within a 12-foot diameter range while acoustic echo and noise-cancelling technology delivers life-like sound.

MeetUp
MeetUp is Logitech’s premier ConferenceCam designed for small conference rooms and huddle rooms. With a room capturing, super-wide 120° field of view and 4K optics, MeetUp makes every seat at the table clearly visible. MeetUp’s integrated audio is optimized for huddle room acoustics and delivers an exceptional sound experience.

BRIO
Logitech® delivers our best ever webcam with 4K UHD and 5X zoom for truly amazing video quality with BRIO. BRIO’s 4K image sensor is a next-generation powerhouse that enables 5X digital zoom and multiple resolutions to optimally support any computer/network environment. Logitech’s RightLight™ 3 with HDR helps you look your best in any illumination, from low light to direct sunlight. Advanced Logitech optics deliver razorsharp video resolution with autofocus and multiple field of view options, up to 90°.

C930e
Experience video calls that are the next best thing to being there in person. Logitech® C930e Webcam delivers clear video and sound in virtually any environment, even low-light conditions. With HD 1080p, a wide 90-degree field of view, pan, tilt, and 4x digital zoom, C930e offers advanced webcam capabilities for superior video conferencing. Raise meeting productivity with remarkably clear video at all times – even when bandwidth is limited. The C930e Webcam supports H.264 UVC 1.5 with Scalable Video Coding to minimize its dependence on computer and network resources. Plus, USB plug-and-play connectivity makes the C930e webcam simple to start and even easier to operate.

C505e HD WEBCAM
C505e provides a 60° diagonal field of view, fixed focus and auto light correction that adjusts illumination of most spaces; one omnidirectional mic supports clear conversation up to 3 meters away. The extra-long USB-A cable and universal clip provides a wide range of versatile mounting options. Secure it on a screen—or mount it up to 7 ft (2m) away from your computer. C505e works with all popular video applications, including Microsoft® Teams, Skype™ for Business, Google Voice and Meet, Zoom® and others to ensure compatibility and seamless integration in the workplace.

C920e HD WEBCAM
C920 delivers remarkably crisp and detailed Full HD video (1080p at 30fps) with a full HD glass lens, 78° field of view, and HD auto light correction—plus dual mics for clear stereo sound. Everything you need to look great in conference calls and record polished demos. C920e adjusts to the lighting conditions to produce brighter, contrasted images, even in a dim setting. Stereo microphones ensure your voice comes through sounding natural and clear.

BCC950
Small group video conferencing deserves more than huddling around PC webcams or begging for time on an overbooked conference room systems. The ConferenceCam BCC950 combines high quality HD video and crystal clear audio in a simple, amazingly affordable package, so small groups can run their own video conferences anywhere in the office. Designed with small groups in mind, ConferenceCam BCC950 is an all-in-one video and audio conferencing device ideal for huddle rooms, private offices and small conference spaces. With professional HD video and crystal clear audio, small groups up to 4 can be seen and heard so no one in the meeting is out of range. Control the call from anywhere in the room with remote control and on-unit buttons.

LOGITECH SWYTCH
Logitech Swytch is a BYOM (bring your own meeting) laptop link for video conferencing in meeting rooms, linking a Windows® 10 laptop, MacOS®, or Chromebook to the room’s AV equipment with a single USB Type A or C connection. Swytch works in rooms with a dedicated computer — including Microsoft Teams Rooms and Zoom Rooms — and in BYOM rooms equipped with a only conference camera and display. Simply connect Swytch to the laptop via USB and launch the desired application to enjoy broadcast-quality video and content sharing at up to 4K resolution.
PTZOptics is a U.S.-based company operating from Downingtown, Pennsylvania that manufactures PTZ broadcast conference cameras. PTZOptics cameras offer a wide variety of connectivity options including: HD-SDI, HDMI, USB 3.0 and IP Streaming.

PTZOptics Products

12X SDI/USB (GEN2)
The PTZ Optics 12X-SDI/USB is a 1080p camera with 12X optical zoom for capturing both wide angles and long shots. With support for 3G-SDI, 3.0 USB, HDMI, and IP Streaming (H.264, H.265 & MJPEG) this camera is ideal for broadcasting high definition video signals for broadcast, recording or video conferencing applications.

20X SDI/USB (GEN2)
The PTZ Optics 20X-SDI/USB is a 1080p camera with 20X optical zoom for capturing HD images at long distances. With support for 3G-SDI, 3.0 USB, HDMI, and IP Streaming (H.264, H.265 & MJPEG) this camera is ideal for broadcasting high definition video signals for broadcast, recording or video conferencing applications.

30X SDI (Gen 2)
The PTZOptics 30X-SDI is a 1080p camera with 30X optical zoom for capturing HD images at long distances. With support for 3G-SDI, HDMI, and IP Streaming (H.264, H.265 & MJPEG), this camera is ideal for broadcasting high definition video signals for broadcast, recording, or video conferencing applications.

ZCam 20X
The PTZ Optics ZCam-20X is a 1080p box camera with 20X optical zoom for capturing HD video even at a distance. With support for 3G-SDI & IP Streaming, this camera is ideal for broadcasting high definition video signals for broadcast, surveillance or video conferencing applications up to 1080p/60 resolution.

ZCam Variable Lens
The PTZ Optics VL-ZCam is a 1080p box camera for capturing HD video with a variety of lenses. With support for 3G-SDI & IP Streaming this camera is ideal for broadcasting high definition video signals for broadcast, surveillance or video conferencing applications.

DB9 Extenders
The DB9 Extenders give you the ability to extend your serial/VISCA cables over a longer distance, giving control of your camera via joystick or USB to Serial adapter to your PC with the VISCA software of your choice. These serial DB9 Male to Female cables are plenum rated and they come in black.

HD-SDI Cables
HD-SDI cables are made for broadcasting a video signal from your camera to a video input such as a broadcast switcher or frame grabber. The HD-SDI male to male cables are made with Belden 1695A premium cabling. These are plenum rated cables that come in white.

CASCADE Cables
CASCADE cables are designed to daisy chain cameras to each other for the ability to control multiple camera with a joystick or VISCA software. These male to male VISCA cascade cables are include a 8-pin mini din connector on each end. These cables are plenum rated and they come in black.

IP Joystick Controller
Easy pan, tilt & zoom controls for PTZOptics cameras! Controls pan & tilt with variable speeds that now match every option inside PTZOptics cameras. Use 2 & 3-dimensional joystick with “twist” control of focus and zoom.

NDI Compatible Camera Models
NDI is a paradigm shift that will increase what is possible in all things live video. These cameras enable users to think outside the box about how to plan out live streaming and video production systems in the world of IP. Using standard networking infrastructure NDI will enable users to do more with less. They will uncover new possibilities for low budget streaming and high-end video production systems alike as they move toward the future of broadcast video over IP.

*SDI cameras feature PoE. USB cameras do not feature PoE.

PTZOptics WirelessCable
The PTZOptics WirelessCable is a wireless data transmission system that functions just like a Ethernet cable. With a maximum transmission distance of 400m between 2 paired units, you can connect any device that utilizes a LAN connection. Multiple devices can be Daisy-Chained to increase the distance up to 1600m. The WirelessCable will make set up a breeze, allowing you to connect any device to your network without a physical cable.

Dual SDI EPTZ Zcam
With the latest 4K video camera sensor built-in you can captured zoomed in views while maintaining 1080p and 720p quality levels. Determine the maximum zoom level that fits your project to get the most out of your 4K image. Zoom into your 4K image and create digital ePTZ presets that you can recall with the click of a button.
Poly is the global communications company that powers authentic human connection and collaboration. Face to face, they sift and sort millions of verbal and non-verbal cues to glean meaning. Poly is finding new ways to inject these cues into audio and video communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To nurture the simplicity and beauty of human connection.

**Poly Conference Phones**

**Trio C60**
Bring people together. Launch big ideas. And make sure everyone at the table can be heard, near or far with Poly signature audio. With the Poly Trio C60 conference phone, everything you need is at your fingertips. So simple, so powerful.

**Tri 8800**
Poly Trio is the smartphone for your modern conference rooms. Marrying our legendary voice quality, with powerful video and content performance, Poly Trio can easily transcode video of all sizes into collaborative, hassle-free team environments.

**Trio 8500**
Poly Trio 8500 takes the ordinary conference call experience to the next level. Getting conference calls started shouldn’t be hard, frustrating and time-consuming. The sleek and sophisticated design of the Poly Trio 8500 makes navigation simple to use. Easily start calls on time, every time. And with Poly’s legendary voice quality, you can be sure every syllable is crystal clear with Poly HD Voice technology.

**Trio 8300**
Poly Trio 8300 transforms any small conference hub into a smart collaboration space with the touch of a button. Launch conference calls in seconds. Fill the room with rich audio. Tune out distractions and keep everyone engaged with Poly NoiseBlock technology. Optimal coverage ensures every voice is heard. One device provides Wi-Fi2, USB, Bluetooth® and IP connectivity, and a simple interface launches meetings in seconds. Plus, you get future-proof flexibility with the option to easily add video conferencing and content sharing accessories. With all these options in one smart device, you can help your teams get more done in less space.

**SoundStation® Duo**
Large organization or small, thousands of conference rooms or just one, you have a need to bring dispersed teams, business partners, and customers together to communicate and collaborate. Conference phones from Polycom have become the de facto standard for connecting groups of people across multiple locations. With the Poly SoundStation® Duo conference phone, Poly has taken the concepts of group productivity tool and standard office workhorse to a new level for small to midsize rooms, delivering the ultimate in deployment flexibility, ease of use, and audio quality.

**NEW! Studio P5**
A small webcam that offers big experiences. Exceptional camera optics are fine-tuned so your customers come across clearly with a powerful, professional-quality image. Also includes a directional microphone and desktop management capabilities.

**NEW! Studio P15**
A personal video bar gives you everything you need to look and sound your best. Great camera optics and powerful audio deliver a premium experience for remote meetings. Also includes automatic camera framing, NoiseBlock AI and Acoustic Fence.

**NEW! Studio P21**
Simple set up of a premium video conferencing experience in your personal workspace. Offers the complete experience, including display, camera, microphones and speakers, with a single USB connection to your PC or Mac so it can be used with any video app.

**EagleEye Mini**
The feature-rich EagleEye Mini USB camera is optimized for use in personal and small room environments. Some of its key highlights include high definition 1080p video, electronic pan, tilt and 4x zoom for an image that remains at its highest capable resolution even when fully zoomed. EagleEye Mini brings forth true color hue saturation, backlight compensation, and autofocus optimized for smaller environments ensuring accurate, sharp, life-like images. EagleEye Mini supports simulcast streams so far-end participants will enjoy the highest resolution their endpoint can accommodate. For added security, the integrated privacy shutter prevents unintentional use of your camera.

**EagleEye IV**
There’s video conferencing. And then there’s premium HD video conferencing with the EagleEye IV—a conference-room camera that captures incredible detail in a wide field of view. So everyone in the meeting is seen—and knows they’re an essential part of the bigger picture. Flexible enough to use in any environment, it delivers a great picture and the right view from small huddle rooms to large boardrooms.

**EagleEye IV USB**
Your meetings are too important for regular video conferencing. It’s time for premium HD video conferencing—with the EagleEye IV USB conference-room camera. It features a wide field of view, pan and tilt. It captures incredible details and natural colors in high definition with convenient USB connectivity. And it handles medium to large meeting spaces with ease and finesse.

**EagleEye Cube**
Unlock the possibilities of a small meeting room with powerful video conferencing capabilities. The EagleEye Cube is the perfect way to add top-quality visuals to your superior Poly sound experience. Pair it with the G7500, Trio or Group Series systems to bring remote meetings to life. With automatic group framing, 5x zoom and legendary audio performance, your teams can connect virtually like never before.

**EagleEye Director II**
Why settle for a one-size-fits-all view of your conference room? EagleEye Director II takes video conferencing and conference room web cameras to the next level—with people-tracking technology and automatic zoom. You’ll find that when people aren’t worrying about staying in camera view or how to work a remote control, they stay focused on the bigger issue—solving critical business problems.

**EagleEye Producer**
EagleEye Producer takes giant, exciting strides forward in video conferencing. Using the latest camera technology and facial recognition, it continually scans the room and commands the EagleEye Camera (sold separately) to frame people with subtle pan, tilt and zoom technology. By automatically directing the field of view, it gives distant participants a natural perspective while letting everyone concentrate on the conversation.

For complete product and ordering information view our searchable electronic catalog at: www.jenne.com • 800-422-6191
Snom Conferencing Products

Snom’s conference telephone provides a reliable solution that demonstrates 15 years of investment in telephone engineering. This phone is a powerful business tool that enhances collaboration and teamwork by enabling multiple callers to listen and/or talk on the same call. Snom’s proven voice quality and powerful software enable high audio quality in a hands-free situation. Extension microphones give potential to further extend call coverage in the room. In today’s business environment, it is important for users to collaborate. Snom’s audio conferencing is an easy-to-implement solution that saves time and boosts productivity.

C620 SIP Wireless Conference Phone

Free your customers from conference room wires, and help their teams collaborate better. The Snom C620 wireless conference phone uses DECT 6.0 technology for a completely wireless conference experience. The system includes a SIP DECT base and docking station to charge the phone with up to 24 hours of talk time (or 12 hours for wideband audio). And just place the two wireless mics in the phone’s built-in charging bays to get them ready for the next call. The C620 allows total freedom for placement in your customer’s conference room—without tripping over wires. With wireless mics, your customers will experience less frustration and more successful conversations. Easily add up to two accessory CS2-SP DECT expansion speakers to handle more active participants. Now, your customers and their teams can clearly hear, spread out and speak without shouting over the table.

C52 - Conference Phone

The Snom C520 is a modern and cost-effective conferencing solution for enterprises of any scale. Thanks to advanced DECT and Bluetooth technology, the C520 is the perfect device for team conferencing and offers three cutting-edge microphones. The first of these is built into the high-performance full-duplex speaker in the main base station with two further wireless DECT microphones that can be freely placed or carried in the room as required. The C520 microphones use dynamic noise reduction and adaptive feedback control to provide crystal clear HD audio transmission, even in crowded or spacious rooms. The microphones synchronize with the base station in real-time according to their location. This technology allows the user freedom of movement without even having to raise their voice—regardless of meeting room size.

C52 - SP

The Snom C520 - WiMi combined with the Snom CS2-SP is the perfect solution for people who regularly hold teleconferences in large rooms or with large numbers of participants. Up to three C52-SP units can be paired wirelessly with the Snom C520 - WiMi with ease, then serving as fully hands-free modules thanks to the two integrated microphones and powerful speaker. The C52-SP can be moved around anywhere in the room at a distance of up to 50 metres enabled by wireless DECT connection and battery operation. Thanks to the fully automated voice synchronisation of all microphones, all attendees can be clearly understood in optimal HD-Voice quality. The C52-SP speaker also features a very powerful battery for up to 12 hours talk time. The C52-SP can also be wirelessly connected to any Snom desk phone featuring a USB port when connected with the A230 DECT USB stick.

PA1 Public Announcement Adapter

Snom has developed a SIP bridge (PA1) enabling businesses to extend their existing public announcement speaker system while upgrading from digital/POTS systems into SIP-based voice communication solutions. The PA1 can be used in both small and large applications due to the inclusion of a 4-watt amplifier for single speaker projects. A microphone input is provided for two-way communication. Larger projects can utilize multiple speakers driven by external high wattage amplifier(s). The PA1 serves as an auto SIP answering preamp that drives the multi-speaker setup. Use of Snom’s proven SIP stack enables wide compatibility with all SIP platforms.

Vidyo Audio and Video Conferencing Products

Software Economics

Conventional video systems lock you into custom hardware, specialized chips, and a heavy-duty infrastructure just to support multiple participants in a conference. Vidyo solutions are different. Because the Vidyo architecture sidesteps compute-intensive bottlenecks like transcoding, components like VidyoRouter™ run as software on mainstream server and virtual platforms. Powered by Intel CPUs, VidyoRoom™ and VidyoPanorama™ systems deliver greater performance and value with every generation. As for personal conferencing, Vidyo apps and plugins run on the computers and mobile devices you already own. Because Vidyo solutions leverage the power of mass-market platforms, Ultra HD conferencing is as affordable as a voice-only call.

Quality Collaboration

With Vidyo, native Ultra HD and multiparty capability combine high resolution and fidelity with incredibly low latency, even over the public internet and wireless networks. With click-to-connect simplicity, guests can participate from their computer or mobile device, or from any vendor’s conference room system. Enhance collaboration with multi-party content sharing, a Vidyo-exclusive feature where multiple participants can share and edit content into the conference at the same time. And thanks to loss-less cascading — where multiple VidyoRouter components act as one — quality is consistent even in large conferences spanning multiple geographies.

Reliable Performance

Any network link — particularly Internet and wireless connections — can suffer from congestion and packet loss. When bad stuff happens, only Vidyo solutions gracefully conceal errors when necessary, and restore quality when conditions improve. With solutions from other vendors, quality degrades until the call finally drops. Thanks to dynamic adaption, Vidyo sustains high quality conferences over links with variable bandwidth and up to 20% packet loss. No other solution even comes close.

Global Scalability

Only Vidyo delivers 100+ concurrent HD connections per virtual appliance or unit of rack space. How is this possible? Rather than transcode at a centralized bottleneck (i.e., the MCU), the VidyoRouter directs an optimized video stream to each conference participant. This remarkably effective and efficient architecture, patented by Vidyo, conserves bandwidth and ensures an optimal experience for everyone. Need even more capacity? Just add physical or virtual VidyoRouters anywhere in the network.

Investment Protection

Say goodbye to forklift upgrades. While legacy systems lock you into old standards and equipment, all Vidyo components are software-upgradable to deliver new features, support new standards and provide enhanced performance. To extend the life of legacy systems, H.323 and SIP connections are delivered by the VidyoGateway™ and through the free VidyoWay® winterconnectivity service.
Unified Communications and Collaboration - Audio/Video Conferencing

Video Conferencing Solutions for Microsoft®

| MVC800 | Large meeting room | 12-20+ people |
| MVC500 | Medium meeting room | 6 - 12 people |
| MVC300 | Focus / small room | 7 people |

VC800

Yealink helps cut long-distance communication costs and meets the multipoint conference needs of the modern workplace. The Yealink VC800 room system is ideal for medium-to-large meeting room environments. It features an all-in-one design and first-class video and audio technology that creates an easier and more effective collaboration experience. As the newest generation of Yealink VC series video conferencing systems, the VC800 adopts an intuitive user interface that makes meeting control simpler. Featuring H.265/HEVC, Opus and HD voice backed by Harman co-engineered speaker, the Yealink VC800 facilitates more immersive audio-visual collaboration. By leveraging Yealink Meeting Server (YMS), the VC800 seamlessly supports Meeting Scheduling and One-touch Meeting Access.

VC500

Designed for small-to-medium meeting rooms, the VC500 is equipped with the 5x optical zoom PTZ camera and supports 1080/60fps video calls, making meetings as lifelike and interactive as possible. It possesses an all-in-one design and first-class video and audio technology, which creates an easier and more effective collaboration experience. As the newest generation of Yealink VC series video conferencing endpoints, the VC500 adopts an intuitive user interface that makes meeting control simpler. Featuring H.265/HEVC, Opus and HD voice backed by Harman co-engineered speaker, the Yealink VC500 facilitates more immersive audio-visual collaboration. By leveraging Yealink Meeting Server (YMS), the VC500 seamlessly supports Meeting Scheduling and One-touch Meeting Access.

VC200

Based on the Android 7.1 operating system, the Yealink VC200 is an entry-level smart video conferencing endpoint designed for small and huddle rooms. Its Ultra HD 4K camera and 103° super-wide angle lens deliver outstanding video quality and enable face-to-face collaboration. With 6 beamforming microphone arrays for direct voice pickup and Yealink Noise Proof Technology, the VC200 brings excellent sound to small rooms and ensures that everyone can be heard and seen. For its compact six-in-one design, the VC200 integrates a built-in camera, codec, microphone, Bluetooth, Wi-Fi and bracket, which provide a turnkey solution that can easily and consistently be deployed with only two cables. The Yealink VC200 is an ideal communications choice to help ensure teams can concentrate fully on effective collaboration.

Yealink Meeting Server (YMS)

The increasing importance of video conferencing in modern communication means that a quality meeting management system is more important than ever. The Yealink Meeting Server is a distributed cloud-based video conferencing infrastructure tailored for HD video conferencing collaboration in the modern workplace. Combining an MCU, registrar server, traversal server, directory server, and meeting and device management server, this all-in-one device provides users with an enjoyable meeting experience while cutting costs and improving efficiency. Seamlessly working with multiple devices such as room systems, video phones, mobile apps and PC software, the Yealink Meeting Server brings people together at any time from any location just with the touch of a button.

VC880 Video Conferencing System

- Powerful multi-camera solution, supports up to 9 cameras
- H.323/SIP dual protocols, resist up to 30% packet loss
- 2x HDMI-out, with video/audio/electric output three-in-one
- 1x HDMI-in for third-party camera
- 2x RCA audio input and 2x RCA audio output
- Supports VCH50/WPP20 for wired/wireless content sharing

VP59

The Yealink flagship smart video phone VP59 is designed for executives and teleworkers that strive for the perfect balance between simplicity and sophistication, enabling high quality communications for business executives and professionals alike.

Features include:
- 8 inch (1280 x 800) capacitive adjustable touch screen
- 1080p@30 full HD video
- Runs Android 7.1
- Built-in Bluetooth 4.2
- Built-in dual band 2.4G/5G Wi-Fi (802.11a/b/g/n/ac)
- USB 2.0 port for USB headset, media and storage applications
- Standard HDMI output for monitor connection
- Up to 16 VoIP accounts
- Up to 3-party video conferencing
- Up to 5-party video/audio mixed conferencing
- PoE support

Zoom Rooms

In partnership with Zoom, the Yealink video solution CP960-UVC Zoom Rooms Kits come fully integrated with Zoom Rooms and include pre-installed Zoom Rooms software. Certified by Zoom, Yealink offers two Zoom Rooms kits to fit different meeting scenarios needs, including the CP960-UVC50 for small and medium rooms and the CP960-UVC90 for medium and large rooms. Both solutions deliver premium audio and video quality thanks to the combination of the Yealink CP960 Conference Phone and Yealink’s UVC series of optical PTZ cameras, which work in tandem to provide users a native Zoom Rooms experience.
Avaya IP Business Phones

**J100 Series IP Phones**
Avaya is adding new designs for its industry-leading desktop phones with the J100-Series IP Phones, for a state-of-the-art user experience. These desktop devices are modern, connected, and personalized. Avaya’s Essential Experience Portfolio will enable transforming the professional desktop experience by enabling customers to modernize their desktops and add new capabilities such as Bluetooth and Wi-Fi connectivity.

**AVAYA Vantage™**
Avaya Vantage is the all-new dedicated desktop device that provides simple, instant, seamless & natural engagement. Users can fire up voice, chat, collaboration instantly through one touch connections with no unnatural breaks or pauses—eliminating the need to manage multiple devices in order to engage. Put your applications on this eye-catching, friendly device. It is perfect for use on desktops, in hotel rooms, healthcare facilities, kiosks—wherever users need to run their applications. Open integration and extensibility with the Avaya Breeze™ Client SDK means it’s easy to personalize Vantage for your industry, business, and users.

**B100 Series Conference Telephones**
The Avaya B100 Series Conference Phones offer sophisticated and easy to use communication solutions for small to large companies. Providing superior voice quality with the award winning Omnisound® audio technology, the B100 Series Conference Phones cost effectively offer a variety of low bandwidth, plug-and-play deployment options, that address the unique needs of diverse users within your organization with a broad choice of models.

**3700 Series IP DECT Solutions**
In noisy, dusty production environments—factories, chemical plants, mills, etc.—in-building wireless communications can be a convenience, a boost to productivity and, in dire situations, a life-saver. Digital Enhanced Cordless Telephony (DECT) is an ideal wireless solution for these environments because it supports a secure, dedicated, voice-only network in an assigned frequency band. This eliminates or minimizes interference from RFID devices or scanners. DECT also requires a shortened planning cycle when compared with Wi-Fi and is consequently more easily scalable.

**1400 Series Digital Telephones**
For businesses seeking an easy, cost-effective solution for digital networks, Avaya presents the 1400 Series Digital Desks. With features and capabilities of the Avaya digital/DCP network, these phones offer an attractive upgrade from older systems or an addition to your existing Avaya phone solution portfolio. The 1400 Series Digital Desks combine traditional telephone features such as dual LED indicators and fixed feature buttons (e.g., conference, transfer, hold) with contemporary innovations such as softkeys, navigation wheel and a context-sensitive user interface. These stylish phones are a smart addition to any retail store, branch or corporate office.

**9500 Series Digital Telephones**
The Avaya 9500 Series Digital Desks allow small and medium sized businesses to deliver highly reliable, high quality, communication solutions for a range of user types within the organization. With an appearance and functionality similar to that of the well-established Avaya 9600 Series IP Desks, the 9500 Series can be deployed in mixed digital/IP telephony environments and are an ideal choice for companies wanting to add digital endpoints with a consistent look and user experience to their existing portfolio. The 9500 Series’ smart design, crystal-clear sound and productivity features make these phones an easy choice for companies looking to gain strategic competitive advantage from their communications infrastructure.

**Avaya IX™ Hospitality Phones**
Avaya IX™ Hospitality IP Devices combine traditional telephone features such as fixed feature buttons (call hold, redial, call transfer, hotline, voicemail etc.) with contemporary innovations such as soft keys, and a context sensitive user interface (in select models).

Real innovation doesn’t just come from technology; it comes from places like art and design. Previously, the office phone set was not considered an art form until Desk Phone Designs made it something desirable, in a professional environment. Like fine furniture and artwork, telephones can add beauty and distinction to any office décor. When your customers combine technology with style, they come up with a phone that can showcase their company’s individuality.

Desk Phone Designs Telephone Accessories

Desk Phone Designs snap on phone covers allow your customer’s business to express their individuality, style, their message and their purpose, with Phone Expressions made for them. Desk Phone Designs’ surface decoration technology offers the latest and most popular patterns and natural designs.

AT&T Business Telephones

**Multi-Line Telephones and Answering Systems**
AT&T multi-line corded telephones are perfect for your customers’ bustling small business. With multi-line operation, your customers can place current calls on hold to make another call. Being able to use two phone lines with just one phone makes it convenient and efficient to manage your customers’ calls.

**DECT 6.0 Cordless & Corded Telephones**
DECT 6.0 digital technology provides improved range without needing to boost the power. The sound quality on AT&T’s DECT models is superior to existing phone technologies and enables the user to talk anywhere in their home or office without interference from a wireless network. This reliable technology has proven to provide brilliant voice and sound quality, high protection against eavesdropping plus better range than existing phone systems.

**SynJ® 4-Line Small Business System**
The Four-Line Extendable Range Phone System for Small Business that’s Ideal for up to 10 users. When it comes to a phone system, your customers need one that’s hassle free, comes with just what they want and is easy to set up, use and manage. One that delivers big business impressions without the cost or complexity of a traditional system. And one that allows your employees to be productive, even away from their desks. That’s the power of the AT&T SynJ® business phone system.

_use of the AT&T logo is granted under permission by AT&T Intellectual Property. SynJ® and Syn248® are registered trademarks of Advanced American Telephones_
Mitel has been a leader in the communication business for over 40 years and introduced SIP telephones to the market nearly a decade ago. Over this period, Mitel has evolved its line of SIP telephones to fully address the needs of the complex open standards market. Mitel and Aastra merged in 2014, allowing for continued innovation with the new 6800 SIP Phone Series, the latest offering of powerful and modern SIP phones interoperable with all major IP telephony platforms. Explore Mitel’s bestselling line of business-grade SIP and Analog phones.

**Mitel Open Solutions**

**Mitel 6800 Series SIP Telephones**
The Mitel 6800 series is a family of powerful and modern SIP Phones offering advanced interoperability with major IP telephony platforms. All phones in the 6800 series have a sleek and modern industrial design, remarkable HD wideband audio, an enhanced speakerphone, and superior audio processing to achieve richer and clearer hands-free conversations.

**Expansion Modules**
Mitel offers a choice of two Expansion Modules, enabling the Mitel 6800 series SIP phones to become robust productivity-enhancing desktop communication tools. Powered directly from the phone, up to three modules can be daisy-chained together to provide additional programmable keys supporting advanced features such as SCA, BLF, and speed dial.

**SIP-DECT™ Mobility Solutions**
With SIP-DECT™, Mitel has combined the mature and secure DECT technology with SIP innovation. Mitel SIP-DECT is a mobility solution that uses base station radio fixed parts (RFPPs) to provide a seamless radio network for voice and/or data campus mobility. There are no range restrictions and the size of the radio network can grow with your IP infrastructure.

**6970 Conference Phone**
This easy-to-use conference phone boasts 16 built-in microphones and superior audio quality plus the ability to seamlessly share ideas and files with in-room presentation display capabilities.

**Enhanced Warranty Program**
The Mitel Enhanced Warranty Program is an excellent way to broaden and lengthen the relationship with your customers. The Enhanced Warranty Program provides two key benefits:
- Advanced product replacement
- Extension of Mitel’s Factory Warranty to 3 or 5 years. All enhanced Warranties must be sold at the time of original phone purchase.

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Panasonic knows that successful businesses thrive by providing hands-on, personalized service to their clients. Being out-of-touch is simply not an option. That’s why Panasonic delivers advanced telephony products with IP-enabled applications to provide customizable and scalable solutions. Panasonic is a global leader in DECT wireless and number one global provider of PBX systems (under 100 extensions).

**Panasonic UC Products**

**Digital Endpoints**
The Panasonic KX-DT600/500 Digital Telephone series delivers superior desktop features through an ergonomic design that is stylish and comfortable. Each digital model delivers superior voice quality with a full duplex hands-free speakerphone that enables more than one person to speak simultaneously without interruption or delay in voice delivery. The KX-DT600/500 series Digital Telephones also support an Electronic Hook Switch built in which allows a range of wireless headsets to be used.

**IP Endpoints**
The Panasonic KX-NT600/550 IP Telephone series features the most advanced IP Phones from Panasonic with Wideband High Definition Audio and excellent sound quality through advanced speaker design and expanded acoustic chamber. Together with a sleek, ultra-modern design and large graphic, backlit displays result in more advanced, productive voice communication with “in person” quality. The KX-NT600/550 series IP Telephones include a full duplex speakerphone and support for Electronic Hook Switch (EHS).

**SIP Corded and Cordless Phone Systems**
Discover the proven efficiencies and cost benefits of SIP-based communications with Panasonic. A wide range of endpoints, both corded and cordless feature intuitive options, plug and play simplicity, backlit and touch screen displays and PoE options. Panasonic DECT 6.0 cordless handsets are IETF RFC 3261 SIP compliant, Ethernet-based and certified with BroadSoft’s Broadwork, Digium’s Asterisk, Brekeke and others. They support G722, G711, G726 and G729G codecs. Corded lines are HD voice and PoE-enabled, include two data ports and conferencing.

**Analog Endpoints**
Affordable and reliable phones for the traditional needs of business. Features include programmable CID and feature buttons, lighted keypads, auto-answering speakerphone and caller ID.

**DECT Multi-Cell Wireless Endpoints**
The KX-TCA85 series, our most advanced DECT handsets, complements the Panasonic multi-cell DECT system by providing clear communication with features like noise reduction, Bluetooth support and automatic receiver volume adjustment. The handsets automatically adjust the receiver volume to an easy-to-hear level when noise is detected moving from a quiet place to a noisy one.

**Door Phones**
For home or office, Panasonic door phones prevent visitors from waiting at the door and allow them to communicate with whoever is on the premises. The premium model includes interchangeable face plates that complement any decor.

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Unified Communications and Collaboration - Business and SIP Telephones

For complete product and ordering information view our searchable electronic catalog at: www.jenne.com • 800-422-6191
Cetis SIP and Analog Telephones

Teledex M Series
More than just a telephone, M Series establishes a new definition for hotel guest room telephony. M Series酒店电话 now available as analog corded phones, in both single and two-line configurations. Features include speakerphone, Bluetooth pairing, stereo-quality speakers, USB charging ports, high-speed RJ45 access port, patented OneTouch message retrieval, and full-length customizable faceplates. Teledex M Series hotel phones are also available in analog, VoIP, corded and cordless configurations with USB charging ports on both the phone and RediDock remote handset kit that support guest smart device charging. Choose 0, 5 or 10 configurable guest service keys, and 0, 3, or 6 guest service keys on the remote handset kits. Available in Black.

Teledex E Series
Originally styled to meet the limited space and energy requirements aboard cruise ship cabins, E Series hotel phones are amazingly big on features, yet surprisingly small in size. Interior designers appreciate the sophisticated extra thin, ultra-stylish body while guests enjoy the familiar, comfortable feel of a sleek, modern handset. *Available with USB charging ports!

Teledex I Series
This is the original small footprint telephone built specifically for the hospitality guest room. Designed to embrace the sleek style of the modern hotel guest room, I Series hotel phones provide a familiar ergonomic user interface for your guests in your choice of single and two-line, analog and VoIP, corded and cordless configurations with 0, 3, 5, or 10 programmable guest service keys.

Teledex Opal Series
Opal Series offers a recognizable international design that compliments modern guest room décor. Available in single and two-line, analog, corded and cordless configurations, with optional speakerphone, and 0, 3, 5, or 10 programmable guest service keys. Opal DCT series cordless sets support up to 3 additional AC-powered RediDock handset charging stations giving your guests the ability to charge their handset from multiple places within the room.

Teledex D Series
How do you improve upon Diamond Series, the most popular hotel phone in the world for 33 years running? We began the development of D Series with a fresh new contemporary design, robust ergonomic open handset, and guest smart device USB charging ports, but maintained the same Diamond faceplate area… so Diamond Series owners may easily upgrade with existing faceplates, or receive free faceplates with your 50+ phone order (Continental U.S. only).

Teledex Nugget Series
No frills. No extras. Just a quality hotel phone that fits any budget and will leave extra room on your nightstand. Teledex Nugget Series hotel phones combine classic design, easy-to-use functionality, and rugged durability into a small footprint that makes a large impact.

Teledex Diamond Series
This is the phone that started it all. In fact, more hotels use Teledex Diamond Series hotel phones than all other guest room telephones combined. With over 5 million in service worldwide, this corded analog phone is available in single or two-line models, with up to 10 programmable guest service keys, patented OneTouch voice mail retrieval technology, and an optional speakerphone.

TeleMatrix 9600/3300 Series
9600 Series phones are still the most popular cordless hotel phones in the world. 9600 Series has a proven record of rugged dependability, complemented by a rich feature set. Available in single and two-line analog or VoIP cordless configurations together with 3300 Series single and two-line analog and VoIP corded telephones with 7 optional standard handset accent colors, and matching 3300TTRM or 3300P-TRM trimline sets.

TeleMatrix 3100 Series
Curved by design, TeleMatrix 3100 Series hotel phones match the sweeping contours of modern guest room smart devices and fixtures. Choose single or two-line analog desk and lobby models with optional speakerphone, patented OneTouch message retrieval, and options for 5 or 10 programmable guest service keys.

H3000 Series
H3000 Series single-line analog telephones feature 6 customizable big-button speed dial keys to help ensure family contact for hospital, nursing home, assisted living, or long-term care patients desiring to dial for services or communicate with family and friends. Simply lift the plastic speed dial tab to insert family photos or icons to facilitate one-touch dialing. Available in White or Black.

TeleMatrix 9700/3500 Series
When you combine TeleMatrix’s legendary performance with the style of our new 3500/9700 series hotel telephones, you get an elegant functionality that will fit into any of your hotel décors. The 3500/9700 series telephones are a perfect fit! To further match your hotel’s décor, choose from any of 5 standard or custom color inserts. Functionality includes our patented OneTouch voice mail technology for hands-free auto-dialing and retrieval.

Cetis - World’s largest manufacturer of hotel guest room telephones!
Poly is the global communications company that powers authentic human connection and collaboration. To nurture the simplicity and beauty of human connection.

### Poly Business Media Phones

**VVX® 101**
The Poly VVX® 101 is a simple, yet reliable, one-line SIP phone, with a 10/100 Ethernet port, that delivers enterprise-grade sound quality. The VVX 101 phone is a stylish, cost-effective telephony solution, ideal for a home office or shared/common areas, such as lobbies, hallways and break rooms or anywhere needing simple and reliable connectivity.

**VVX® 201**
The Poly VVX® 201 is a simple, yet reliable, two-line IP phone, with two 10/100 Ethernet ports, that delivers enterprise-grade sound quality. The Poly VVX 201 phone is a stylish, cost-effective telephony solution, ideal for retail environments, call centers or shared/common areas, such as lobbies, hallways and break rooms or anywhere needing simple and reliable connectivity.

**VVX® D230**
Your team is on the move and needs a handset that keeps up. Poly’s VVX D230 DECT™ IP phone works as hard as any desk phone. Business features include: do not disturb, intercom, local three-way audio conferencing, and a high-resolution color display—just to name a few. Everyone on the call will have clear, uninterrupted conversations with acoustic echo cancellation and background noise suppression. Don’t bother adding IT on speed dial. Get reliability, performance, and less hassle with this wireless IP phone.

**VVX® 301 and 311**
The Poly VVX® 301 and 311 Business Media Phones are expandable business media phones that deliver crystal clear communications, enhanced collaboration and personal productivity. The VVX 301 and 311 Business Media Phones bring high-quality, cost-effective solutions to any environment through advanced unified communications (UC) features. The intuitive user interface of the Poly VVX 301 and 311 Business Media Phones make usability and navigation easy and require minimal training.

**VVX® 401 and 411**
The Poly VVX® 401 and 411 Business Media Phones are expandable color business media phones that deliver crystal clear communications, enhanced collaboration and personal productivity. The VVX 401 and 411 Business Media Phones bring high-quality, cost-effective solutions to front-line staff handling a moderate volume of calls through advanced unified communications (UC) telephony features. The intuitive color user interface of the Poly VVX 401 and 411 Business Media Phones make navigation easy and require minimal training.

**VVX® 501**
The Poly VVX® 501 performance business media phones unify superior voice capabilities and applications into a simple-to-use, yet high-performance unified communications (UC) solution. It is the ideal, all-in-one knowledge worker productivity tool, built to integrate seamlessly into a wide range of UC environments. The Poly VVX 501 Business Media Phone is built for today’s busy managers and knowledge workers who need a powerful, expandable office phone that keeps up with their multi-tasking and schedule-juggling. Building on the behavior common to smartphones and tablets, the intuitive gesture-based, multi-touch user interface of the Poly VVX 601 makes navigation easy and requires minimal training. With its combined ergonomic design, Poly HD Voice™ quality and a large, high-resolution color, multi-touch screen, the Poly VVX 601 business media phone is ideal.

**VVX® 601**
The Poly VVX® 601 is a premium business media phone designed to enhance collaboration and personal productivity. The Poly VVX 601 is built for executives and managers who need a powerful, yet intuitive, expandable office phone that helps them stay connected to lead your organization. Founded on the behavior common to smartphones and tablets, the intuitive gesture-based, multi-touch user interface of the Poly VVX 601 makes navigation easy and requires minimal training. With its combined ergonomic design, Poly HD Voice™ quality and a large, high-resolution color, multi-touch screen, the Poly VVX 601 business media phone is ideal.

**VVX® 150**
The Poly VVX® 150 business IP desk phone is a high quality, two-line, IP phone that delivers reliable performance and an enterprise-grade sound quality. It is ideal for home offices or shared/common areas, such as lobbies, hallways and break rooms or for any location that needs simple and reliable voice connectivity.

**VVX® 250**
The Poly VVX® 250 business IP desk phone is a high quality, four-line, IP phone that delivers reliable performance and an enterprise-grade sound quality. It is ideal for knowledge workers, cubicle workers who need the high-quality features that today’s modern business environment demands.

**VVX® 350**
The Poly VVX® 350 business IP desk phone is a high quality, six-line, color, mid-range, IP phone designed for small to medium size businesses. It is ideal for knowledge workers, and call center operators who need to handle moderate/high volume of calls and whose work demand reliable connectivity.

**VVX® 450**
The Poly VVX® 450 business IP desk phone is a high quality, twelve-line, color, performance IP phone for businesses of all sizes. It is ideal for knowledge workers, executives and upper management.
Spectralink creates purpose-built devices that transform workplace mobility. Our wireless communication solutions allow on-site employees to roam freely throughout the workplace without sacrificing voice and data coverage or clarity, and our devices integrate seamlessly with your existing systems meaning more uptime and better customer service.

**Spectralink Products**

**Versity 95, 96-Series Enterprise Purpose-built Mobile Platform**

Designed for the way you work, Versity allows your customers to collaborate, access applications and streamline their operations. Your customers get all the power, performance and functionality of an enterprise-grade device with the sleek, look and feel of a consumer device.

**User friendly features, functionality**

- True hot swap batteries
- 5.2” 1080x1920 display
- Slim, sleek design
- Clearest voice quality
- Customizable Push to Talk, Alarm, and Scan buttons
- Bluetooth 5.0 (including Bluetooth LE)

**Purpose-built design, capabilities**

- Wi-Fi or LTE communications
- Chemical-resistant, IP68 rated, Waterproof
- 13MP rear camera with grid capability
- Fingerprint scanner
- Larger 3000 mAh batteries

**Enterprise-grade durability, performance**

- Google Certified Android 8.1 OS
- SIP integration
- IP68, Waterproof and Dustproof
- Damage resistant, Gorilla glass touch screen
- Echo cancellation, noise suppression
- Reinforced frame, drop tested 78 1.5m on steel plate

**NEW! Versity 92-Series Wi-Fi Smartphone**

A mid-tier enterprise-grade smartphone solution designed with industry-optimized capabilities including built-in Push-to-Talk, scanning options and our SAFE™ functionality adding instant security for suspicious activity or lone workers at the push of a button. Versity 92 Series is perfect for voice critical communication with straightforward task management and simple data entry workflow applications.

- Open, Android platform helps you keep pace with new mobile technologies.
- Proprietary Voice Quality Optimization (VQO™) technology ensures crystal clear communication and superior voice quality while roaming, with echo and noise cancellation.
- Only 0.5 in (13 mm) thick, the Versity 92 Series is compact, and ultra-portable for the mobile shift worker.
- A 4.0 in 800×480 display with narrow form factor for easy grip and one hand use.
- Durable design – IP65, water and dust resistant; exceeds multiple 26 drop cycles from 6 ft to a steel plate per MIL SPEC 810G.
- Replaceable battery that can be separately charged.

**Enterprise Mobile Solutions (84-Series)**

Increasing worker productivity and organizational cost savings, the Spectralink 84-Series enterprise mobile solutions connect on-site professionals with customers, colleagues, and all the applications they need to perform their best. Designed with the requirements of mobile workers in the healthcare, retail, hospitality, and manufacturing industries in mind, the Spectralink 84-Series enterprise mobile solutions unite the most critical elements of workplace communications within a single mobile device that is highly reliable, extra durable, and easy to use.

- Deliver high-quality and secure voice communications across all enterprise environments
- Enable mobile workers to be reached immediately and reliably throughout workplace
- Notify workers of requests or alarms instantly
- Combine mobile phone, pager, two-way radio, barcode scanner and video recognition badge in one device
- Leverage existing wireless LAN infrastructure for voice and data applications
- Integrate directly into corporate voice mail, voiceactivated dialling, and directories
- Support text alerts and instant messaging that can replace overhead paging for a quieter environment
- Deploy easily with the Spectralink Installation and Configuration (SLIC) tool

**DECT Mobile Handsets**

Built for users with a focus on usability, functionality, design and quality, the Spectralink 7000 Series Handsets consist of a wide range of reliable and durable handsets for use in environments from general office applications to intrinsically safe environments. Additionally, the handsets support integration with third-party applications to maximize their performance in manufacturing and healthcare environments. All Spectralink 7000 Series Handsets are interoperable allowing for deployments with a mix of handsets.

**Scalable design**

- Can be assembled to fit your customer’s needs
- Can meet your customer’s requirements now and in the future
- Leverages your customer’s investment in circuit-switched or IP/SIP PBX features throughout the workplace
- Resistant to drops and knocks because they’re purpose built for rugged use
- Offers the opportunity to buy license keys
- O’Your customers only pay for what they need
- Easy expansion of the solution as your customer’s business grows

**Renewable choice**

- Low power consumption
- Greener environment and lower costs
- Cost reduction and increased ROI
- Dramatically improved responsiveness and productivity of mobile workers
- Improved business efficiency by integrating application systems and business processes with mobile devices

**DECT Servers**

Transform your customer’s workplace mobility with stylish and robust Spectralink Digital Enhanced Cordless Telecommunications (DECT) solutions. Operating at 1.8/1.9 GHz, Spectralink’s modular portfolio and integrated business applications dramatically improve the responsiveness and productivity of mobile workers in industries such as Manufacturing, Industry, Retail, Hospitality, Elderly Care and Healthcare. All DECT solutions deliver exceptional voice quality while minimizing noise, echo, delay or interruptions.

**Choose Spectralink’s DECT solutions because they are the experts in:**

- Application-enabled workplace solutions
- Modular, scalable servers
- Handset compatibility
- Durability and high quality features
- Third-party integration
- Compatibility with leading Call Control / Unified Communications (UC) platforms

**AMIE — Advanced Mobile Intelligence for Enterprises**

In today’s mobile world, it’s hard to keep things simple and moving. More devices, more users, more applications. How do your customers manage it all? AMIE Essentials empowers your customer’s team to take charge of their Spectralink smart devices with fast deployment, centralized device administration and application control.

AMIE keeps your customer’s Spectralink smart device fleet and DECT infrastructure running smoothly with easy deployment and centralized device administration, analytics for proactively diagnosing issues, and managed services to increase efficiency and keep your customers focused on their core business.
Snom Technology, a German pioneer in VoIP development, delivers an innovative and diverse product portfolio in the business market. Compatible with hosted and open-source PBX platforms, business phones scale from small operations to enterprise-level corporations. The brand’s award-winning SIP desksets, innovative mobility solutions and supporting telecommunication peripherals elevate the customer experience through advanced engineering and state-of-the-art technology. Snom® sells their products through a wide network of trusted partners, and offers complimentary U.S.-based support. Industry-leading warranties with advanced parts replacement translate to peace of mind and less customer downtime.

**Snom Products**

**IP Phones**

**D7XX Series - Quality, Robustness, Advanced Features and World Appeal**

The professional D7XX Series telephones are both aesthetically appealing and highly practical, meeting business requirements when the telephone is a key tool in daily work. These high performance devices are future proofed and provide the best in Wideband HD audio, ensuring crystal clear sound quality. They are Bluetooth compatible to meet the connectivity requirements of today’s offices.

**Workplace Mobility**

The Snom family of DECT products ensures that business users don’t sacrifice functionality and quality with increased mobility. DECT product users can move from their desks without losing the ability to manage incoming inquiries.

**Broadcasting**

**Public Address System - Snom PA1: A fine-tuned business solution**

Snom has developed a SIP bridge (PA1) enabling businesses to extend their existing public announcement speaker system while upgrading from digital/POTS systems into SIP-based voice communication solutions. The PA1 can be used in both small and large applications due to the inclusion of a 4-watt amplifier for single speaker projects. A microphone input is provided for two-way communication. Larger projects can utilize multiple speakers driven by external high wattage amplifier(s). The PA1 serves as an auto SIP answering preamp that drives the multi-speaker setup.

**Headsets**

Snom headsets are tested specifically for use with the Snom telephones, and they are designed for good wearing comfort. The microphone is noise-cancelling so there is no compromise on voice quality.

**C620 SIP Wireless Conference**

Free yourself from conference room wires, and help your team collaborate better. The Snom C620 wireless conference phone uses DECT 6.0 technology for a completely wireless conference experience. The system includes a SIP DECT base and docking station to charge the phone with up to 24 hours of talk time (or 12 hours for wideband audio). And just place the two wireless mics in the phone’s built-in charging bays to get them ready for the next call. The C620 allows total freedom for placement in your conference room–without tripping over wires. With wireless mics, you’ll experience less frustration and more successful conversations.

**M100 KLE SIP DECT 4-Line Base Station**

The M100 KLE SIP DECT 4-Line Base Station supports up to 10 phones in the Snom KLE DECT 4-Line Series, including the M10 and M10R SIP DECT 4-Line handsets and the M18 KLE SIP DECT 4-Line deskset. This cordless family of phones features four programmable LED backlit line keys on the handsets and desksets. With key system emulation, the M100 KLE Series handles shared line appearances locally without the need for SCA (shared called appearances) support from your provider. This allows an easy and intuitive method for your customers to see incoming calls, hold calls, and resume calls from any handset or deskset with a simple press of a button.

Snom® is a registered trademark owned by Snom Technology GmbH.

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**GreatAmerica and Jenne**

Build a scalable As-A-Service offering with Hardware as a Rental or HaaR®

Hardware as a Rental, or HaaR, combines the best attributes of Hardware as a Service (HaaS) and equipment financing. HaaR gives the customer a one-invoice solution for all hardware, software, installation and services. However, it does NOT require the solution provider to take financial risks associated with HaaS. Learn all about HaaR and whether it is a good option for your product and service offerings at [www.greatamerica.com/haa](http://www.greatamerica.com/haa).

About GreatAmerica Financial Services

GreatAmerica and Jenne established a relationship in 2011. Our cultures and company values align to bring a high-touch approach to equipment financing to Jenne Solution Providers. GreatAmerica makes it simple to add hardware to your service offering and increase your monthly recurring revenue at the same time. We work with Solution Providers to provide monthly payment solutions to end-user customers. GreatAmerica was established in 1992 as a commercial equipment finance company, and has grown to be one of the largest independent small ticket finance company in the US.

- **89%** of surveyed businesses expect a finance option when they acquire equipment.
- **91%** of surveyed customers viewed a business as more professional if they offered financing.

Jenne LLC is a WBE (Women's Business Enterprise) certified business.
Yealink Business Phones

IP Phone Family
Yealink offers a wide range of desk IP phones covering all business environments, meeting the communication needs of businesses of any size and budget. In 2019, Yealink released the new T5 Prime Business Phone Series, the most advanced IP desktop phone portfolio in the industry, which is an all-in-one solution for businesses of all sizes. The Yealink T4S series, the upgraded IP phone line of the T4 series, maintains the elegant appearance of the T4 series while offering an improved user experience and simpler management with multiple upgrades. The Yealink T2 series IP phone has redefined the foundational gigabit IP phone so that SME users with a limited budget can enjoy its fast speed, plus the convenience of Gigabit Ethernet. The Yealink DECT IP Multi-Cell System W80B provides a seamless handover and roaming solution, stable communication experience and simple deployment service covering multiple scenarios. The Yealink W60P, consisting of the W60B and W56H, is a high-performance SIP cordless phone system that’s ideal for small and medium-sized businesses.

NEW T5 Series
Being responsive to changes and demands in the marketplace, Yealink has designed and developed its new T5 Prime Business Phone Series, the most advanced IP desktop phone portfolio in the industry. Leading the way in new personalized collaboration, the Yealink T5 Business Phone Series provides the best possible personalized collaboration experience for businesses of all sizes.

T4S Series
The T4S Ultra-Elegant Business IP Phone Series is an enterprise-grade solution that provides different level endpoints for the most common use settings in the company. Features include:
- Optima HD audio • Remarkable user experience, with rich one-touch soft keys
- Effortless configuration and upgrade through a unified firmware and an auto-p template

NEW! T3 Series
Yealink’s new T3 Series is a classic and cost-effective entry-level business IP phone for daily desktop voice communications. Featuring superior HD audio performance, 5-way local conference function, EHS wireless headset supporting, and proven integration of Yealink Device Management Platform, T3 series maximizes productivity and enhances collaboration for businesses of various scales.

Skype for Business and Microsoft Teams
Yealink delivers a complete range of HD IP Phones for Skype for Business and Microsoft Teams, scaling from office and executive use to huddle and large conference rooms. At the time of the Microsoft UC journey from Skype for Business and Microsoft Office 365 to Microsoft Teams, Yealink offers a flexible and diverse product portfolio that simplifies the device transition during this migration. The T56A, T58A, CP960, and CP920 can be upgraded from Skype for Business to Microsoft Teams.

DECT Solutions
W80B
The Yealink W80B, a DECT multi-cell base station, is designed to provide the organizations who require wireless coverage with the full ease of deployment. Combined with DECT base station and DECT manager, this Yealink DECT multi-cell system intends to create an extremely scalable and reliable solution for the organizations of any size and any shape.

W60P
The Yealink W60P, consisting of the W60B and W56H, is a high-performance SIP cordless phone system that’s ideal for small and medium-sized businesses.

W53P
The Yealink W53P is a reliable high-performance SIP cordless phone system ideal for moderate to active on-the-move communications needs. The system can pair up to 8 Yealink W53H DECT handsets, eliminating additional wiring issues and charges.

W41P DECT Desk Phone
The Yealink DECT desk phone W41P package includes the T41S, W60B and DECT dongle D40T, offering a user-friendly interface, exceptional HD voice quality and easy deployment that reduces IT department workloads.

Conference Phones
CP960 Conference Phone and Wireless Mics
The Yealink CP960 is an enterprise-grade conference phone for mid-and-large-sized meeting rooms. With the outstanding speakerphone elements, the CP960 sets new standards for sound quality and immerses conference participants in every discussion. Marrying a wide range and dead-zone-free voice pickup with Yealink’s Noise Proof technology, the CP960 is the perfect match for day-to-day business conference conversations.

CP930W DECT Conference Phone
The Yealink Wireless DECT Conference Phone CP930W, based on the reliable and secure DECT technology, is designed for wireless communication environments such as small-to-medium meeting rooms and huddle rooms. The CP930W not only ensures up to 24 call hours, but also delivers premium audio quality with the Yealink Noise Proof technology. In addition, the wireless design entirely frees users from the network and power outlets and keeps their conference room clean and organized.

CP920 Conference Phone
The Yealink CP920 is a Touch-sensitive HD IP Conference Phone CP920 that simplifies communication for businesses with small to medium-sized conference rooms with features such as echo cancellation, 3-way audio, and a full duplex speakerphone.

CP900 Premium Level Portable Speakerphone
The Yealink CP900 is a portable speakerphone that is flexible and scalable and is great for meetings of up to 6 participants. The CP900 is ideal for on-the-go meetings, personal meetings, and scenarios where “huddle” meetings are a common thing. The CP900 can be used with Microsoft Teams and can be easily connected via the Yealink BT50 USB dongle or via Bluetooth.

CP700 Medium Level Portable Speakerphone
Yealink CP700 is the portable, personal speakerphone that rewards your customers with a trouble-free plug and play connectivity, so that they can connect it to their PC, tablet and smartphone via Bluetooth wireless pairing and USB wired connection. To let your customers feel free to sit at any end of the table or walk around their office room, CP700 packs itself with Yealink HD voice quality.
Unified Communications and Collaboration - SIP Trunking

With the emergence of low-cost broadband, SIP trunking is rapidly becoming the standard for business premises phone system communication. The Nextiva SIP trunking solution allows businesses to experience communications that are cost effective and feature rich, while enjoying an enhanced voice calling experience.

SIP Trunking has proven to increase return on investment and save companies money on local and long distance calling. It can enable customers to take the calls that are important to their business while filtering out the interruptions so they can stay focused on what’s important – the clients.

Not all SIP trunking service providers are alike! Nextiva SIP trunking is a truly unique solution that saves customers up to 80% on their phone bill – without the necessity of replacing phone numbers or equipment.

Nextiva customers receive:

- **Secure Connection** - Leverage existing Internet connections to modernize an entire office through the robust, protected NextOS 3.0 platform.
- **Affordable Plans** - With unlimited local and long distance calls, your business will save money on all of your communication.
- **Keep Your Existing Device** - Nextiva SIP trunking integrates with current phone systems and PBX equipment so you don't incur switching costs.
- **Time Savings** - Dedicated and knowledgeable technicians combined with an easy-to-use system allow for a simple, quick setup process.
- **Sophisticated Features** - You will have the ability to access innovative, big business features at a small business price.
- **Unparalleled Service** - The Nextiva Amazing Service® team is available for any questions or setup needs.

All the Benefits of the Cloud Minus the Hardware Costs

Cost savings like never before
Save up to 70% of your current PBX bill with hosted PBX or SIP trunking. Goodbye, expensive hardware. Hello, cost-effective calling!

Unlimited calling
Unlimited toll-free calling in the United States. Also get local and international calls. No more per-minute charges.

Modern IP PBX
Connecting a hosted PBX to a SIP trunk is easier than via a PSTN. With a cloud phone system, comes real unified business communications.

Advanced business phone system features
Voicemail to email, long-distance calling, unlimited inbound and outbound calls, local phone numbers, and more — all with one VoIP phone system.

Keep your existing hardware
Keep your existing hardware. Use your traditional phone system with an IP-based set-up. Avoid new equipment costs while getting better service.

Your voice and data in one place
SIP trunking is like a gateway for your on-premise PBX to an Internet Telephone Service Provider (ITSP) like Nextiva.

nexVortex is a leader in Cloud Communication Services for businesses, specializing in SIP Trunking and Hosted Voice Services; both product lines are covered under the master agent agreement with Jenne. nexVortex’s SIP Trunking Service (in commercial service for 13 years) has been verified as interoperable with the major IP phone systems and gateways delivered through Jenne. This includes Mitel, Sangoma, Avaya, Allworx, AT&T Synapse, and ADTRAN. With proven processes and a focus on operational excellence nexVortex has maintained a 99% customer retention rate. If a customer decides not to deploy a premise-based PBX the option exists to provide that customer the nexVortex Hosted Voice Service which is feature rich and compatible with most major brands of IP phones.

nexVortex SIP Trunking Solutions

SIP Trunking Service
nexVortex has SIP trunking solutions to meet the needs of small, medium, and large businesses. Standard SIP Trunking service runs over a customer’s existing internet connection to provide voice services. Some highlights of the service include the ability to typically save 30 to 70% over current phone service; interoperable with most major phone systems, unlimited concurrent call capacity, auto-detecting disaster recovery (included with every account), choice of minute packages, unlimited minutes, or custom plans.

Managed SIP (mSIP) Trunking Service
nexVortex has a managed SIP (mSIP) trunking service which delivers quality of service (QoS) and definitive trouble shooting capabilities. It is the perfect solution for customers looking to replace aging and expensive Primary Rate Interfaces for PBX interconnection or SIP Trunking services without the ability to address QoS. mSIP is delivered with an ADTRAN edge device which sits on the customer’s premise and connects the customer’s premise-based PBX to the nexVortex nationwide private backbone (IP-MPLS) which carries the voice traffic to the public switched telephone network with guaranteed quality (QoS). Voice traffic is scored for quality at various points along the call path so that quality can be proven and troubles isolated and fixed quickly. mSIP can be delivered through an existing ISP connection, an existing ISP “peering” connection (AT&T, Level 3, Internap, Cogent, Verizon, etc.) or a nexVortex provided Internet or MPLS connection.

Hosted Voice Service
Customers can virtually eliminate capital and maintenance expenses when they subscribe to nexVortex Hosted Voice Service. Hosted in world class data centers in multiple geographic locations, this Cloud-based PBX service only requires the customer to have an IP phone at their location and an internet connection. With robust functionality including call recording, call center capability, and important business features, the nexVortex Hosted voice service can include a choice of minute plans, custom minute plans or unlimited minutes. The service is interoperable with the most widely deployed brands of IP phones including Yealink and Polycom.

Managed Hosted Voice (mHV)
As the urgency to migrate voice to the Cloud increases, the industry continues to battle challenges with quality, availability, and visibility. Problems typically occur between the hosted cloud platform provider and the customer premise. nexVortex addresses these challenges with its Managed Hosted Voice solution. This award-winning service has three deployment options tailored to fit any business need. Those include:

- Dual ISP – For those seeking voice quality and failover for data services
- Single ISP with LTE – Business continuity for those served by a single ISP
- Single ISP (no LTE) – Value added features targeting quality and visibility

Other Highlights
nexVortex services are very popular in the G.E.M. marketplace (Government, Education, and Medical). nexVortex services are HIPAA compliant. For those companies using Microsoft Teams, it is important to know that the nexVortex SIP service is certified with both the AudioCodes SBC and anynode SBC for Microsoft Teams Direct Routing.
Poly Headsets

Calisto 7200
Bluetooth speakerphone with four directional microphones
When your customers need exceptional conferencing performance in a small group conference room, turn to Calisto 7200. Four directional microphones that provide 360° coverage and filter out unwanted noise. With USB and Bluetooth connectivity and touch-sensitive controls, Calisto 7200 is ready when your customers are.

Elara 60
Mobile phone station that enhances smartphone collaboration
Empower your mobile-first employees to work the way they want. Poly Elara 60 Series turns each individual smartphone into a Microsoft Teams collaboration experience, with all the convenience and functionality of a desk phone. Employees can personalize their communication experience with a range of headset, speakerphone and handset options. Wired or multi-coil wireless charging ensures smartphones are always ready to go. Best of all, no service provisioning and no extra wires means deployment throughout the enterprise couldn’t be easier, saving you time and money while enabling greater simplicity and freedom for all of your teams.

Voyager 4200 Office and UC Series
Bluetooth headset
Power up productivity for office workers with Voyager 4200 Office and UC Series Bluetooth® wireless headsets. Roaming range is generous, and vibrant sound is a given. Users can choose from two comfortable over-the-head styles. Mono lets them hear their surroundings. Stereo is ideal for listening to media and making every conversation sound like it’s face-to-face. Your teams can count on superior Poly audio clarity—and comfort, thanks to soft ear cushions and an over-the-head headband. Plus, there’s outstanding noise canceling and dual microphones to help block out nearby talkers. Users can connect to either their desk phone, computer or smart phone.

Voyager 5200 Office and UC Series
Bluetooth Headset System
Workers in and out of the office need a Bluetooth™ headset that moves with them. Voyager 5200 Office and UC Series headset system sounds professional in any environment, whether connected to a desk phone, PC or mobile. With six layers of WindSmart technology and four omni-directional microphones to reduce distracting background noise, nothing gets in the way of a clear connection—no matter what type of device they are using to communicate with in and out of the office. Sleek and pocket-sized, the headset is comfortable enough to wear all day. And workers don’t have to worry about battery life due to convenient charging options. The Office and UC Series makes sure they’re ready to talk whenever, wherever.

Voyager 6200 UC
Business-ready Bluetooth neckband headset with earbuds
Voyager 6200 UC is a Bluetooth™ neckband headset with earbuds made for the professional. Transitioning to your next conversation is easy: Connect with colleagues working remotely, listen to music to focus distraction-free or drop an earbud to tune in to the conversation around you. Voyager 6200 UC has the versatility to go beyond the office, for outstanding audio every time.

Voyager 8200 UC
Bluetooth Headset System
Wherever you work, noise can be distracting. So whether you’re in an open office or on a crowded flight, taking calls or listening to music, the boomless Voyager 8200 UC Bluetooth® headset with active noise canceling allows focusing on what’s important, in comfort and style.

Voyager Focus UC
Stereo Bluetooth headset
Make it their business to hear and be heard with the Poly Voyager Focus UC Stereo Bluetooth headset. Move fluidly between PC and smartphone and between work and entertainment with rich, immersive stereo and active noise canceling designed to keep their focus on work, not on the chaos around them.

Savi 8200 Office and UC Series
ONE HEADSET FOR ALL YOUR DEVICES
Today’s enterprise and contact center professionals work across a range of devices—from PC to mobile to desk phone. The Savi 8200 Office and UC Series makes call management effortless with connectivity options that let you take calls and work the way you want.
Savi 8200 Office Series offers a multiple device three-in-one solution—enabling you to conference two of your three devices to collaborate with colleagues. Or connect up to four Savi 8200 Office headsets for training or call resolution. With the Savi 8200 UC Series connect to either a dedicated PC or desk phone solution.

Encore Pro Series
Noise-Cancelling Headsets
The EncorePro HW500 headset series balances all-day comfort, superior noise-canceling, and long-term reliability in three innovative designs.

Blackwire® Series
USB Cabled Headsets
Blackwire 3200 and 5200 series headsets offer a wide range of options and features, but all deliver all-day comfort, ease of use, durability and economy. And of course, Poly quality and service are built into every headset. Features of each series vary and include smart-sensor technology, customizing settings, Bluetooth capability, intuitive in-line controls and digital signal processing.

CS500™ Series
Lightest wireless headsets on the market
Poly bestselling wireless office headsets are setting a new wireless standard for desk phone communication. The system features the lightest headset on the market and the ability to conference in up to three additional headsets for easier collaboration. With the CS500 series outstanding audio quality comes with an adaptive power system optimized for range and talk time.
Unified Communications and Collaboration - Headset Solutions

For complete product and ordering information view our searchable electronic catalog at: www.jenne.com • 800-422-6191

**Snom Products**

**A100M Headset**
The Snom A100M is a wired monaural headset designed for maximum comfort and performance. Its lightweight and ergonomic design means it can be worn comfortably all day. The wideband technology ensures high-definition sound and crystal-clear communication. In addition the flexible boom and the passive noise cancelling microphone guarantee clear voice transmission. With the various Quick Release (QR) adapters available this headset is perfect for use in multiple scenarios.

**A100D Headset**
The Snom A100D is a wired binaural headset designed for maximum comfort and performance. Its lightweight and ergonomic design means it can be worn comfortably all day. The wideband technology ensures high-definition sound and crystal-clear communication. The two speakers ensure perfect isolation in noisy environments. In addition the flexible boom and the passive noise cancelling microphone guarantee clear voice transmission. With the various Quick Release (QR) adapters available this headset is perfect for use in multiple scenarios.

**Logitech Headsets**

**H570e Headset**
- Padded, metal-reinforced headband and replaceable leatherette earpads
- Digital signal processing (DSP)
- Logitech Sound Protection

**H650e Headset**
- Dynamic equalizer
- Acoustic echo cancellation and noise-cancelling microphone
- In-call LED indicator light
- Flexible microphone boom

**H820e Headset**
- DECT spectrum wireless connectivity
- On-boom mute button and mute indicator LED light
- Intuitive on-ear call controls
- Up to 10 hours of wideband talk time

**ZONE Wireless Headsets**
- Active noise cancellation
- Immersive sound
- Noise-canceling mic
- Lightweight silicone-padded headband
- Cushiony and replaceable leatherette ear pads
- Simultaneously connected to your computer and smartphone with USB-A dongle and Bluetooth
- Switch seamlessly between connected devices
- 30m (100') wireless range

**ADAPT Presence Series**
- Works with most any computer or mobile device
- Go cordless with up to 15 hours of talk time
- Integrated stand for smartphones and tablets

**IMPACT 5000 Series**
- All your devices connect seamlessly through one single headset system.
- Super wideband sound for a voice experience beyond conventional business standards
- Advanced security protocols keep your conversations confidential.

**EPOS Products**

**Premium Wireless DECT Headsets**

**IMPACT 5000 Series**
- All your devices connect seamlessly through one single headset system.
- Super wideband sound for a voice experience beyond conventional business standards
- Advanced security protocols keep your conversations confidential.

**Wired Headsets**

**ADAPT 100 Series**
- Enjoy a natural listening experience with EPOS Voice™ technology
- Optimize speech clarity with noise-cancelling microphone to filter out ambient noise
- Experience great sound for calls and multimedia with EPOS stereo sound® while working
- Protect your hearing from acoustic shock with EPOS ActiveGard® technology
- Enjoy flexible device connectivity with options of 3.5 mm jack**, USB-A or USB-C

**Bluetooth® Headsets**

**ADAPT Presence Series**
- Premium Bluetooth® headsets for mobile professionals requiring excellent sound and voice clarity around the office, in the car and outdoors.
- Featuring best-in-class Voice™ technology due to 3 digital microphone system, ADAPT Presence ensures speech intelligibility in challenging environments.
- Building on our legacy of sound leadership, sound enhancement features include SpeakFocus™, WindSafe™ and own-voice detection technologies to optimize communication in noisy environments - both indoors and out.
- The headset also provides high-quality audio for multimedia.

**Portable Speakerphones**

**EXPAND Series**
- Whether collaborating in small, medium or large meeting rooms, huddle spaces or for portable use on-the-go, every model in the EXPAND Line is designed and crafted for clear conversation, ease-of-use and perfect connectivity with all your devices.
Since 1984, ICC has been manufacturing structured cabling systems for data, voice, audio, video and fiber optic connectivity. ICC products have been installed in commercial enterprises, educational institutions, residential homes, medical hospitals and government facilities across the nation. ICC's Elite Installers™ prefer ICC products for their ease-of-use, proven performance, and 40% savings over big name brands. Elite Installer's can offer a 15 Year System Performance Warranty without certification. Certified Elite Installers™ can verify the site and offer a Lifetime Performance Warranty.

### ICC Products

- Modular Connectors
- Premise Cable
- Racks & Cable Management
- Fiber Optic Systems
- Residential Enclosures
- Elite Installer Program
- Certified Elitel Installer Program
- Faceplates
- Patch Panels
- Patch Cords
- Raceway
- Industrial Tools
- Technical Training
- Lifetime Performance Warranty

### Middle Atlantic Products

As the manufacturer of exceptional support and protection products to mount integrated AV systems in residential, commercial, broadcast and security applications, Middle Atlantic Products are engineered to maximize system reliability and meet the needs of installers and user alike. From thermal considerations and built-in cable management on racks and enclosures, to pre-installed washers on rack screws, Middle Atlantic products are built in ways to save time and simplify the job.

### Oberon Products

- Suspended Ceiling Wireless Access Point Enclosures with Doors
  The suspended ceiling tile enclosures replace standard 2’ x 2’ ceiling tiles in an acoustical, drop ceiling environment. The access point can be accessed without disturbing the air-handling space, and antennas can be mounted on the door of the enclosure to provide ideal radiation patterns. The ceiling enclosures are designed to satisfy National Electric Code paragraphs 300-22 and 300-23 for installations in the air handling space (sometimes called the “plenum” space). Most of Oberon’s mounts and enclosures are UL Listed and carry an OPA number.

- Suspended Ceiling Wireless Access Point Mounts
  The suspended ceiling tile mounts replace standard 2’ x 2’ ceiling tiles in an acoustical, drop ceiling environment. The access point can be accessed without disturbing the air-handling space, and antennas can be mounted on the door of the enclosure to provide ideal radiation patterns. Some of these enclosures include a universal mounting plate for access points from many vendors, “keyed alike” locks, and egress points for bulkhead mounted antennas and conduit. The enclosures are designed to satisfy National Electric Code paragraphs 300-22 and 300-23 for installations in the air handling space (sometimes called the “plenum” space). Most of Oberon’s mounts and enclosures are UL Listed and carry an OPA number.

- Indoor/Occotdoor NEMA - WiFi Enclosures
  These enclosures are designed to permit convenient and secure mounting of the access point in difficult or outdoor environments. Some of these enclosures include a universal mounting plate for access points from many vendors, “keyed alike” locks, and egress points for bulkhead mounted antennas and conduit. The enclosures are designed to the UL50 standard for enclosure integrity. With proper egress point seals, the enclosures are NEMA 4 compliant for water and dust resistance.

- Wall & Hard Ceiling WAP Mounting Solutions: Right-Angle Brackets
  Oberon right-angle WAP brackets permit wireless access points to be installed in the recommended horizontal orientation from the wall when ceiling mounting is not possible or convenient. Secure WAPs on walls, pillars, beams and other structures in the preferred horizontal orientation for optimal wireless coverage and performance.
IntelliTouch is the telecom industry’s recognized leader and innovator of advanced audio messaging, background music delivery and wireless audio distribution products. Founded in the heart of the Sorrento Valley telecom technology center in 1992, IntelliTouch maintains a vision to create the most technologically advanced, yet elegantly simple products on the market. The company’s unmatched commitment to product innovation and the highest levels of quality and service continues to set IntelliTouch apart from others in the industry.

IntelliTouch Products

9000-IP Series - Dual Zone Network Audio Player
With our dual zone audio player, you can play both message on-hold and streaming background music, simultaneously and independently, all from the same device. Connect the player to the internet via LAN or WiFi for content updates or use any USB flash drive to update the player if no network connection is available. Our powerful, yet simple writing utility allows you to submit custom messages to be read by our voice actors.

8000 Series - USB Flash Drive Player
The OHP 8000 features ordinary USB flash drive operation, for easy transfer of audio content from PC/Mac to the player. The OHP 8000 includes a 128 MB USB flash drive with preloaded with 3 hours of music & messages. The rugged unit supports over 140 hours of playback time (via 2GB USB flash drive).

Cloudstudio Voice Messaging Solutions
Cloudstream gives your customers a comprehensive suite of cloud-based tools to easily build and manage their telephone’s on-hold music & messaging as well as phone system voice prompts, greetings and more -- from any web browser. Best of all, with Cloudstudio your customers will gain access to a team of professional voice actors to take all their business messaging to the next level. Use on virtually any PBX, IP-PBX, cloud based phone service or on-premise on-hold players!

Cloudstream powered by cloudstream
www.mycloudstudio.com

End-to-end solution for managing all your telephony audio
Simple cloud-based user interface gives customers the ability to change and update their message on-hold productions and voice prompts at any time, without the expense and hassle of reaching out to a studio. Users can choose from hundreds of pre-voiced messages and music backgrounds to create their production in minutes. A custom script writing utility allows users to submit custom messages to be read by our team of professional voice actors, or they can use the built-in voice recorder to read their own messages.

Support for all phone systems and on-hold players
Users can export finished message on-hold productions, auto-attendant voice prompts and greetings in a wide variety of audio file formats for use on-premise PBX, IP-PBX and all cloud based phone services...even supports on-premise on-hold players from any manufacturer.

Full access to a team of professional voice actors
With Cloudstudio, your customers have full access to a team of professional voice actors to give their message on-hold, voice prompts and greetings a polished, professional feel. Voice actors are perfectly suited for all industries and there are options for English and Spanish.

Recurring Commissions
Cloudstream pays generous recurring commissions from the services that you sell. Ask us for more info!

Calero offers a wide range of Communications Lifecycle Management (CLM) solutions designed to turn communications data into actionable insight by simplifying the management of voice, mobile and other unified communications (UC) services and assets.

Calero Software and Services

Calero VeraSMART Call Accounting
It’s hard to focus on the bigger projects with the constant barrage of telecom reporting questions. Calero VeraSMART® Wireline and Wireless Call Accounting software will help you combine, simplify and share landline, cellular, and other business data so that you can quickly deal with inquiries about:
- Employee productivity
- HR/Legal call documentation
- Security
- Communications expenses
- Chargeback & reimbursement
- Optimization

Communications Lifecycle Management
In addition to VeraSMART Call Accounting, Calero’s Communications Lifecycle Management (CLM) approach supports the full spectrum of unified communication channels. Whether it’s voice, mobile, messaging, video, or beyond, you have the ability to view, manage and optimize your entire communications business holistically, moving beyond just the traditional “cost savings” value proposition of TEM.

Now, in addition to expense management, you are able to derive true business value from clear visibility into the full lifecycle of your communication solutions to understand performance in the aggregate, and demonstrate the impact on organizational performance.
PICA Product Development, formerly known as Nel-Tech Labs is a USA manufacturer of audio messaging systems. These devices provide solutions for various applications including: Music and Message On Hold, Business Music and Timed/Triggered Messaging. PICA’s state-of-the-art manufacturing facility utilizes the latest automation and robotic assembly equipment. All models are made in the USA and include a 1-year parts and labor warranty.

**PICA Product Development Products**

**Messenger® USB**
The Messenger USB is an audio playback device designed to deliver audio for music and message-on-hold, background music, or any other repetitive audio applications. Plug-n-Play design means easy and quick setup with no buttons or settings to adjust. Includes a standard music & message on hold audio file on the USB drive.

**Messenger® MP3**
The Messenger MP3 system provides PBX/KSU phone systems an easy-to-operate Message-On-Hold solution. No programming is required. Just plug in the Messenger MP3, check the volume and you’re done. The 16 MB Card-On-Board™ (COB) flash memory comes preloaded with a standard music & message on hold audio file.

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**Datel Software Solutions, LLC**

Datel Software Solutions LLC creates innovative, feature rich, real-time and historical call accounting and contact center management solutions for businesses small and large. Datel provides flexible, scalable solutions spanning the breadth of businesses that may just need to keep an eye on cost control to businesses aspiring to differentiate themselves with excellent customer service. Datel prides itself on outstanding service and believes you’re not investing in just a software solution, but in a partnership that cares for your business.

**Datel Products**

**SWEET! Start**
Every business, no matter how small or large, needs basic call statistics at a minimum. SWEET! Start provides a 100% web based look into every incoming, outgoing and internal call. With powerful sorting, filtering and exporting capabilities, you now have this visibility at a price point that is attractive to every business.

**Call SWEET! - Call Accounting**
100% web based call accounting that works on any telephony platform. Call Accounting gives you visibility into your business’s communications system and how your employees are using it. Use this knowledge to improve employee productivity, reduce costs, boost revenue, increase telecom security and improve customer satisfaction. Drill-down reporting, alarms and alerts and call costing are all part of Call SWEET!

**Contact SWEET! Standard Edition**
You can’t manage what you don’t measure! Perfect for the customer who needs historical reporting only. Includes cradle to grave, extension level and agent and hunt group reporting providing complete insight into the usage of your telephone system.

**Contact SWEET! Small Business Edition**
Ideal for smaller call centers with 10 agents or fewer, who need both real-time views and historical reporting. Includes customizable real-time views, call center alarming, cradle to grave reporting, and agent and hunt group reporting. Unlimited supervisor and wallboard licenses are included.

**Contact SWEET! Enterprise Edition**
Perfect for the customer who needs the complete contact center solution. Scalable for single or multi-site contact center environments. Optional modules, such as Call Recording and CRM integration can easily be added.

**Call SWEET! Live for Avaya Aura**
Real-time and historical call center management. For customers with up to 200 concurrent agents, Call SWEET! Live for Avaya Aura will provide real-time views and historical reporting on all agent and group activity.

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**Trisys Products**

**Tapit RT Real-Time Call Center Performance Management Software (TPRT)**
TapitRT is real-time call center performance management software offering a customizable dashboard and intuitive user interface for easy comparison of call center performance and productivity. Real-time access to employee status, including 30+ KPI metrics to monitor call activity such as abandoned calls, queues, transfers and holds, provides supervisors with the valuable data required to successfully manage call center agents, hunt groups and call queues.

**Remote Manager – Multi-Site Polling Module (RM01-RM150)**
Compatible with all Trisys products, Remote Manager collects data from multiple sites into a single database for single interface reporting, regardless of the phone system or method of data collection.

**Replay Call Recording Solutions**
Dependent on the solution, Replay Call Recording is available as software-only or turnkey options. Crystal clear digital voice recordings are cataloged and stored in the voice repository. Voice records are easily and quickly located, played back and managed using Tapit Call Accounting (included) as the search mechanism.

**Replay T1 - for recording over T1 trunks: PRI(15DSN) or RBS (RPLT11 – RPLT14)**
Replay T1 records voice activity over T1 trunks (PRI and RBS). This turnkey system is placed in the front of a PBX or a channel bank to record all incoming and outgoing calls, with optional single direction only recording. Replay T1 call recording allows pausing, starting and deleting voice records during the conversation. The phone system provided by the user has sufficient ports, and remote call recording (T1 for PRI) can block recording to and from a predefined list of DIDs. Each Replay T1 server can support up to 4 T1s.

**Replay ATS - for recording analog ports (RPLATS04 - RPLATS24)**
Replay ATS records voice activity over analog ports (trunks or stations). The turnkey server can be installed in the front of a PBX for trunk recording or behind the PBX for selective station recording. Each Replay ATS server supports from 4 to 24 analog ports in 4 port increments. Multiple servers can be linked together for larger applications.

**Replay VoIP for connecting and recording over SIP trunks or VoIP phones**
Replay VoIP records voice activity over SIP trunks or any VoIP phones. It works as a premise-based call recording solution that can be used with any on premise, hosted or cloud-based phone system. For larger installations, Replay VoIP can run on the same -- or distributed -- network, supporting tens to thousands of VoIP phones. Replay VoIP allows pause/resume, starting and deletion of recordings during the call.

**Tapit 6 Call Accounting Software for SMB and Enterprise (TPNV6)**
Tapit 6 is a responsive browser-based call accounting software offering the most comprehensive search facility in the industry. With a customizable dashboard, users have instant access to the most crucial reports and details of call activity with an auto-refresh feature. Users can automate report scheduling and distribution, backup/archive functions, and more. Tapit 6 supports unlimited number of users with security through roles and permissions with full audit trail of user activity. Tapit 6 Enterprise offers a database capacity up to 300 million call records.

**Tapit 6 Upgrades (TPNV6UPG or TPNV6EZBUPG)**
Previous versions of Tapit with valid serial numbers are eligible for discounted upgrades to Tapit 6. Users can choose between a software-only or turnkey upgrade, via the Tapit 6 ezBox standard or enhanced platform.

**Tality Call Accounting for Hospitality and the Service Industry (TLO1, TLEZB, TLEZB_ENH)**
Tality Call Accounting was designed for the Hospitality and Service Industry, allowing businesses to recoup their telephone related expenses. It’s the telecommunications product of choice for businesses such as assisted-living and nursing home facilities, cruise lines, resorts, country clubs, and many more. Available as a software-only or turnkey solution via our ezBox platform. Tality is the easy to use solution compatible with every Property Management System (PMS).
CeeCO Products

- Vandal-Resistant Telephones
- Weather-Proof Telephones
- Steel Wall Mount Telephones
- Hands-Free Panel Telephones
- Prison Visitation Phones, Parts, and Systems
- Telephone Enclosures and Housings

SureCall Products

SureCall signal boosters are built to perform when reliability matters most, providing professional installers and customers with advanced booster technology. SureCall’s flagship line of FCC-approved boosters increase the range and indoor signal strength for all mobile users on all cell carriers, including AT&T, Verizon, Sprint and T-Mobile.

Force5 2.0
Equipped with SureCall's built-in Sentry remote monitoring, the award-winning Force5 2.0 is the first booster with integrated remote access to adjust and optimize booster performance from off-site via mobile app. Multiple kitting options offer the flexibility to customize installation inside any building or floor plan.

Viking Solutions

- Paging Controls, Add-Ons and Amplifiers
- Timed Tones Over Page/Synchronized Clocks
- ADA Compliant Emergency/Elevator Phones and Accessories
- Hotline, Courtesy and Panel Telephones
- Door Entry Phones, Hands-free Door Boxes and Entry Systems
- Wide Variety of “Problem Solving” Gadgets

Jenne Staging and Provisioning Services

Jenne staging services completely setups up and tests PBX equipment before it ships to our customers to allow plug-and-play at the installation site. Jenne’s provisioning services are designed to pre-configure SIP endpoints so that they are ready for set-up right out of the box.

Why Use Jenne’s Staging or Provisioning Services?
- We save the technician’s time for more mission critical tasks
- Customer Premise Equipment (CPE) sourcing is streamlined and efficient.
- We eliminate frustrating configurations.
- It is more cost-effective to ship once to the end-user.
- Experience peace of mind knowing the product has been correctly configured and updated to work out-of-the-box.

Jenne Offers these Staging Services:
- IP PBX custom staging and testing
- Data Networking custom staging and testing
- Licensing uploads
- Burn-in
- Software installation
- Quality checks and diagnostic testing
- Extended warranty registration
- Kitting and Bill of Material (BOM) assembly
- Packaging and shipping

Jenne Offers these Provisioning Services:
- Provisioning server address entered into phone
- Username/Password authentication
- Firmware upgrades
- Custom configuration files
- Asset tagging/Box labeling
- Material inserts
- Custom packaging and shipping
APC by Schneider Electric provides protection against many causes of data loss, hardware damage and downtime. Founded in 1981, APC is a leading provider of global, end-to-end AC and DC-based back-up power products and services, including surge suppressors, uninterruptible power supplies (UPS), power conditioning equipment, power management software, and DC power systems as well as precision cooling equipment, and professional and consulting services. APC sets itself apart with global one-stop solutions, efficient manufacturing and innovative product offerings.

### APC Products

#### Smart-UPS XL
APC Smart-UPS® XL protects your customer’s data by supplying reliable, network-grade power and scalable runtime in tower or rack-mount form factors. Your customers can configure up to 10 matching battery packs for runtimes exceeding 24 hours, if needed. Typical applications requiring longer runtime include critical application servers and storage, IP and PBX based voice networks, and enterprise network switches and hubs.

#### Back-UPS
The Back-UPS battery backup offers guaranteed power and surge protection for wireless networks, computers, gaming consoles and other electronics in your customer’s home or business. These UPSs supply battery backup during outages and unsafe voltage fluctuations, as well as provide protection from damaging surges and spikes. They’re available in ‘tower’ or ‘floor’ styles, and together with a variety of standard features, they are the perfect choice to protect your data and keep you connected.

#### Smart UPS RT
This series of performance power protection devices is designed for voice data networks, medical labs and light industrial applications. Choose from 12 models with features including double-conversion and on-line topology.

#### Symmetra LX
This power protection line uses a modular, redundant architecture to scale power and run time for flexing demand and increase speed and ease of deployment. In 208/240 V input, 208/240 V and 120 V output models.

Other products include:
- High-Performance Surge Protection
- Audio-Video Surge Protection
- Network and PC System Surge Protection

Para Systems, Inc. is a wholly owned subsidiary of Components Corporation of America (CCA), a privately held corporation that traces its history back to 1916. Para Systems, Inc. manufactures the Minuteman line of Power Protection products which includes single and 3-phase Uninterruptible Power Supplies (UPSs), surge protectors, remote power managers and power distribution units. Minuteman delivers high-value products that fit customer demands, and back them up with responsive, personal support before and after the sale.

### Minuteman Power Protection/UPS Products

#### Battery Backup
Complete protection for communications equipment both large and small with complete protection products ranging from 400VA desktop units to 100kVA centralized 3-phase solutions.

#### Surge Protection
Protection for non-critical equipment from surges and spikes in utility power. Minuteman’s line of MMS surge protectors provide unique features, reliable protection and exceptional warranty protection.

#### Power Management
Manage power to critical network and security devices from anywhere with power management (IP-addressable PDU). Securely manage power from your PC, Smartphone or tablet from anywhere with an internet connection.

#### Power Distribution Units
Power distribution products safely & efficiently distribute power within racks and enclosures while offering lengthy power cords, versatile configuration options, and premium features at a lower cost.

### Xtreme Power Products

#### UPS Systems
Xtreme Power designs, engineers, and services UPS ranging from 400VA to 60kVA available in standby, line interactive, online, and isolated online topologies.

#### Power Distribution
Ranging from basic to smart, to configurable power distribution, our power distribution solutions meet the needs of virtually any environment or application.

#### Bypass Distribution
The XBDM enables a full wrap-around bypass of UPS, which means the UPS can be repaired or replaced without loss of power to the protected load.

#### Portable Cooling
Xtreme Power provides portable cooling solutions in order to meet the environmental demands of small rooms and data closets.
Unified Communications and Collaboration - Paging, Intercom, Public Address

Avaya Paging Solutions can improve communications in any environment. Avaya's paging equipment is designed to increase efficiency by making it possible to connect with customers rapidly and without disruption. State-of-the-art technology, features and applications for quick and effective communication, outstanding sales and service and affordability.

**Avaya Indoor/Outdoor Speaker Boxes**

Weather-proof and stylish, these surface-mount speaker enclosures offer protection without restricting sound.

**Ceiling Speakers**

From standard to acoustic-tile look-alikes, Avaya ceiling speakers are easy to install, look great and provide superior sound.

**Door Phone Speakers**

Two-way, easy-to-understand and hands free communication for safe visitor entry.

**Paging Amplifiers**

Avaya Paging Amplifiers can handle the smallest to the largest of system needs with ease.

Bosten Communications is a leading manufacturer and designer in the field of telephone paging, public address, intercommunications and background music systems. After more than 80 years Bosten Communications is still in the forefront of peripheral products with commercial, industrial and institutional applications by focusing on our customer's needs.

**Bosten Solutions**

**Telecom Paging Solutions**

Both central- and self-amplified systems.

**Paging Control Modules**

Interfaces a telephone and paging system.

**Input and Output Modules Vectors**

Public Address and Telephone Paging Amplifiers

Dual and Mono-channel.

**Loudspeaker Horns**

A wide variety with high intelligibility and weatherproof cast aluminum end bells.

**Ceiling Speakers**

Including their patented NEAR series of high output speakers. Paging Power Supplies and Accessories System Enhancements Microphones and Paging Electronics.

**IP-based Paging and Intercom Solution**

C4000 fully IP and Hybrid based solution.

Eaton Products

- Wheeleck Life Safety Notification Appliances
- Explosion Proof and Hazardous Area Signals
- Mass Notification Systems
- Telephone Alerting Devices
- Voice Evacuation Systems

GAI-TRONICS Solutions

- Analog, VoIP and WiFi Emergency Phones
- Emergency Blue Light Call Stations
- Weatherproof Telephone Enclosures
- Analog and VoIP Rugged Phones
- Public Address Towers / Discrete Amplified Speakers
- Analog and VoIP Clean Room Phones
- IP Touchscreen Audio/Video Intercoms
- IP Remote Video Intercom / Access Control
Since 1977, Valcom’s focus has been to listen to and provide customer based solutions. Valcom has extensive experience in IP and Analog Voice Paging systems, IP Centric Multimodal Systems and Telecommunication Enhancements. They are known for providing guidance and assistance from the simplest paging system to the most complex mass notification communications system solution.

Valcom Solutions

- Paging, Intercom and Mass Notification Solutions
- Analog and IP Control and End-Points
- Paging IP Solutions
- Loudspeaker Horns
- Ceiling Speakers
- Wall Speakers
- Speaker/Clocks
- Door Entry/Intercoms
- Door Phone Speakers
- Clocks - Wired, Wireless, IP
- SIP HelpPoints

Manufactured in Roanoke, VA

Viking Electronics designs and manufactures over 500 security and communication products, such as Emergency Phones, Entry Systems, Paging Interfaces, Amplifiers, Mass Notification Systems, Hot Line Phones, Auto Dialers, Enclosures, and more. In addition to our extensive analog line, we also offer a large selection of IP based solutions. Viking’s VoIP products are SIP compliant, with features such as built-in relays and automatic noise canceling. We are continually developing new ideas using the latest technology to expand our product lines. As always, Viking products are designed, manufactured, and supported in the USA and are backed by a two year limited warranty.

Viking Solutions

- Paging Controls, Add-Ons and Amplifiers
- Timed Tones Over Page/Synchronized Clocks
- ADA Compliant Emergency/Elevator Phones and Accessories
- Hotline, Courtesy and Panel Telephones
- Door Entry Phones, Hands-free Door Boxes and Entry Systems
- Wide Variety of “Problem Solving” Gadgets

Don’t buy anything until you have heard the difference!

If you believe your communication is critical, Zenitel has made it easy to augment your VoIP solution with SIP end-devices for IP Intercom, Video Intercom, and Telephony Communications that are easy to sell, easy to configure, and easy to manage.

Imagine a fully unified communication platform that allows you to hear, be heard and be understood anywhere, anytime, and under any circumstances.

The variety of devices Zenitel offers can help you meet virtually any need from front entry ways to public address broadcast, clean room environments to industrial applications, outdoor gates to security control rooms. Utilizing built in software features like auto volume adjustment and active noise cancellation, crystal clear intelligibility is never an issue.
AVAYA

Avaya IX Meetings provides messaging, voice, video, conferencing and team collaboration, all in one application. Avaya IX Meetings provides a powerful tool for teams to collaborate effectively on any device and from any location.

AVFI is a leader in the video conference and A/V furniture market. They provide excellent products and services at competitive prices.

AVTEQ

AVTEQ designs and manufactures video conferencing mobile stands and consoles with a new dimension to meet the demands of current technology.

Chief

Chief offers mounting solutions designed to support a wide range of audio/video applications from corporate boardrooms and facilities to home theaters and offices.

ClearOne

ClearOne is a global company that designs, develops and sells conferencing, collaboration, streaming and digital signage solutions for voice and visual communications. The performance and simplicity of its advanced comprehensive solutions offer unprecedented levels of functionality, reliability and scalability.

EPOS

EPOS delivers high-end audio solutions designed for enterprise and gaming.

HuddleCamHD is a U.S-based company that manufactures USB connected conference cameras and speakerphones. Offering both wireless and wired USB webcams, HuddleCamHD is most known for its affordable USB cameras with pan, tilt, and optical zoom capabilities.

KONFTEL

For over 30 years Konftel’s mission has been to help people in businesses around the world hold millions of meetings despite distance. Their focus has been set on offering the perfect sound. Now it’s time to bring video into Konftel’s meeting solutions. It’s time to add a face to the voice.

KRAMER

Kramer has been on the leading edge of Pro AV innovation for over 35 years. With hundreds of employees and partners serving thousands of customers across six continents, they remain committed to delivering smart technology products and solutions for a wide variety of markets and applications.

LG Electronics has led the way into the advanced digital era thanks to the technological expertise it has acquired manufacturing appliances since 1958. LG continues to pursue its 21st century vision of becoming a worldwide leader in digital—ensuring customer satisfaction through innovative products and superior service.

Logitech is a world leader in products that connect people to the digital experiences they care about. Spanning multiple computing, communication and entertainment platforms, Logitech’s combined hardware and software enables or enhances audio and video communication over the internet.

Poly—PTZOptics

PTZOptics is a U.S-based company that manufactures PTZ broadcast conference cameras. PTZOptics cameras offer a wide variety of connectivity options including: HD-SDI, HDMI, USB 3.0 and IP Streaming.

Snom

Snom designs and manufactures professional and enterprise VoIP telephones. Snom produces robust, high-quality and feature-rich business telephones designed exclusively for the trained and certified professional IT and PBX installer, and universally compatible with the leading PBX platforms.

Yamaha audio and video conferencing solutions streamline collaboration and boost productivity wherever people need to speak openly, share freely and create exceptional things. Yamaha’s considered approach to building enterprise-grade microphone systems, conference phones, and video sound bars ensures exceptional audio quality, ease of connectivity and flexibility for meetings across the table or across the globe.

Vidyo enriches people’s lives by embedding real-time video into digital communications in the moments that matter most. Millions of people around the world connect visually every day through Vidyo’s secure, scalable technology and cloud-based services. Its patented platform integrates with virtually any application environment, network, and device to deliver the highest quality experiences that strengthen teams, build trust, solidify relationships, and improve quality of life for everyone.

Yealink

With the outstanding technical patents of cloud computing, audio, video and image processing technology, Yealink has built up a panoramic collaboration solution of audio and video conferencing by merging its cloud services with a series of endpoints products.

BUSINESS AND SIP TELEPHONES

Avaya is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

Allworx is an award-winning maker of VoIP communication systems for SMBs, providing a complete portfolio including IP phones, network switches, and advanced software options.

AT&T telephone products reflect a long and distinguished history of product excellence dating back over 100 years. Today, their product line is one of the most extensive in the industry, including corded and cordless phones, answering systems and phone-related accessories.

AudioCodes designs, manufactures, and sells advanced Voice over IP and converged VoIP and data networking products, applications and professional services to global enterprises, medium and small businesses, as well as to service providers. Their extensive product range includes IP phones, session border controllers (SBCs), media gateways, mobile VoIP clients, multi-service business routers (MSBRs), routing applications, call recording, voice dialing, and more.
Unified Communications and Collaboration

Cetis, Inc., designs and manufactures a broad range of analog and VoIP telephones and high-speed Internet products. Designed and engineered in America and Europe for hotel, resort, enterprise, SMB, SOHO, healthcare, education, military, and government applications, Cetis products are built to exacting standards, and backed by their global distribution and support network.

EnGenius DuraFon SIP is the first durable, long-range SIP cordless phone system. This multi-mode communications system delivers industry-leading range and durability while providing significantly lower CAPEX and OPEX compared to other SIP cordless phone solutions.

Mitel SIP phones offer exceptional features and flexibility in an open-standard enterprise grade IP telephone with functionality for any sized office.

Panasonic SIP phones deliver worry-free operation, feature-rich interfaces and high performance. Panasonic has long-standing collaborative relationships with service providers — delivering seamless interoperability across the network.

Polycom and Plantronics have come together as Poly. Poly is the global communications company that powers authentic human connection and collaboration. Face to face, they sift and sort millions of verbal and non-verbal cues to glean meaning. Poly is finding new ways to inject these cues into audio and video communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To nurture the simplicity and beauty of human connection.

Ribbon Communications is a market leader in enabling IP-based video, voice, and data services. Service providers and enterprises of all sizes use Ribbon Communications solutions to simplify customer premise configurations for quick and smooth installations, reduce time to market and deliver rapid return on invested capital. The company helps customers deliver intelligence at the network edge with its Network Edge Orchestration platform that includes Intelligent Edge ESBCs and QuickConnect certification program, and the EdgeView Service Control Center.

Telefield is a leading designer and manufacturer of telecommunications products for SMBs in North and South America. Telefield’s expandable VoIP systems provide a perfect long term solution for any business.

Sangoma is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise caliber features.

Scitec provides specialized guestroom telephones for the lodging industry and offering an ever-expanding line of telephone products and services to corporate, university and hospitality clients.

Snom designs and manufactures professional and enterprise VoIP telephones. Snom produces robust, high-quality and feature-rich business telephones designed exclusively for the trained and certified professional IT and PBX installer, and universally compatible with the leading PBX platforms.

Spectralink, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration. By continually listening to customers on the move through their walkthroughs, Spectralink is able to develop and deliver reliable, enterprise-grade voice and data solutions.

TeleMatrix hotel phones are beautifully engineered to fit the color, decor, and technical requirements for hotel guest rooms, lobby, and common areas. Choose from their 9600 Series cordless and 3300 Series corded models in analog or VoIP with optional color accent handset kit options.

Yealink is a manufacturer of high-quality VoIP telephone products that are reliable, cost effective, and have a typically high margin yield.

CLOUD SOLUTIONS

8x8, Inc. (NYSE:EGHT) cloud solutions help businesses transform their customer and employee experience. With one system of engagement for voice, video, collaboration and contact center and one system of intelligence on one technology platform, businesses can now communicate faster and smarter to exceed the speed of customer expectations.

Avaya is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

ADTRAN is an established supplier of advanced transmission products for connecting and integrating today’s expansive telecommunications networks developed to address high-speed, digital communication. Products include solutions for IP telephony/VoIP, networking equipment solutions, enterprise wireless solutions, including delivering cloud connectivity via high-performance, secure and reliable solutions.

Alert Logic, the leader in security and compliance solutions for the cloud, provides Security-as-a-Service for on-premises, cloud, and hybrid infrastructures, delivering deep security insight and continuous protection for customers at a lower cost than traditional security solutions.

AudioCodes designs, manufactures, and sells advanced Voice over IP and converged VoIP and data networking products, applications and professional services to global enterprises, medium and small businesses, as well as to service providers. Their extensive product range includes IP phones, session border controllers (SBCs), media gateways, mobile VoIP clients, multi-service business routers (MSBRs), routing applications, call recording, voice dialing, and more.

CallTower delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners, and employees.

FatPipe Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid WANS that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to control multi-link network traffic. FatPipe currently has 10 U.S. patents and more than 180 technology claims related to multipath, software-defined networking and selective encryption of broadband networks. FatPipe technology provides the world’s best intra-corporate wide area network solutions that transcend Internet and other network failures to maintain business continuity and high transmission security.

Intermedia is a Unified Communications as a Service (UCaaS) and business cloud email provider hyper-focused on delivering easy-to-use and secure communication and collaboration solutions to SMBs and the partners that serve them.
From the first telephone pole and open wire to the latest broadband technology, Ironton Telephone's focus has remained the same: affordable, dependable service for its customers, a stable work environment for its employees and on-going support for the community. SIP trunking from Ironton Telephone is the simple, cost effective solution to cut costs and increase efficiency in every aspect of your business.

LogMeIn is simplifying how people interact with each other and the world around them to drive meaningful insight, deeper relationships and better outcomes for all. This has helped LogMeIn grow to become one of the world's top 10 SaaS companies with a leadership position in every one of our markets.

Lifesize connects organization with award-winning conferencing technology that covers web, audio and video conferencing. Lifesize offers this experience through a unique integration of plug-and-play HD camera systems and HD phones and easy-to-use cloud-based conferencing software.

A global market leader in business communications powering more than two billion business connections, Mitel helps businesses and service providers connect, collaborate and provide innovative services to their customers. Their innovation and communications experts serve more than 70 million business users in more than 100 countries.

Momentum Telecom is a premier provider of Business Voice, BBX Broadband Management and Unified Communications solutions. Momentum's solutions offer smart, customizable cloud-based applications including voice, video and collaboration tools that enhance business productivity and efficiency for direct customers and more than 500 nationwide white label and channel partners. Momentum Telecom is committed to delivering superior products backed by a geo-redundant network paired with industry-leading uptime and customer service.

Nextiva's mission is to provide reliable unified communications products backed by a dedication to delivering ‘Amazing Service’ to businesses across the country. Their cloud-based phone systems, fax communications, and web-based tools are designed to increase flexibility, productivity, and efficiency for businesses of all sizes in a variety of industries.

Nextiva's SIP Trunking enables businesses with high-quality voice service and includes features such as scalability-on-demand, multi-location deployment, local E911, and auto-detecting disaster recovery.

PanTerra is a business-class Unified Cloud Service Provider, seamlessly delivering unified communications, team messaging, contact center, file sync & share, and business analytics through Streams, its unified cloud solution. Streams is a business-class, HIPAA secure, ultra-reliable, future-proof unified cloud service that can be custom configured on a user-by-user basis and consistently deployed worldwide.

Ribbon Communications is a market leader in enabling IP-based voice, video and data services. Service providers and enterprises of all sizes use Ribbon Communications solutions to simplify customer premise configurations for quick and smooth installations, reduce time to market and deliver rapid return on invested capital. The company helps customers deliver intelligence at the network edge with its Network Edge Orchestration platform that includes Intelligent Edge ESBCs and QuickConnect certification program, and the EdgeView Service Control Center.

RingCentral, Inc. (NYSE: RNG) is a leading provider of global enterprise cloud communications and collaboration solutions. More flexible and cost-effective than legacy on-premises systems, RingCentral empowers modern mobile and distributed workforces to communicate, collaborate, and connect from any location, on any device and via any mode. RingCentral provides unified voice, video, team messaging and collaboration, conferencing, online meetings, digital customer engagement and integrated contact center solutions for enterprises globally. RingCentral's open platform integrates with leading business apps and enables customers to easily customize business workflows.

Sangoma is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise caliber features.

Vault America is a leading provider of cloud-based storage specializing in data backup, recovery, and archiving solutions. From small businesses to multinational enterprises and designed for channel partners, customers use Vault America’s cloud storage services to solve their data protection, retention and business continuity challenges.

HEADSET SOLUTIONS

Avaya is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration - in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

EPOS delivers high-end audio solutions designed for enterprise and gaming.

Logitech provides headsets for use on all operating systems and platforms.

Panasonic is a global leader in business communications, with over 30 years of experience manufacturing communications products and over 100 million phones produced to date.

Poly is the global communications company that powers authentic human connection and collaboration. Face to face, they sift and sort millions of verbal and non-verbal cues to glean meaning. Poly is finding new ways to inject these cues into audio and video communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To nurture the simplicity and beauty of human connection.

Snom headsets are tested specifically for use with the Snom telephones, and they are designed for good wearing comfort. The microphone is noise-cancelling so there is no compromise on voice quality.

Yealink’s over-the-head style headset is made for office worker, SOHO, or call center staff. It is compliant with the full range of Yealink enterprise IP phones.

INSTALLATION SUPPLIES AND TOOLS

3M is a designer and developer of telecommunications connectivity and adhesive products for the electrical marketplace.

Algo is a trusted supplier and partner in telecommunications, with millions of IP endpoints, including PoE speakers, horns, paging adapters, strobes, push buttons, doorphone/intercoms, and specialty handsets, shipped globally.

Altronix Corporation is a leading designer and manufacturer of low voltage electronic components. Altronix offers a comprehensive line of security, fire, CCTV, access, nurse call and automation products.

Cablesys is a leading manufacturer of fiber optic, telephone and category cables and accessories. Their focus is on building strong connections with the latest technology and cost efficient solutions with their products.

Channel Vision is a leading manufacturer of RF video distribution products, structured wiring enclosures and modules, security cameras and high performance audio/video distribution systems.
Fluke Networks is a provider of Category 5e and 6 test equipment, telephone DSL/ISDN test equipment and telecom tools.

Garvin is a manufacturer of quality electrical, datacom and telecom hardware.

Greenlee is a provider of quality tools to the electrical industries.

Hitachi Cable Manchester, Inc. is a manufacturer of copper premise cable, fiber optic cable, electronic round cable, electronic ribbon cable and custom cable.

Resideo’s Genesys Series provides a full range of cables for security, fire, sound, video, structured cabling, voice and data, and other low voltage applications.

Hubbell Premise Wiring is a global manufacturer of structured cabling systems, enclosures and accessories, providing intelligent infrastructure solutions.

ICC is a performance-value leader in network connectivity and cable management including: workstations, fiber optic systems and outlets, racks and cable management and raceway systems.

Ideal is a provider of products that range from wire connectors, benders, lubes and fish tape to sophisticated electrical testers, datacomm equipment and ergonomically designed hand tools.

Middle Atlantic is a manufacturer of rack enclosures, monitoring consoles, data cabling management products, audio and video studio furniture, power distribution products and related accessories.

Moog Videolarm is recognized as the innovator of today’s pressurized and bullet-resistant outdoor domes. They offer a wide assortment of cameras, illuminators, brackets and CCTV accessories.

NET Source provides best-of-breed IT infrastructure solutions, services and security to small, medium and large enterprises alike.

NVT Phybridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARIoT series of long reach switches help their customers migrate to an IP-based network, transforming the existing or new infrastructure in to an IP path with power.

Oberon is a leading designer and producer of in-building enclosures and antenna products for cabling, wireless voice and data network infrastructure products.

Manufacturer of passive and active infrared technology, control systems, and CCTV products which are applied in the fields of Security, Automatic Door Controls, and Factory Automation.

nVent ERICO manufactures grounding, bonding, lightning protection and electrical rail connection solutions for commercial, industrial, utility, rail, alternative energy and telecom end user groups. With their unique, holistic approach to protecting facilities from the effects of lightning and induced-surge transients, they protect some of the world’s most sensitive equipment, buildings and critical processes.

Suttle is a leading manufacturer of communication connectivity products to major service providers and installers.

PAGING, INTERCOM, AND PUBLIC ADDRESS SOLUTIONS

Algo is a trusted supplier and partner in telecommunications, with millions of IP endpoints, including PoE speakers, horns, paging adapters, strobes, push buttons, doorphone/intercoms, and specialty handsets, shipped globally.

Avaya is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration - in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

Bogen is a leading provider of sound systems and telephone peripherals for commercial, industrial and institutional settings including overhead paging, school intercom and signaling to large-scale concert music systems.

Channel Vision is a leading manufacturer of RF video distribution products, structured wiring enclosures and modules, security cameras and high performance audio/video distribution systems.

Eaton’s “Cooper Notification” business offers a full line of mass notification solutions applicable but not limited to the retail, government, military, industrial and education sectors.

Gai-Tronics is a provider of industrial handset, emergency hands-free telephone equipment and outdoor beacons.

Louroe Electronics’ mission is to provide proprietary, emergent, and patentable, market driven, high-quality audio capture and response technology. Their signature products include the Verifact® series of analog microphones and accessories, the Digifact™ line of IP microphones, and a suite of audio analytics that provide threat detection. These solutions are delivered in versatile and adaptive technology employed in industries across the board, including law enforcement, education, hospitality, healthcare, gaming, retail, transportation, and more.

Spectrio is one of the nation’s leading end to end technology-enabled audio and video marketing companies, providing professional content and managed services on a monthly subscription basis. Their solutions, consisting of On-Hold Messaging, Digital Signage and Overhead Music, enable their clients to engage, educate and entertain their customers, across all customer touch points.

Status Solutions provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.

Valcom is a provider of page control interfaces, VoIP LAN/WAN connectivity, ceiling/wall speakers, paging horns, Privacy Spot sound masking, power supplies and door entry systems.

Viking is a provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.

Zenitel Group is the world leading provider of intelligent communication solutions, focused on IP Intercom, Video Intercom, and Telephony Communications. Zenitel ensures seamless interoperability with IPBX and VoIP systems around the world.

POWER PROTECTION/UPS

APC is a manufacturer of network-critical physical infrastructure (NCPI) solutions, designed for both home and corporate environments of all sizes.
UC ADD-ONS AND SOFTWARE APPLICATIONS

DITEK Corporation has been the industry leader in the design and manufacturing of surge protection devices and systems for more than 20 years. DITEK provides total surge solutions for low voltage CCTV, Fire and Intrusion, Access Control, and Voice/Data/Signal applications, including VoIP and PoE. They also offer a complete line of hardwired suppressors and arrestors for main and distribution panels, as well as point of use equipment.

ITW Linx is a provider of a full line of lightning and surge protection products covering the breadth of the AC, telecom and datacom markets – from rack mount solutions to pair-by-pair block protectors.

Minuteman Power Technologies is a leading provider of uninterrupted power supplies for telephones, computers and data communication devices (UPS products are available from 325VA to 10KVA).

Tripp-Lite is a leading provider of uninterrupted power supplies for telephones, computers and data communication devices for both individual station or network systems.

Xtreme Power Conversion® designs, produces and delivers power quality and data center solutions with UPS and power distribution equipment that solves real-world customer problems while providing one of the best cost-to-performance ratios in the industry.

SPECIALTY COMMUNICATIONS PRODUCTS

Belkin is an award-winning manufacturer for networking solutions, accessories for iPods, and the first Cable-Free USB Hub, PureAV cables, power, and digital wireless accessories.

CEEKO is a provider of emergency, security, courtesy and public telephone equipment, delivering high quality technology to its customers in the private and public business sectors.

Cortelco, a leading supplier of telecommunication products, continues to be the chosen supplier for residential and business consumers. Our commitment to quality products, competitive pricing and customer service excellence have contributed to our continued success spanning 111 years in the industry.

Louroe Electronics' mission is to provide proprietary and patentable, market driven, high-quality audio capture and response technology. Their signature products include the Verifact® series of analog microphones and accessories, the Digifact™ line of IP microphones, and a suite of audio analytics that provide threat detection. These solutions are delivered in versatile and adaptive technology employed in industries across the board, including law enforcement, education, hospitality, healthcare, gaming, retail, transportation, and more.

Multi-link is a manufacturer dedicated to the development and marketing of high quality telecommunications devices, including remote power management and fax phone switch devices, for a wide variety of commercial and government applications.

MultiTech is a global manufacturer of award-winning external and embedded modems, and unified communications products that connect data over cellular and analog networks from anywhere in the world.

PM Power Products provides power management and survivability products, equipment cabinets, SIP devices including video door boxes, paging amplifiers, remote control and alerting devices, and web conferencing solutions.

Ribbon Communications is a market leader in enabling IP-based voice, video and data services. Service providers and enterprises of all sizes use Ribbon Communications solutions to simplify customer premise configurations for quick and smooth installations, reduce time to market and deliver rapid return on invested capital. The company helps customers deliver intelligence at the network edge with its Network Edge Orchestration platform that includes Intelligent Edge ESBCs and QuickConnect certification program, and the EdgeView Service Control Center.

Spectrum is a developer of Contact Center/Call Center interactive wall boards and desktop call center messaging solutions.

SureCall manufactures and sells a line of high-quality cellular amplifiers and accessories for the cell phone market. Their current flagship products are the SureCall™ line of FCC-approved signal amplifiers, which boost the range and reception of almost any call.

TeleMatrix hotel phones are beautifully engineered to fit the color, decor, and technical requirements for hotel guest rooms, lobby, and common areas. Choose from their 9600 Series cordless and 3300 Series corded models in analog or VoIP with optional color accent handset kit options.

Viking is a provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.

UC ADD-ONS AND SOFTWARE APPLICATIONS

Advatek is a leader in many specialist disciplines in the development of value-added solutions within the telecommunications and contact center industries. Their solutions range from real-time analytics reporting to SIP based telephony attendant consoles, marketed globally through its cross sections of industry business partners.

CORTAC is a developer of Interactive Voice Response (IVR), Computer Telephony Integration (CTI), Web-IVR integration and voicemail unified messaging into vertical and general business solutions.

Calero offers a wide range of Communications Lifecycle Management (CLM) solutions designed to turn communications data into actionable insight by simplifying the management of voice, mobile and other unified communications (UC) services and assets.

DATEL Software Solutions, LLC creates innovative, user-friendly, contact center and call accounting solutions at an affordable price. DATEL has displaced many traditional reporting packages and carved out a niche in the telecommunications software industry.

DuVoice is a developer of stand-alone voicemail systems, messaging system software and turnkey systems for general business office environment and the hotel/motel industry.

Edge provides services for complex implementation of Unified Communications, Contact Center, and networking solutions.

Market leader in innovating and producing cost-effective, high-quality hardware and software-based telecommunications solutions that can be used by any business.

Mutare is an independent software developer driven by a passion to make information access easier. Mutare writes software solutions to unify communications specializing in messaging, mobile apps, self-service IVR and notification systems.

PICA Product Development, formerly known as Nel-Tech Labs is a USA manufacturer of audio messaging systems. These devices provide solutions for various applications including: Music and Message On Hold, Business Music and Timed/Triggered Messaging.

Trisy is a designer of employee productivity and resource software that lets management clearly identify how employees utilize their time for business and non-business purposes.
Networking Infrastructure & Storage Solutions

Altronix Corporation designs and manufactures high quality low voltage electronics for the video surveillance, security, fire, access control and automation markets.

AudioCodes designs, manufactures, and sells advanced Voice over IP and converged VoIP and data networking products, applications and professional services to global enterprises, medium and small businesses, as well as to service providers. Their extensive product range includes IP phones, session border controllers (SBCs), media gateways, mobile VoIP clients, multi-service business routers (MSBRs), routing applications, call recording, voice dialing, and more.

Cambium Networks enables service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety organizations to build powerful communications networks, reach users from 200 kilometers across mountain tops down to their devices, and intelligently manage their business Wi-Fi infrastructure through end-to-end network visibility and actionable analytics.

ComNet is a manufacturer of audio, video, data and Ethernet communication products. ComNet focuses on providing innovative communications networking solutions to the Security Market, Intelligent Transportation System Markets and Power Transportation and Distribution Market. The product line consists of fiber optic video, data and audio transmission products as well as a broad Fiber Optic, Wireless and Copper media Ethernet product line and designed from the start to set the standard for transmission products in the markets ComNet competes in.

Dell empowers countries, communities, customers and people everywhere to use technology to realize their dreams. Customers trust them to deliver technology solutions that help them do and achieve more, whether they are at home, work, school or anywhere in their world.

FatPipe® Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid WANs that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to control multi-link network traffic. FatPipe currently has 10 U.S. patents and more than 180 technology claims related to multipath, software-defined networking and selective encryption of broadband networks. FatPipe technology provides the world’s best intra-corporate wide area network solutions that transcend Internet and other network failures to maintain business continuity and high transmission security. FatPipe, with several thousand customers, has offices in the United States and around the world, with more than 700 resellers worldwide including almost all national resellers in the US.

EnGenius offers products designed for the SME market providing long-range wireless communications solutions in demanding business environments, including indoor/outdoor wireless LAN products, client bridge access points and routers.

KTI Networks is a manufacturer of a broad range of network products which include network interface cards, transceivers, media converters and switches.

NETGEAR is a manufacturer of routers and gateways, Ethernet bridges, VoIP access points, managed and unmanaged gigabit switches, VPN firewall routers and PoE switching devices.

NVT Phybridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARIoT series of long reach switches helps their customers migrate to an IP-based network, transforming the existing or new infrastructure into an IP path with power.

Sangoma is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise caliber features.

SureCall manufactures and sells a line of high-quality cellular amplifiers and accessories for the cell phone market. Their current flagship products are the SureCall™ line of FCC-approved signal amplifiers, which boost the range and reception of almost any call.

Veloso is a Jenne, Inc. exclusive brand of High Performance Optics and Connectivity Solutions, offering competitive pricing and above average margin opportunities. Solutions consist of transceivers and high speed cabling for Network connectivity, Server connectivity, and Storage Arrays—Fiber channel for most OEM brands. Other products available consist of NIC Cards, Media Converters, and Multiplexers.

Zyxel is a supplier of broadband access and networking solutions for service providers, business and residential customers. Their enterprise-class product line includes security appliances, managed smart switches, wireless access points and VoIP solutions.
<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accutech</td>
<td>Physical Security solutions for video surveillance, access control, and other security applications.</td>
</tr>
<tr>
<td>Advidia</td>
<td>The Advidia line of IP network video surveillance cameras provides a wide range of affordable IP camera models that are perfect for video surveillance projects of any size. Each Advidia camera comes bundled with a free copy of Video Insight Enterprise Video Management Software, a 4-year warranty, and free software updates for the life of the camera.</td>
</tr>
<tr>
<td>Algo</td>
<td>A trusted supplier and partner in telecommunications, with millions of IP endpoints, including PoE speakers, horns, paging adapters, strobes, push buttons, doorphone/intercoms, and specialty handsets, shipped globally.</td>
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<td>Altronix Corporation</td>
<td>A leading designer and manufacturer of low voltage electronic components. Altronix offers a comprehensive line of security, fire, CCTV, access, nurse call and automation products.</td>
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<td>APC</td>
<td>A manufacturer of network-critical physical infrastructure (NCPI) solutions, designed for both home and corporate environments of all sizes.</td>
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<td>AXTON</td>
<td>AXTON is a manufacturer of professional infrared illuminators and white light. They are dedicated to simplifying illumination solutions for CCTV professionals, incorporating rapidly developing technologies and concepts into their products.</td>
</tr>
<tr>
<td>Cambium Networks</td>
<td>Enables service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety organizations to build powerful communications networks, reach users from 200 kilometers across mountain tops down to their devices, and intelligently manage their business Wi-Fi infrastructure through end-to-end network visibility and actionable analytics.</td>
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<td>Channel Vision</td>
<td>A leading manufacturer of RF video distribution products, structured wiring enclosures and modules, security cameras and high performance audio/video distribution systems.</td>
</tr>
<tr>
<td>Comm-core</td>
<td>Founded in 1962, Comm-core has evolved from an office products supply store to a leading innovator behind IP-based, hosted solutions. Leveraging their strengths in VoIP telecommunications, Comm-core has taken the same knowledge and expertise and applied it to the security and surveillance markets.</td>
</tr>
<tr>
<td>Gai-Tronics</td>
<td>Gai-Tronics is a provider of industrial handset, emergency hands-free telephone equipment and outdoor beacons.</td>
</tr>
<tr>
<td>Hanwha Techwin</td>
<td>Hanwha Techwin’s line of security cameras deliver extraordinary capabilities in both image quality and day-to-day performance. They offer the industry’s most comprehensive selection of analog and network cameras, including those marketed under the Wisenet name.</td>
</tr>
<tr>
<td>ImmerVision Enables</td>
<td>Enables is the open standard in delivering total 360° advanced immersive functionality in live and playback mode. Combined with cameras and software from leading manufacturer partners, panomorph lenses provide users with a complete view of their installations without blind spots, increasing situational awareness and improving response time.</td>
</tr>
<tr>
<td>ISONAS</td>
<td>ISONAS is the first access control company to design and manufacture a cutting-edge, IP-to-the-door solution that eliminates needless complexity. Their network-based PowerNet™ reader-controllers offer a patented technology that easily integrates with Windows-based software to deliver more simplicity, greater value, and total flexibility to go places you never thought possible.</td>
</tr>
<tr>
<td>Louroe Electronics</td>
<td>Louroe Electronics’ mission is to provide proprietary and patentable, market driven, high-quality audio capture and response technology. Their signature products include the Verifact® series of analog microphones and accessories, the Digifact™ line of IP microphones, and a suite of audio analytics that provide threat detection.</td>
</tr>
<tr>
<td>Moog Videolarm</td>
<td>Moog Videolarm is recognized as the innovator of today’s pressurized and bullet-resistant outdoor domes. They offer a wide assortment of cameras, illuminators, brackets and CCTV accessories.</td>
</tr>
<tr>
<td>NVT Phybridge</td>
<td>NVT Phybridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARIoT series of long reach switches helps their customers migrate to an IP-based network, transforming the existing or new infrastructure in to an IP path with power.</td>
</tr>
<tr>
<td>Panasonic</td>
<td>Panasonic, the company that created the first security camera in 1957 and invented over a dozen industry standards, provides industry-leading solutions to capture, record, manage, and analyze surveillance video. They offer the industry’s highest picture quality, mission-critical reliability and the industry’s lowest total cost of ownership.</td>
</tr>
<tr>
<td>Raytec Systems</td>
<td>Raytec Systems is a world leader in LED lighting, manufacturing a complete range of Infrared and White-Light LED illuminators for CCTV and Safety Critical applications. Raytec delivers outstanding performance together with low costs of ownership and maintenance.</td>
</tr>
<tr>
<td>Status Solutions</td>
<td>Status Solutions provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.</td>
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<tr>
<td>Valcom</td>
<td>Valcom provides the highest quality loudspeaker, paging and telecommunication system enhancement intercom products including page control interfaces, VoIP LAN/WAN connectivity, ceiling/wall speakers, paging horns, background music, Privacy Spot sound masking, power supplies and door entry systems.</td>
</tr>
<tr>
<td>Verint Video Intelligence Solutions</td>
<td>Verint Video Intelligence Solutions is one of the industry’s leading sources of networked video solutions for virtually every part of your video security operations.</td>
</tr>
<tr>
<td>ViewZ</td>
<td>ViewZ is a reputable OEM manufacturer of Professional-Grade LCD and LED monitors. Each ViewZ monitor is designed and built with superior components and durable materials which stand up to the harsh environment of non-stop, around the clock in security, digital signage and pro video production applications.</td>
</tr>
<tr>
<td>Zenitel Group</td>
<td>Zenitel Group is the world leading provider of intelligent communication solutions, focused on IP Intercom, Video Intercom, and Telephony Communications. Zenitel ensures seamless interoperability with IPBX and VoIP systems around the world.</td>
</tr>
</tbody>
</table>
Extreme Networks, Inc. (EXTR) is the industry’s first cloud-driven, end-to-end enterprise networking company. Our best-of-breed technology solutions, from the wireless and IoT edge to the data center, are flexible, agile, and secure to accelerate the digital transformation of our customers and provide them with the fastest path to the autonomous enterprise. Our 100% in-sourced services and support are number one in the industry. Even with 50,000 customers globally, including half of the Fortune 50 and some of the world’s leading names in business, hospitality, retail, transportation and logistics, education, government, healthcare, and manufacturing, we remain nimble and responsive to ensure customer and partner success. We call this Customer-Driven Networking™. Founded in 1996, Extreme is headquartered in San Jose, California. For more information, visit Extreme’s website or call 1-888-257-3000.

**ExtremeApplications**

- **ExtremeCloud IQ**
  Centralized cloud-management for the Extreme portfolio

- **ExtremeManagement**
  Comprehensive network management and assurance

- **Extreme Session Director**
  Session-based intelligence for mobile operators

- **Extreme Visibility Manager**
  Centralized management of MLX/SLX packet brokers

- **Extreme Management Center**
  Single pane of glass management, control and analytics

- **Extreme Fabric Automation**
  Automated provisioning of SLX IP Fabrics

- **ExtremeCloud NAC**
  Cloud-managed network access control (NAC)

- **ExtremeControl**
  Granular policy-based control

- **ExtremeAnalytics**
  Real-time network and application insights

- **ExtremeLocation**
  Cloud-based location and analytics solution

- **ExtremeCompliance**
  Automated network configuration compliance solution

- **Extreme Guest**
  Guest access and analytics

- **Extreme Physical Packet Broker**
  High capacity traffic monitoring

- **Extreme Virtual Packet Broker**
  Scalable visibility and monitoring for virtual networks

- **Extreme AirDefense**
  Wireless intrusion prevention system

- **Extreme Defender for IoT**
  Secures mission critical and/or vulnerable IoT devices
### ExtremeWireless

<table>
<thead>
<tr>
<th>Model</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>AP305C/305XC</td>
<td>Wi-Fi 6 (802.11ax) cloud managed 2x2 dual software defined radio indoor access point</td>
</tr>
<tr>
<td>AP310i/e</td>
<td>Wi-Fi 6 (802.11ax) 2x2 dual software defined radio indoor access point</td>
</tr>
<tr>
<td>AP410i/e</td>
<td>Wi-Fi 6 (802.11ax) 4x4 tri-radio indoor access point</td>
</tr>
<tr>
<td>AP410C</td>
<td>Wi-Fi 6 (802.11ax) cloud managed 4x4 tri-radio indoor access point</td>
</tr>
<tr>
<td>AP310c/xc</td>
<td>Wi-Fi 6 (802.11ax) cloud managed 4x4 dual software defined radio indoor access point</td>
</tr>
<tr>
<td>AP360i/e</td>
<td>Wi-Fi 6 (802.11ax) 2x2 dual software defined radio outdoor access point</td>
</tr>
<tr>
<td>AP460C</td>
<td>Wi-Fi 6 (802.11ax) Cloud Managed 4x4 tri-radio outdoor access point</td>
</tr>
<tr>
<td>AP560i/h</td>
<td>Wi-Fi 6 (802.11ax) 4x4 dual software defined radio outdoor access point</td>
</tr>
<tr>
<td>AP150w</td>
<td>Enterprise-grade, wallplate, 802.11Acn 2.5x3.5 access point and switch</td>
</tr>
<tr>
<td>AP30</td>
<td>The first enterprise pluggable access point</td>
</tr>
<tr>
<td>NX5500, NX7500, NX9600, NX9000 WING Controllers</td>
<td>Virtual or physical appliances provide comprehensive cloud-ready wireless services from a single point of control for any size</td>
</tr>
</tbody>
</table>

### ExtremeSwitching

<table>
<thead>
<tr>
<th>Model</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>X435</td>
<td>Standalone switches for edge, branch and small site deployment</td>
</tr>
<tr>
<td>X440-G2</td>
<td>Cost-effective edge and access switch</td>
</tr>
<tr>
<td>X450-G2</td>
<td>Advanced edge and access switch</td>
</tr>
<tr>
<td>X460-G2</td>
<td>Scalable edge/ aggregation switch</td>
</tr>
<tr>
<td>X465</td>
<td>Premium stackable edge and aggregation switch</td>
</tr>
<tr>
<td>X480</td>
<td>Stackable intelligent edge switch</td>
</tr>
<tr>
<td>X590</td>
<td>24-port 10Gbe aggregation switch</td>
</tr>
<tr>
<td>X620</td>
<td>Compact 10Gbe edge switch</td>
</tr>
<tr>
<td>X670-G2</td>
<td>48- and 72-port 10Gbe aggregation switch</td>
</tr>
<tr>
<td>X690</td>
<td>48-port 10Gbe aggregation switch</td>
</tr>
<tr>
<td>X695</td>
<td>Fixed-format 10/25Gbe aggregation switch</td>
</tr>
<tr>
<td>X770</td>
<td>40/10Gbe core/ aggregation switch</td>
</tr>
<tr>
<td>X870</td>
<td>100/40Gbe core/ aggregation switch</td>
</tr>
<tr>
<td>V300</td>
<td>Simplified edge switch centrally powered by ExtremeXOS</td>
</tr>
<tr>
<td>V400</td>
<td>Simplified edge switch centrally powered by ExtremeXOS</td>
</tr>
<tr>
<td>ERS 3000</td>
<td>1/10 Gbe wiring closet stackable switches for small to mid-sized businesses</td>
</tr>
<tr>
<td>ERS 4900</td>
<td>1/10 Gbe wiring closet stackable switches with optional PoE+ support</td>
</tr>
<tr>
<td>ERS 5900</td>
<td>Multi-rate wiring closet stackable switches with optional PoE++ support</td>
</tr>
<tr>
<td>VSP 4900</td>
<td>Compact fixed form aggregation, metro edge or WAN access switches</td>
</tr>
<tr>
<td>VSP 4000</td>
<td>Compact modular aggregation, metro edge or WAN access switches</td>
</tr>
<tr>
<td>VSP 7200</td>
<td>Compact fixed form 10/40 Gigabit core/ aggregation switches</td>
</tr>
<tr>
<td>VSP 7400</td>
<td>Compact fixed form 25/100 Gigabit core/ aggregation switches</td>
</tr>
<tr>
<td>VSP 8200</td>
<td>Compact fixed form 10/40 Gigabit aggregation switches</td>
</tr>
</tbody>
</table>
ExtremeCloud™ IQ
Network Automation, Insight, and Assurance

The Fastest Path to the Autonomous Enterprise
ExtremeCloud™ IQ helps organizations automate end-to-end, edge-to-DC network operations, unlock new analytics, scale faster, and secure and optimize the end-user and application experience.

Why choose Extreme Networks?

Breadth
End-to-End Enterprise; Edge to Data Center solutions for all of your customers’ network needs.

Depth
Management, intelligence, and assurance to optimize both your customers’ networks and businesses.

Quality
Real-time dev, continuous ML/AI innovation, and ISO27001 certified to accelerate and protect your customer’s investment.

Efficiency
Technology and business innovations that are 30% more cost effective to your customers than any other solution.

Flexibility
Available in three deployment options - public/private/local cloud (or combination)

Contact Jenne’s Extreme Networks team to learn more at extsales@jenne.com.
ADTRAN is a leading global provider of networking and communications equipment. We develop innovative technologies that make communications simpler and more affordable for people everywhere. Our business networking solutions include a full line of products and services that address the unique network connectivity needs of small and mid-size businesses as well as larger enterprise organizations. ADTRAN Ethernet Switches, Access Points, Routers and IP Business Gateways are enterprise-class and backed by industry-leading support and warranties.

**ADTRAN Business Networking Solutions**

**NetVanta Multiservice Access Routers**
Looking for multiple networking functions in a single box solution? The NetVanta series switch-routers deliver affordable connectivity in one compact device. Integrated and versatile, these platforms are perfect for bandwidth-intensive applications including VoIP, Internet access and corporate LAN/WAN connectivity. Models feature a range of ports, interfaces, Power over Ethernet (PoE), CompactFlash slots and Quality of Service (QoS).

**NetVanta Fixed-Port Routers**
The need for secure access to corporate information over the Internet is increasing and this series of cost-effective IP routing solutions for broadband networks makes it easy. These fixed-port routers feature a range of options and are full-featured, low-cost alternatives perfect for secure Internet access or high-speed corporate connectivity.

**NetVanta Modular Routers**
ADTRAN’s series of modular access routers provide connectivity for today’s business needs and can help prepare for future growth. Get secure, cost-efficient Internet access, MPLS, Frame relay, point-to-point access, ADSL and VPN in variety of models backed with a 5-year warranty. NetVanta modular routers provide components to engineer a complete LAN/WAN connectivity solution between main and branch offices.

**eSession Border Controllers (eSBC)**
ADTRAN delivers Enterprise Session Border Control (eSBC) across multiple IP business gateway and access router platforms. Their industry-leading software functionality gives them a unique position to upgrade existing equipment in the field, eliminating the burden of forklift upgrades and the expense of hardware re-certifications. ADTRAN’s eSBC help seamlessly migrate from legacy communication services to newer, more modern IP technologies while providing carrier interoperability to your existing communication equipment for quicker service installation.

**IP Business Gateways**
ADTRAN offers a full line of IP Business Gateways for converged IP networks. The Total Access 900/900e Series is ideal for networks transitioning to VoIP and offers a number of fixed-port configurations. All of these platforms provide SIP/MGCP-gateway functionality, support for a number of analog and digital interfaces for existing phone equipment, or for the combination of an IP PBX and an analog fax/phone or modem. Transparent proxy functionality and remote survivability provide backup capability for phone support in the event of a Wide Area Network (WAN) outage.

**NetVanta Gigabit Ethernet Switches**
ADTRAN’s portfolio of enterprise-class fully managed Gigabit PoE+ switches are the best switches for VoIP, delivering high voice fidelity for faster VoIP deployment, ease of management, and maximum network uptime. Ideal for new installations or network upgrades, these 8-, 24-, 48-port Gigabit switches can provide higher bandwidth for corporate and branch office LANs to support today’s most bandwidth-intensive applications. The NetVanta Gigabit Ethernet Switches offer multi-layer switching and support SFP ports for optical connectivity. These switches are perfect for campus applications, Gigabit-to-the-Desktop, or as an aggregation switch, and offer optional PoE for powering 802.3af and 802.3at LAN devices.

**NetVanta Fiber Switches**
Fiber optics extends the reach beyond the 100-meters limitation often associated with copper switchport interfaces. ADTRAN’s all-fiber solution, extends the reach and offers redundancy, with virtual router redundancy protocol (VRRP) between buildings in campus environments or between wiring closets. The SFP ports support up to 2.5 Gbps per interface allowing for faster throughput between ADTRAN’s fiber switches.

**Power over Ethernet (PoE)**
Fully managed 8-, 24-, and 48-port Fast and Gigabit Power over Ethernet (PoE) switches are optimized for implementing data networks requiring PoE for IP phones, Wireless Access Points (WAPs), IP surveillance cameras, and other 802.3af and 802.3at-powered devices. These products also offer a unique power conservation feature by powering down devices when not in use or scheduling when to turn off power after business hours to minimize security risks.

**Business Wi-Fi**
ADTRAN’s Business Wi-Fi Solutions offer a better Wi-Fi experience for businesses of all sizes. With lower costs on enterprise-class access points and customizable cloud management, you can create an experience that best fits the needs and budget of your organization.

With ADTRAN Express Cloud, leverage the power and simplicity of 100% cloud-managed Wi-Fi, without a subscription. Express Cloud is included with each enterprise-class access point. Upgrade to ADTRAN Elite Cloud to include advanced features and unparalleled flexibility in deployment options. Both ADTRAN Express and Elite Cloud include machine-learning-powered, self-optimizing and healing networks.
Specializing in providing an end-to-end wireless fabric of reliable, scalable, secure, cloud-managed platforms that perform under demanding conditions, Cambium Networks empowers service providers, enterprises, and industrial and government network operators to build intelligent edge connectivity. Cambium Networks’ commitment to continuous innovation and social responsibility in wireless access is demonstrated in the millions of radios deployed in thousands of networks that benefit communities around the world.

**Cambium Networks Products**

**cnPilot** Wi-Fi

CN Pilot 802.11ac Wave 2 Wi-Fi products offer secure, scalable, cloud-managed solutions for home, small business, and both indoor and outdoor enterprise local Wi-Fi network applications. cnMaestro cnMaestro™ is a cloud-based or on-premises software platform for secure, end-to-end network control.

**cnMaestro**

Wireless network manager simplifies device management by offering full network visibility and zero touch provisioning.

**cnMatrix™ Switches**

cnMatrix switches simplify network deployment and operation with an affordable, feature rich, high quality unified wired/wireless enterprise grade network.

**ePMP™ and PMP Distribution Networks**

Applications supported include data and file transfer, voice, streaming video, and video surveillance. These PMP wireless broadband networks scale from small deployments to connect remote areas to community-wide deployments with thousands of subscribers.

**PTP Backhaul and Licensed Microwave**

Covering the full range of radio frequencies, applications, and budgets, the PTP ethernet backhaul series is designed to perform in the real world and tested to prove it under harsh conditions. Cambium PTP Solutions feature MIMO, Line of sight (LOS) and more that meet the 802.11ac standard.

**Xirrus WiFi**

Xirrus’ innovative wireless solutions provide a highly scalable platform to meet the ever-growing demand for wireless everywhere—from small businesses to large public venues. Xirrus access points leverage an integrated intelligent controller, a unique multi-radio platform, and software-defined radios (SDR) to ensure pervasive, high-quality connections and optimized spectrum reuse. Supporting up to 960 wireless client connections and a maximum RF PHY rate up to 13.8 Gbps in a single AP, Xirrus solutions are truly differentiated in a market flooded by “me-too” products.

**cnVision**

cnVision is a new purpose-built wireless backhaul solution for video transport. cnVision solutions incorporate the latest encryption technologies and security practices, a proprietary over the air protocol to support predictable performance under adverse conditions, ONVIF (Open Network Video Interface Forum) integration for additional troubleshooting and support for leading VMS (Video Management Systems) platforms. Additionally, cnVision comes with industry leading 3-year standard warranty and 24/7 support.

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**Software-Defined Networking**

**Software-Defined Networking for Hybrid Multi-Line Wide Area Networks with High Security**

FatPipe®, the inventor and multiple patents holder of software-defined wide area networking (SD-WAN), reliability, security, and WAN Optimization products, specializes in providing solutions that transcend Wide Area Network (WAN) failures to maintain business continuity for thousands of customers including numerous Fortune 1000 customers over the last 12 years, and has the largest installed base of customers in software-defined network WANs.

**NVT PHYBRIDGE**

NVT Phybridge is a global leader in Power over Long Reach Ethernet solutions, making IP connections simple, secure, and cost-effective. NVT Phybridge strives to help organizations maximize their IoT return on investment by providing high-quality PoE solutions that are robust, secure, and simple to implement. The award-winning CHARIoT series of long range PoE switches and extenders help customers modernize to an IP-based network, transforming existing or new infrastructure into an IP path with power. NVT Phybridge is a North American-based technology company with global reach dedicated to practical innovation. The number one priority is bringing innovative and affordable solutions to market that are technologically advanced as well as practical for the customer.

**Power over Long Reach Ethernet**

**NVT Phybridge CHARIoT – Enabling IP Devices and the Internet of Things**

The NVT Phybridge CHARIoT Series is comprised of three distinct product families of long reach Power over Ethernet switches and extenders. Leverage any new or existing cabling infrastructure to deploy IP/IoT endpoints without high costs, complexity, or disruption. CHARIoT products are manufactured in North America and include managed switches, unmanaged switches, and single-port extender solutions.

**NVT Phybridge CLEER – Ethernet over Coax**

The NVT Phybridge CLEER family of switches and extenders deliver Ethernet and PoE+ over a single coax cable with up to 6,000ft (1,830m) reach, that’s 18-times farther than standard solutions. The CLEER family includes a 24-port managed switch, a 10-port unmanaged switch, and single port extender solutions to meet the needs of any-sized organization. CLEER products come with robust power management capabilities and a simple-to-use GUI interface.

**NVT Phybridge FLEX – Long Reach PoE over Multi-Pair UTP**

The NVT Phybridge FLEX family of switches and extenders deliver Ethernet and PoE++ over multi-pair UTP cable with up to 2,000ft (610m) reach, that’s 6-times farther than standard solutions. The FLEX family includes a 24-port managed switch, an 8-port unmanaged switch, and single port extender solutions to meet the needs of any-sized organization. FLEX products come with robust power management capabilities and a simple-to-use GUI interface.

**NVT Phybridge PoLRE® – Long Reach PoE over Single-Pair UTP**

The NVT Phybridge PoLRE family of long reach PoE switches deliver Ethernet and PoE over single-pair UTP cable with up to 1,200ft (365m) reach, that’s 4-times farther than standard solutions. The PoLRE family includes a 24-port managed switch, a 48-port managed switch, and an 8-port unmanaged switch to meet the needs of any-sized organization. PoLRE products come with robust power management capabilities and a simple-to-use GUI interface.
Networking Infrastructure and Storage

For complete product and ordering information view our searchable electronic catalog at: www.jenne.com • 800-422-6191

Multi-Link Data Switching Devices

THE STICK®
The Stick automatically screens and routes all incoming voice, fax, and modem calls to the right equipment every time so there is no need for multiple costly phone lines. Get more value out of your phone lines—telecom costs can be dramatically slashed with a ROI of months, not years!

ZipLink® Series
Don’t let “Last Mile” obstacles derail your Datacom installation project or bust your budget. Avoid trenching to hard to reach remote sites with the ZipLink Series, Wireless POTS Line & Ethernet Extenders from Multi-Link.

ACP Series 2.0
The ACP Series 2.0 enables businesses to communicate with remote telecom and network assets more efficiently and securely while cutting costs. The ACP automatically routes calls to phone, fax, or dial-up modems, ensuring that the right resource is reached the first time. This consistent connectivity prevents time-consuming dial-backs and streamlines polling and data acquisition processes.

FaxFinder Networking Products

FaxFinder®
The FaxFinder® all-in-one fax server provides distributed faxing capabilities, over a WAN, from a corporate office to small remote offices as well as to field sales people. The analog models are ideal for connecting to POTS lines and phone systems through analog station ports. Analog models are also compatible with etherFAX®, IP phone systems and IP trunks when IP channel upgrades are leveraged. The FaxFinder® IP fax server is a centrally located solution that lowers the cost of fax operations by enabling users to send and receive faxes electronically through a SIP trunk interface with T.38. The FaxFinder IP supports 2-channels of simultaneous faxes and can be upgraded to 24-channels using the FF240-IP-UPGRADE codes. All FaxFinder IP hardware (FF240-IP-2 & FF240-IP-2.R1) and channel upgrades are compatible with the etherFAX® network, providing users a dedicated fax network built for speed, reliability and security. While SIP/T.38 faking is still available, MultiTech has selected etherFAX as the preferred method of fax transport with FaxFinder IP.

Cellular Modems & Routers

MultiTech’s comprehensive portfolio of cellular modems and routers offer the quickest time to market because they’re virtually plug-and-play to get your IoT or M2M application communicating immediately. This portfolio of cellular connectivity products offers the industry’s most cost effective approach to remote device management and shared design approach across multiple cellular technologies including LTE Cat 4, Cat 1, Cat M/NB-IoT and 3G. Fully certified, carrier approved and several chassis options are available to meet a variety of application needs.

MultiTECH

Founded in 1987, Multi-Link, Inc. is a Kentucky-based manufacturer dedicated to the development and marketing of high-quality telecommunications devices, including remote power management and fax phone switch devices, for a wide variety of commercial and government applications. As the premier company in telephone line sharing products, thousands of companies utilize Multi-Link devices to reduce their telecommunications cost through more efficient use of phone lines. Many of our customers have achieved millions of dollars in telecommunication costs savings and most customers achieve their ROI in less than 90 days.

Vault America Data Protection & Availability

VAULT AMERICA CLOUD BACKUP & RECOVERY

The ideal solution for businesses, large or small, Vault America Cloud Backup & Recovery is designed with simplicity in mind. Daily incremental backups of Windows, Mac OS X, and Linux OS servers, desktops, laptops, and tablets with customizable retentions, bare-metal recovery, and local backup without costly appliances. Backup and restore files, folders, databases, and the system-image.

Reseller Partner Program Overview

Vault America offers unique, powerful partner programs that are designed for select partners who are interested in creating and capitalizing on recurring revenue opportunities. The following two partner programs are offered:

Wholesale Partner Program
Highest margin, partner invoices and provides first level support to customers.

Agent Partner Program
Earn significant monthly commissions. Vault America invoices and provides customer support.

Partner Program Benefits & Highlights:
• Access to the Vault America Partner Portal
• Remote Deployment Technical Resources Available
• Comprehensive Solution Training and Customer Support
• Customer Trials
• Sales and Marketing Resources
• Joint Business Planning with Dedicated Partner Development Managers

Vault America provides market-leading data protection solutions helping businesses securely backup, recover, archive, and discover their data. Vault America is channel-only and simplifies securing, protecting, and managing client information.

Reseller Partner Program

Veloso™ is a high quality brand for Optics with competitive pricing and above average margin opportunities. Solutions consist of transceivers and high speed cabling for network connectivity; Server connectivity, and Storage Arrays-Fiber channel for most OEM brands. Other products available consist of NIC Cards, Media Converters, and Multiplexers. Each product is system specific qualified and tested before delivery. Less than .03% failure rate, one of the best in the industry. Custom solutions available such as Dual OEM cables, extra-long distances, Bi-Directional and DWDM to name a few. All products come with a lifetime warranty.

Veloso Products

Transceivers
Veloso™ supply OEM compatible transceivers from Adtran to Zyxel. Our transceivers seamlessly scale any network, while offering quality that exceeds the OEM. Transceivers help expand network reach, increase bandwidth, and improve network performance – ALL without voiding SmartNet or any additional SLA.

DAC
Connecting two different switches is now simple by Veloso™’s Dual Compatible Direct Attach Cables. Now you can connect a Cisco to a HP switch with one high-speed cable without replacing your whole network system. Our direct attach cable line comes in lengths up to 15 meters for copper (Twinax, CX4) or up to 100 meters for fiber (AOC). We offer both active and passive solutions for copper cables.

For complete product and ordering information view our searchable electronic catalog at: www.jenne.com • 800-422-6191
Networking Infrastructure and Storage

**NETGEAR Networking Products**

**Single dashboard remote management with Insight Pro**
- Multi-clients, multi-location, multi-role
- Alerts, monitoring and management of Insight devices
- Easy set up, configuration of switches, wireless AP, storage, VPN routers
- Advanced PoE configuration, scheduling, per port on/off

**Smart Cloud/Smart Pro switches**
- Powerful L2 and L3 lite features
- Great PoE functionality, VLAN, QoS, security
- Smart Cloud with local or remote management out of the box
- Most recent Smart Pro with remote management option available
- High reliability and manageability

**Fully Managed Switches for IT and AV over IP**
- From Gigabit to 10G-Gigabit speeds (including 10G, 25G, 40G or 50G)
- Copper or Fiber or combination of both
- Spine and leaf stacking for non-stop availability
- NMS300 management platform
- Pre-configured multicast and IGMP for plug-and-play installation for AV over IP

**Multi-Gig Switches**
- 5-speed ports with 1G, 2.5G, 5G or 10G on each port, auto-sensing
- Go beyond 1G with existing Cat5E cabling
- Ideal for 2.5G wireless connectivity at full speed
- Full flexibility in device speed and connectivity

**Remote Managed Wi-Fi Line-up**
- Full line up with increasing performance and coverage
- Local or remote management
- Power and channel optimization, great roaming, advanced wireless features
- Instant Mesh for wire-free installation or expansion on the top of the line models with VLAN management

**10-Gigabit Switches**
- NETGEAR, leader in the 10G business switching market
- From 8 to 96 ports, 1U or half width
- Large portfolio for all business IT or AV over IP needs
- All management types and modularity

**High-Density ReadyNAS Storage**
- Highest density rackmount storage portfolio
- 5 level of security for complete peace of mind
- Cloud backup, remote management and file access
- Desktop or rackmount portfolio to fit any needs

**Orbi Pro**
- Tri-band Business Mesh WiFi with dedicated backhaul for optimal speeds
- Easy installation, ideal for smaller businesses that cannot run cables or need fast installation
- Integrated 4-port Gigabit switch in each satellite or router
- Includes router capabilities and additional satellites for large coverage

**Wi-Fi 6 WAX610 and WAX610Y**
- WiFi 6 dual-band AX1800 indoor and outdoor access point
- 4 streams of WiFi 6 with speeds up to 1.8 Gb
- 2.5 Gbps Ethernet port with PoE for high speed and easy wiring
- Seamless roaming between multiple WAX610 and other NETGEAR Business APs
- Dual-band wireless mesh for wire-free installation with other WAX610, WAX610Y and WAC540 or WAC564
- Insight remote management for easy setup and configuration
- Ideal for offices, schools, hotels, restaurants, health clinics and more

**Orbi Pro Wi-Fi 6**
- 100% Faster: Orbi Pro WiFi 6 AX6000 vs. Orbi Pro WiFi 5 AC3000
- 4 SSIDs for secure, separate WiFi networks
- 6,000 sq. ft. coverage (expandable to 18,000 sq. ft. with 4 additional satellites)
- 2.5Gbps Ethernet for multi-gigabit broadband connection and 4 gigabit Ethernet ports
- Set up and customize your Orbi Pro wirelessly in minutes with Insight remote management
- Ideal for home office, retail, coffee shops, small businesses and offices

Powerful connectivity to maximize your productivity, profitability, and potential.

NETGEAR introduces you to a new era in business IT. An era that utilizes over 20 years of industry-leading innovation to provide a perfected, modern IT infrastructure that meets the demands of today’s explosion in mobile and cloud computing while providing enterprise features that are truly affordable.

When it comes to business, you can confidently rely on the most trusted name in networking to reduce costs, maximize productivity, bring products and services to market faster, and satisfy your customers for repeat engagement.
Ribbon Communications, formerly Edgwater Networks, a leading provider of Enterprise Session Border Controllers, develops products that ensure the secure and reliable delivery of IP-based voice and video for service providers and enterprises. Ribbon Communications’ products offer proven network and operational savings from the customer premises to the core of the network.

### EdgeMarc 2900e/a

**Winner of the 2017 Communications Solutions Product of the Year Award, the EdgeMarc 2900 series of Intelligent Edge devices enables enterprises and service providers to future-proof their SIP trunking and Unified Communications deployments, providing a highly flexible, scalable, and secure platform for service delivery and ongoing service quality management.** The 2900e offers dual Ethernet and Optical WAN connections to extend the capabilities of Ribbon Communications Edge Orchestration platform, supporting WAN connections up to 1 Gbps and 300 concurrent calls. Other products in the 2900 series of Intelligent Edge devices include the EdgeMarc 2900a. The EdgeMarc 2900a adds both outbound and inbound analog line (FXO/FXS) support for applications such as PSTN fail-over, fax, and overhead paging.

### EdgeMarc 2900e/a PoE

**Ribbon Communications**

**EdgeMarc 2900e PoE** Intelligent Edge devices are ideally suited for Hosted PBX applications that require PoE functionality to power IP endpoints. This solution enables service providers to easily support locations with less than 12 phones with a single device (larger implementations can utilize external PoE switches). Stay tuned for more information on future releases from our PoE series with the forthcoming arrival of the 2900a PoE that will add both inbound and outbound analog (FXO/FXS) to the PoE series.

### EdgeMarc 4806

**Ribbon Communications**

**EdgeMarc Multi-Service Gateways** provide both PSTN gateway functions to support PRI and analog trunks, as well as an Enterprise Session Border Controller (ESBC) for security and Quality of Service (QoS) management of VoIP services. WAN interfaces include both Ethernet and optical, enabling the EdgeMarc 4806 to operate as an optical termination device. Ribbon Communications EdgeMarc 4806 are optimized to support the demands of enterprises, supporting 1 Gbps symmetric WAN connections with up to 200 concurrent calls.

### EdgeMarc 4808

**Ribbon Communications**

**EdgeMarc Multi-Service Gateways** provide both PSTN gateway functions to support PRI and analog trunks, as well as an Enterprise Session Border Controller (ESBC) for security and Quality of Service (QoS) management of VoIP services. WAN interfaces include both Ethernet and optical, enabling the EdgeMarc 4808 to operate as an optical termination device. Ribbon Communications and EdgeMarc 4808 are optimized to support the demands of enterprises, supporting 1 Gbps symmetric WAN connections with up to 500 concurrent calls.

### EdgeMarc 6000

The Ribbon EdgeMarc 6000 is the newest addition to the Intelligent Edge family. It acts as a flexible demarcation/service insertion/control point device with physical telephony ports and power to run multiple virtual network functions (VNFs). This network device can connect to a variety of digital and analog legacy systems. Its ARM®-based architecture reduces capital expense while automated “zero touch” provisioning, remote monitoring and management reduce operating expense. The EdgeMarc 6000 has plenty of room to run VNFs to meet customer-specific needs and has a 300 concurrent session call capacity.

### EdgeMarc 7301

The EdgeMarc 7301 combines advanced voice and data features alongside a full suite of networking capabilities into a single, easy to use enterprise session border controller. The EdgeMarc 7301 delivers superior performance for multiple simultaneous services including voice, voice quality monitoring, traffic management, high capacity data throughput and firewall. It is the ideal solution for medium business, large enterprise, and service provider managed services.

### EdgeMarc Skype for Business

**Ribbon Communications**

**EdgeMarc Skype for Business Edition** provides the capabilities you need to support the demands of Microsoft Skype for Business implementations. It delivers superior performance for security and protection of SIP traffic, as well as provides traffic shaping, firewall, and voice quality monitoring. The EdgeMarc Skype for Business Edition is ideal for small to mid-sized implementations requiring up to 500 concurrent call sessions.

### EdgeView Service Control Center

Network Edge Orchestration is a hybrid cloud/edge approach for security, service management, and analytics of real time communications services. It is a cost effective delivery model for service providers selling Hosted PBX, SIP Trunking to customers of any size. The cloud-based EdgeView Service Control Center offers a central interface to manage service quality from the network core to IP endpoints, collect service quality data for reporting and analytics, and troubleshoot and remediate service quality issues. The EdgeView Service Control Center complements any network infrastructure to give service providers the most complete view of their customers’ communications networks, from the core to the edge. Using EdgeView Service Control Center, service providers can substantially decrease the deployment time required to get a customer’s VoIP network online, as well as minimize escalations and truck rolls, increase margins, and reduce operational expenses.

**BENEFITS:**

- Central monitoring and management of all customers’ premises network traffic
- Vendor agnostic - Seamless interoperability allows for deployment in any network configuration.
- Enables:
  - Faster installations
  - Quick problem diagnosis and remediation
  - Fewer truck rolls
  - Lower operational expenses
  - Increased network visibility
  - Increased margins

**END-TO-END SOLUTIONS**

The customer premises-based EdgeMarc Intelligent Edge offers zero-touch provisioning and configuration, security, active service quality management, and provides complete visibility into service quality on both the service provider WAN and customer LAN. EdgeMarc Intelligent Edges manage traffic on both the customer LAN and WAN (service provider owned or Over the Top), offering zero-touch provisioning and configuration, security, and active management of service quality. EdgeMarc’s communicate service and network quality metrics to the EdgeView Service Control Center, offering service providers greater visibility and control at the customer edge.

**ADDITIONAL SERVICE MODULES**

- **EdgeView VoIP Analytics** - Detailed analysis of system performance, operation health, and diagnostics. Gatherers data and generates reports based on the entire networks, region, customer, and specific EdgeMarc. Collects and synthesizes historical data to provide actionable metrics for: inferences based on key information trends, patterns and behaviours of system and network characteristics, and generates network and system based SLA reports.
- **EdgeView Report Server** - Delivers a real-time customizable reports of converged networks based on the data collected from EdgeMarc Intelligent Edges. Offers users a comprehensive library of reports that enables network and service operators to quickly retrieve summary and detailed call quality performance metrics, by individual site, multiple sites, or groups of sites.
Panasonic i-PRO Products

i-PRO Extreme Technology
Panasonic i-PRO provides a lineup of H.265 i-PRO Extreme cameras, NVR servers, embedded recorders unified through its Video Insight video management software. This complete security ecosystem delivers extreme visibility performance, extreme compression aided by SmartCoding technology, extreme analytics utilizing i-VMD, extreme reliability for mission-critical operation and extreme data security that fully protects your IP infrastructure.

Extreme Camera Options
Panasonic i-PRO offers a wide range of IP cameras including high performance fixed, domes, multi-sensors, and PTZ models. These cameras are offered with a variety of features, such as full H.265 compatibility, built-in image stabilization, IR illumination, color night vision, edge-based analytics, and vandal and weather ratings. With i-PRO there is a camera to fit every security need.

Extreme H.265 Recorders
Introducing a completely new lineup of i-PRO Extreme embedded recorders featuring full H.265/H.264 recording, field upgradable channel expansion, built-in camera management and viewing software that delivers a complete PC-less solution when used with i-PRO cameras and encoders. All i-PRO recorders can be the core of a larger system when used with i-PRO’s powerful WV-ASM300 management software delivering a fully secure end-to-end IP surveillance solution.

FacePRO, Advanced Facial Recognition
Panasonic i-PRO is proud to offer an accurate facial recognition platform that can automatically match an individual’s face using live or recorded videos gathered from compatible i-PRO cameras. FacePRO quickly and accurately compares the collected images from these cameras against a database of millions of faces in seconds, providing notifications, alerts and even actions based on face matches.

Housing and Brackets
From smoke dome and wall or pendant mountings to indoor/ outdoor options and brackets / housing that fit specific models, i-PRO fulfills every need for equipping your security devices.

Panasonic i-PRO provides added value to your surveillance project without adding cost. All i-PRO Extreme cameras come with a 5-year advanced replacement warranty, access to U.S.-based support, a bundled Video Insight camera license, and an i-VMD analytics license for all compatible i-PRO Extreme cameras.

Video Insight 7
Video Insight 7 is a powerful, yet easy-to-use, enterprise video management platform that allows organizations in education, law enforcement, healthcare, commercial, and transportation the ability to deploy a customized and robust security surveillance system. Version 7 has enhanced functionality with its new plug-in architecture that allows even greater scalability and improved feature sets.

Lower Total Cost of Ownership (TCO)
Affordability, flexibility and a simple licensing model are what sets Video Insight apart from the rest – Video Insight provides the most cost-effective enterprise-level VMS solution on the market.

The Enterprise VMS Features You Love
Video Insight VMS has a wide range of enterprise-level software features in a simple-to-use interface, including automated failover, unlimited clients and users, and active directory/LDAP integration.

Scale Your System Without Limitations
The pure 64-bit VMS supports an industry leading number of cameras per server, unlimited scalability, client workstations, users with simple integration to legacy systems, centralized administration of the system and more.

World-class U.S.-based Support
Panasonic i-PRO prides itself on assisting the integrator community in a timely manner. We guarantee same day call back. Are you an end user? Ask your integrator about direct support options.

Wide Range of Supported Cameras
Video Insight 7 is an open camera platform that maximizes your existing hardware with support from over 4,000 camera models from more than 150 manufacturers.

License Included with i-PRO/ADVIDIA Cameras
Each i-PRO and ADVIDIA camera is bundled with the Video Insight VMS, requiring no camera licensing or support fees.

Competitive Upgrade Program
The Competitive Upgrade Program (CUP) allows your customers to transition away from their current enterprise-level VMS solution to VI at a fraction of the cost. CUP allows users to retain their hardware investment while lowering their TCO through the elimination of annual software costs and support fees.

Making the Most of Existing Legacy Systems
Video Insight easily integrates with your customer’s existing systems, including access control and building management. The robust SDK and API make it easy to maintain a single interface and manage all systems from a centralized console.

Advidia Products

Advidia IP Cameras for Any Application
Since 2010, Advidia has been deployed by companies around the world who want a complete enterprise-level video surveillance solution that offers a robust intuitive feature set, all while lowering the total cost of ownership. Advidia achieved this balance by providing a wide range of affordable camera models that come bundled with the Video Insight software suite, including any future software updates and world class U.S.-based support, all backed by a 4-year advanced replacement warranty.
Accutech ResidentGuard

Accutech’s ResidentGuard resident monitoring systems give Alzheimer’s, dementia and other “at-risk” residents the ability to move freely about their facilities while receiving the protection they—and their families—need. Using advanced RFID technology, the systems put staff at ease while enabling them to direct their energies toward other critical tasks. With 24-hour technical support, free upgrades, well-built reliable hardware, the availability of local installation and service technicians and long-life tags that turn off when not in use, ResidentGuard delivers wander management solutions at a lower total cost of ownership than any competing product.

LC 1200 System
Basic Wandering Protection
The ResidentGuard LC 1200 wander management system is the ideal entry-level solution for facilities that need quick, cost-effective patient wandering capabilities. It can be implemented as a stand-alone system and is easy to install and easy to service.

Features:
• ID-Tag Activator/deactivator (ID-TAD) (saves you money)
• Non-institutional, wander wearable style tag/band option
• Full 1 year warranty & free technical phone support for the life of the system
• System has adjustable volume control for alarms/alerts
• Interface into existing systems, nurse calls, EAC, etc.
• Staff escort feature
• Filtered data to prevent false alarms
• Integrates with Sara via dry contact

LS 2400 System
Does more. Costs less.
The LS 2400 system is a low cost wander system that provides resident ID, loiter and door-ajar monitoring, low tag battery and several more alerts without the need for a computer. It’s designed to be a fully functional dedicated system, or customized to integrate to your facilities specific needs. The LS system can provide resident ID and reporting capabilities at the door or nurse’s station with the optional LCD display(s). It also uses a wider RF range that minimizes the need for an extra antenna for double door applications. The system is easy to use and easy to install.

Features:
• On screen reporting (up to 30 of the most recent reports)
• Day/Night timer programming
• Resident ID at the door
• Frequency and tuning adjustments for the controller from the display
• Custom facility logos to be uploaded as the default display
• Configuration of multiple zones from a single display
• Integrates directly to Sara head-end

Altronix Surveillance Power Supplies

A global leader in power and data transmission solutions for professional Security, Surveillance, Access Control and Fire applications, Altronix designs and manufactures innovative solutions that integrate disparate infrastructure and maximize overall performance and efficiency. Our comprehensive line of power products and peripherals feature the quality, reliability and unparalleled customer support that have been associated with Altronix for over 35 years – proudly made in the U.S.A and backed by a Lifetime Warranty.

Tango – PoE Driven Power Supply/Chargers
• Utilizes 4PPoE (862.3at) to simultaneously deliver 12VDC and 24VDC
• Eliminates the need for a licensed electrician, providing tremendous savings
• Designed to stack with Altronix sub-assemblies saving valuable space by utilizing a single footprint
• Operates with NetWay4BT or NetWay8BT midspans

NetWay – PoE Solutions
• Supports PoE cameras/devices up to 90W
• IEEE 802.3af (15W), 802.3at (30W) and 802.3bt (90W) compliant
• LINQ™ Network Power Management to monitor, control and report power/ diagnostics - and reset devices
• Auto detection and protection of legacy non-PoE cameras/edge devices.
• UL Listed, CE Approved and C-Tick Compliant.

eBridgePlus – Ethernet over Coax Solutions
• Upgrade to IP by repurposing your coax infrastructure, saving time and labor costs
• Deploy IP devices over coax up to 300m (100mbps) or 500m (25Mbps) without repeaters
• IEEE 802.3af (15.4W) & IEEE 802.3at (30W) Compliant.
• UL Listed, CE Approved and C-Tick Compliant.

Pace – Long Range Ethernet Adapters
• Extend Ethernet range 5x the distance - without repeaters
• Passes PoE/PoE+ generated from midspan/endspan.
• Data rate 100Mbps full duplex
• UL Listed, CE Approved and C-Tick Compliant.

NetWay Spectrum – Fiber Solutions
• A wide range of hardened PoE+ switches with single or multiple SFP ports for remote deployment and up to eight Ethernet ports
• Rack-mount media converters for head-end installation
• Units can be deployed with conventional singlemode or multimode fiber, or composite cable, which combines fiber with copper
• Battery charging for applications requiring backup
• Units are available with optimized Lithium Iron Phosphate (LiFePO4) battery charging

Trove – Access and Power Integration
• Trove let’s you easily combine Altronix® power/accessories with access controllers from the industry’s leading manufacturers.
• Simplifies board layout and wire management, reducing installation time and labor costs.
• Removable backplanes allow you to configure and test prior to on-site installation.
• Wall mount units accommodate batteries
• Includes cam lock, tamper switch and mounting hardware
• Available in various wall mount sizes including outdoor, as well as rack mount solutions
• Pre-assembled kits with Altronix power/accessories are available

eFlow + LINQ – Advanced power supply/chargers with networked power management
• Coupled with our LINQ2 Network Communication Module, you can monitor, control and report power from anywhere over the network, reducing system downtime.
• Includes: Supervised fire alarm disconnect, Over-voltage protection, Low power cutoff and more.
• 30–50% faster battery charging
AXTON specializes in the design and manufacture of professional infrared and visible/white LED illuminators and lighting solutions for security, industrial, military & law enforcement applications.

### SMART INFRARED
The Smart IR Illuminators are fast and easy to integrate using automatic Day/Night switch. They also feature I/O ports for advanced integration, and seamless sync with: cameras, alarms, motion detectors, or any other peripheral device with I/O Ports. Designed for outdoor use, the IP67 rated housing is completely sealed from the elements.

### MEGAPIXEL POE IR
The MegaPixel PoE powered IR illuminators are designed to provide additional lighting for high resolution IP cameras to deliver high-quality images in low light. Ready for outdoor use, the IP67 rated housing is completely sealed from the elements.

### NANO INFRARED
NANO series IR lights feature an ultra compact, light weight design, and yet, they are rugged and have an IP67 outdoor rating*. Nano’s low-profile frame also blends well with it’s surroundings.

### OMNI
OMNI series IR lights feature a compact and low-profile design. OMNI 5LE & 3LE are indoor fixtures that mount recessed a ceiling or wall. OMNI+ (2L) can be mounted on most surfaces inside or out and, has slim profile and compact design.

### BLAZE SERIES
White Light or Visible Light aids the camera’s performance in low light, and makes it possible for a camera to produce color images. Color images contain important information helpful to security professionals and law enforcement during an alarm, or in after-the-fact event assessment.

### NEW! HELIOS
HELIOS low-voltage (9-28V) IR or White Lights are specifically designed for use with battery-powered systems. They are ideally suited for solar, mobile or automotive applications where standard 12V or 24V batteries are used. Choose from multiple light coverage, angle options. Rugged, outdoor IP67 rated, vandal resistant construction. Equipped with I/O ports for seamless camera sync, and an automatic DAY/NIGHT switch for easy integration.

### ZOOM SERIES IR
Zoom IR illuminators are designed to offer the ultimate flexibility. Each model has built in angle options that can be selected via the I/O ports in real-time, or during installation. Coverage can be adjusted to suit changing site requirements.

### HYBRID SERIES IR + WHITE
The Hybrid Series lights combine powerful IR illumination and event-driven White Light into one compact solution. By default, the IR light is enabled when camera switches to Night Mode in low-light conditions. When a predetermined event occurs, a camera, or any other auxiliary device, sends a signal via the I/O Port to activate the White Light. After an event the illuminator and camera go back to IR Mode, continuing discreet surveillance.

### PANORAMIC HYBRID
The Panoramic HYBRID Series lights consist of multiple HYBRID light panels. The Hybrid lights combine powerful IR illumination and event-driven White Light into one compact solution. By default, the IR light is enabled when camera switches to Night Mode in low-light conditions. When a predetermined event occurs, a camera, or any other auxiliary device, sends a signal via I/O Port to activate the White Light. After an event the illuminator and camera go back to IR Mode, continuing discreet surveillance.

### XLR SERIES IR
The XLR Series IR lights provide extra long-range infrared coverage while remaining energy efficient, consuming only 115 & 170 watts. Consisting of two, or three panels, the XLR lights offer multiple angle options, fully adjustable individual panels, and Pan/Tilt mounting system for pole, wall or corner installation. The XLR Series lights are powerful, flexible, and designed to provide even, long-range IR coverage.

### PANORAMIC
AXTON’s Panoramic Series lights offer unprecedented coverage flexibility and range in one easy to deploy solution. Panoramic 180° & 270° Illuminators offer multiple scene lighting options. Rotate the panels outward for max HFOV, or inward for max range of up to 730 feet. Panoramic PoE models features single CAT6 cable input, and a CAT6 (PoE++ Data) cable output, to power an IP camera, eliminating the need to run additional cable.

### BLAZE PANORAMIC
AXTON’s Blaze Panoramic Series lights offer unprecedented coverage flexibility and range in one easy to deploy solution. Blaze Panoramic 180° & 270° Illuminators offer multiple scene lighting options. Rotate the panels outward for max HFOV, or inward for max range of up to 730 feet. Blaze Panoramic PoE models features single CAT6 cable input, and a CAT6 (PoE++ Data) cable output, to power an IP camera, eliminating the need to run additional cable.
Comm-Core is a hosted video surveillance company providing 24/7 monitoring, two-way audio and 25+ additional business and analytics features.

**Comm-Core Surveillance and Security**

**Comm-Core Surveillance**
Video monitoring & surveillance for businesses.
Comm-Core Surveillance is a state-of-the-art, video surveillance solution built on the world’s best streaming and storage technologies using the cloud.
- Cloud-Based Streaming
- Local/Cloud Video Storage
- Behavior Analysis – Appear, Disappear, Loitering
- Off-site Storage - Prevents Lost or Stolen Video
- Multi-Site Dashboard
- Location Tracking – Virtual Line, Enter/Exit, Directional Detection
- Simple Search & Quick Access
- 24/7 Live Monitoring & Notifications
- Object Identification – Motion Detection, Tampering, Face Detection, Audio Detection
- Continuous & Motion Detection Recording
- Quick Image & Video Download
- Audio Analysis – Sound Classification (Explosion, Glass Breakage, Gun Fire, Scream)
- Camera Scheduling - Record When You Want

**Comm-Core Security Monitoring**
Smart, simple & ultra efficient monitoring that keeps businesses safe.
Comm-Core offers a complete suite of advanced security, awareness and energy management solutions. Users can view live feeds, receive alerts, control utilities, and more on site or remotely. With 24/7 access, their business is always protected and running smoothly no matter where they are.
- Easy Web Management Dashboard - Add/Remove Users, Arm & Disarm, Automate Utilities
- Professionally Monitored Security
- Reliable & Secure Cellular Connection
- Access Anywhere with Our Mobile App
- Auto Arm & Disarm Schedule - Open & Close
- Simple Multi-Site Dashboard
- Real-Time Activity Alerts & Notifications
- Business Automation & Energy Management

**Louroe Electronics Products**

**Microphones**
Louroe’s microphones are the backbone of their audio monitoring technology. Low impedance elements are selected for their omni-directional capability and sensitivity, with circuitry designed to pre-amplify, taking a signal from -45dB to 0dB for line-level output. Louroe’s microphones capture an exceptional quality of sound, a wide frequency response and have an exceptional durability thanks to their robust design.

**Audio Monitoring Systems**
Louroe Electronics offers complete solutions that are ready and easy to use. Their wish is to facilitate your customer’s ease of installation and integration of their audio products.

**Audio Adapters**
These offer plug and play installation and adjustable gain management to insure high audio quality with the receiving device.

Algo Products

**IP Voice Paging**
IP enable existing paging infrastructure with an Algo paging adapter or deploy high-intelligibility Algo IP wideband speakers. Supporting both SIP and multicast, Algo’s IP paging solutions are scalable and flexible to meet any VoIP enterprise requirement in retail, manufacturing, healthcare, transportation, education, hospitality and more.

**IP Alerting & Notification**
Visual and audible event notification for loud ringing, bell scheduling, OSHA or ADA compliance, automated announcements, and safety, emergency or security notification. Algo endpoints seamlessly integrate with SIP enabled cloud or premise UC environments.

**IP Door Intercom**
Algo voice and video intercoms add security for unattended entrances, indoors and out. An Algo intercom offers the convenience of remote access control via contact closure from any telephone, client or device connected to the SIP enabled UC server. Choose from several stylish intercoms for door and gate entrance applications.
ISONAS is the first access control company to design and manufacture a cutting-edge, IP-to-the-door solution that eliminates needless complexity—including inconvenient control panels, separate power supplies, and dedicated hard-wiring. ISONAS fundamentally believes that an IP structure for access control provides the highest quality, greatest flexibility and best value for schools, hospitals and all organizations seeking to add physical access control.

**ISONAS Products**

**ISONAS Pure IP Reader-Controller**

The new Pure IP hardware family from ISONAS offers a suite of products that allow you to customize your access control solution. Our Reader-Control continues to take advantage of our patented technology and remains an all in one intelligent device; eliminating the need for a panel and allowing you to take advantage of your existing network.

**IP Bridge 2.0**

The next generation of the access control encoder has arrived. Easily and cost effectively expand legacy systems to operate within an ISONAS Pure IP environment without having to issue new credentials or replace existing system panels. The IP-Bridge 2.0 connects the modern IP-network world and legacy wiegand installations. Simply unplug existing panels and attach wiegand readers directly to the IP-Bridge 2.0. When paired with the ISONAS R-1 reader, the IP-Bridge 2.0 provides legacy systems a path to mobile credentials.

**Pure Access**

ISONAS Pure Access is a family of leading access control software products comprised of our fully hosted platform, Pure Access Cloud and an on premise option, Pure Access Manager.

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Hanwha Techwin America is a leading supplier of advanced video surveillance solutions for IP video and analog systems. Building on the company’s history of innovation, Hanwha is dedicated to providing solutions with the highest levels of performance, reliability and cost-efficiency for professional security applications, such as continuing development in advanced edge devices and video analytics.

**Hanwha Techwin Products**

**Security Cameras**

Hanwha Techwin’s line cameras deliver extraordinary capabilities in both image quality and day-to-day performance. Hanwha Techwin’s line of security cameras include IP cameras and analog cameras for every situation and security need.

**Networking Systems**

Hanwha Techwin’s network systems technology provides the latest in high quality, high performance standards-based equipment for IP base surveillance video. Hanwha Techwin’s systems technology offering includes Layer 2 and Layer 3 switching, software-based video management, and a line of standards-based scalable server and storage solutions that meet the industry’s demanding IP video networking needs.

**Recording Solutions**

Forward-thinking security professionals have discovered that digital storage and retrieval systems open up brand new possibilities in surveillance operations and management. These unprecedented, highly reliable surveillance recording systems provide scalability to meet extended user needs.

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NVT Phybridge is the global leader in Power over Long Reach Ethernet. We make IP connections in far places quick, easy and cost-effective. Our technology transforms an existing or new infrastructure into an IP path with power. With little to no business disruption. Our number one priority is providing innovative solutions that are simple, affordable, efficient and practical for the end user. Thanks to both our partners and customers, NVT Phybridge has recently achieved an important milestone; our customers have collectively saved over $100,000,000, eliminated risk and fast-tracked their IP migration.

**NVT Phybridge Products**

**Phybridge CLEER24 24-Port Managed Switch**

The award-winning NVT Phybridge Coax Leveraged Ethernet Extended Reach 24-Port (CLEER 24) Managed Switch is the world’s first Ethernet over Coax managed solution to deliver powerful, enterprise-grade fast Ethernet and PoE over Coax with extended reach to 2,000ft (610m) – that’s 6Xs the distance of typical switches.

The CLEER24 enables a robust separate LAN in line with security industry best practices. It quickly and easily transforms Coax into IP paths with substantial power and extended reach to support bandwidth-demanding security, IPTV, and other video and surveillance devices and applications with the highest QoS. The CLEER24 can support any IEEE 802.3af and 802.3at compliant devices such as access points, IP phones and IP speakers.

CLEER24 switches have been designed from the ground up to meet the “five nines” high availability of service required by the surveillance industry. They are equipped with industry leading power capabilities and come standard with PowerWISE® technology, Power sharing, load balancing, AC/DC options, and hot swappable power supply makes CLEER24 one of the most robust PoE switches available today. EC Coax Media Converters are used with CLEER24 to support IP devices of any kind. Each EC adapter model can be locally powered to deliver additional power to support IEEE-compliant IP devices. EC-Link can be converted into an Ethernet over Coax extender by pairing it with other EC adapters.

- Eliminate infrastructure replacement risks, disruption, and costs.
- Reduce planning, implementation, and deployment times.
- Create a robust, highly-secure IP platform that is easy to configure, deploy, and manage.
- Accelerate migration ROI and lower TCO significantly.
- Reallocate freed-up budget to higher-value IT projects, applications, and devices.

**Phybridge FLEX Adapters & Extenders**

The FLEX series of adapters and extenders are designed to extend PoE far beyond the standard Ethernet reach. FLEX adapters can deliver 10/100Mbs (symmetrical, full duplex) and PoE (up to 50W) over 1- (needs local power), 2-, or 4-pair UTP/STP with up to 2,000ft (610m) reach, when used with the FLEX24 switch or the FLEX-base Extender.

- **FLEX-Link** is IEEE-compliant and negotiates power requirements with an IP device, delivers 50W of power over 4-pairs, and can be locally powered.
- **FLEX4x** is IEEE-compliant and negotiates power requirements with up to 4 IP devices, delivers 50W of power over 4-pairs, and can be locally powered.

Raytec Security Infrared Lighting

**INFRA-RED**

Raytec Infra-Red Illuminators allow video surveillance cameras to deliver outstanding images at night. They deliver even output illumination at distances up to 500m and beyond.

**WHITE-LIGHT**

Raytec White-Light Illuminators offer multipurpose lighting. They help deliver true colour surveillance images from any camera at night, whilst also creating an evenly illuminated, safe and secure environment.

**HYBRID**

An all-in-one solution, Hybrid Illuminators combine both Infra-Red and White-Light into a single unit. The Infra-Red provides covert surveillance whilst White-Light can be used as a deterrent and to provide colour images when required.
Status Solutions is the pioneering provider of enterprise situational awareness for risk management with life safety, security, environmental monitoring and mass notification applications. Real-time notifications about potential threats to life, property, business and convenience enable customers to prevent loss while transforming their business operations. Situational Awareness was originally a military term referring to a pilot’s operational status and knowledge of immediate threats, today it is a risk management strategy and technology platform any organization can implement for faster, more efficient communication - especially in an emergency.

Situational Awareness and Response Assistant (SARA)

SARA is an automated alerting engine that delivers real-time, detailed alerts to designated communication end points - from smartphones to digital signage and virtually any device in between. The solution integrates stand-alone life, security and environmental systems for centralized monitoring, alerting and reporting. Existing alarm and communication technologies work together to ensure the right information reaches the right people so they can address an unfolding situation.

SARA provides:
• Mass notification application for effective alerting for various notifications to thousand of contacts at once
• A wireless sensor network based on state-of-the-art, best-of-breed platforms for optimal performance of life safety applications
• Tools to integrate existing alarm and communication systems so current technology investments work better together
• Mass notification capabilities so key individuals, select groups or entire populations are made aware of a triggering event and respond accordingly
• Local, premise-based and/or wide-area mobile duress with location data
• Desktop alerts, including color-coded text and audio
• Video paging to push live video from integrated security cameras to desktops and mobile devices
• Preprogrammed mobile dashboards for smartphones for situational awareness on the go
• The Voice of SARA text-to-speech capability for the delivery of alerts via any phone
• Quick Messages for creating alerts or special announcements on demand when unanticipated events or schedule changes occur
• Reporting capabilities for analyzing response times/emergency protocols and demonstrating compliance
• Remote supervision, backup and software upgrades through a persistent connection to the Status Solutions Network Operations Center

For over two decades, Verint has developed domain expertise and market leadership in the areas of Customer Engagement and Cyber Intelligence. Their comprehensive portfolio of Actionable Intelligence Solutions turns structured and unstructured information into insights by leveraging machine-learning technologies and advanced analytics. With Verint solutions and value added services, organizations of all sizes and across many industries can make more informed, timely, and effective decisions.

Verint Products

IP Cameras
The Verint IP camera portfolio combines excellent video quality with ultra-efficient bandwidth management and comes in a variety of form factors — from fixed body and pan/tilt/zoom cameras to indoor and all-weather IP domes — to accommodate virtually any budget and video surveillance application. Superior high-definition video resolution and customizable multi-streaming compression formats ensure excellent performance with easy-to-install technology.

ViewZ monitors are designed specifically for professional Security & Digital Signage installations where brilliant video performance and durable construction are requirements. Built using rugged materials and high endurance components, ViewZ commercial-grade monitors operate around the clock in casinos, financial institutions, government agencies and fortune 500 retailers. As a testament to ViewZ quality, several major security brands private label ViewZ monitors. Branch offices in Denmark and California.

ViewZ Products

RTHL Series
ViewZ introduces all new 24, 27, 32 & 42 inch RTHL monitor series equipped with LED backlight panels & the optimal mix of analog and digital inputs along with an all metal cabinet.

NL Series
NL video wall monitors display brilliant HD images across multiple monitors with virtually seamless gaps between the screens. Designed to work with the ViewZ PRO series video wall controllers.

HYBRID DVR Series
Hybrid DVR, each channel can support SDI or Composite signal through BNC Input. Up to 15 FPS. Available in 4, 8, 16 CH. Great solution to replace an existing Analog DVR if customer wants to keep existing cable and most of their Analog Cameras.

HD SDI CAMERA Series
Our HD-SDI cameras can capture video at 1920x1080 Full HD / 30fps and have premium features like Smart-IR technology, automatic gain control, True WDR, day & night filter, BLC, HLC and 2D/3D NR filter.

CMP/CME Series
VZ-CMP and VZ-CME series is built with a commercial grade “A” panel that provides superior color reproduction and capability to run 24/7. VZ-CMP and VZ-CME series features include 3D comb-filter and de-interlacing to reduce unwanted artifacts such as dot crawl for greatly improved image quality. Moreover, VZ-CMP and VZ-CME series is backed by a 3-year parts and labor warranty.
**Reliable, Cybersecure & Network-Optimized Surveillance Solutions**

**AUTOMATED CYBERSECURITY**
Razberi CameraDefense™
Award-winning, automated cybersecurity software. Provides camera hardening to protect surveillance and other networked devices from cybersecurity threats. Proactively manage and deploy best practices on hundreds or thousands of cameras and IoT devices in minutes.
- Block unauthorized IoT devices by binding cameras and other IoT security devices to the network.
- Automatically restricts camera access to whitelisted IP addresses, blocks camera traffic to the public Internet, and flags weak passwords.
- Denies un-needed and potentially dangerous network services with a next-generation recall.

**VIDEO HEALTH MONITORING**
Razberi Monitor™
Health monitoring software that provides enterprise network administrators with a real-time view of their network health from anywhere in the world. It also provides visibility into multiple sites and allows you to securely manage the system remotely from one location. Because mission-critical surveillance is predicated on high availability; monitoring is critical to security leaders. Razberi provides premise and cloud-based solutions to securely monitor the health and cybersecurity of the video surveillance system. It supports standards-based interfaces for real-time notifications.
- Setup CameraDefense™ and ApplianceDefense™ alerts and receive directly to your mobile device
- Diagnose problems quickly and effectively
- Reduce costs by limiting physical maintenance and truck rolls
- Increase system maintenance efficiency

**Razberi ApplianceDefense™**
A secure appliance architecture that provides comprehensive protection over the video management server. Designed from the ground-up, the ApplianceDefense architecture hardens network appliances from cyberattacks.
- Secure boot
- Edge network security
- AI driven threat protection
- Encryption-ready hardware
- Best practice operating system images
- Audit log
- Secure protocols

**Razberi Analytics™**
Video analytics-ready appliances offer advanced GPU technologies from NVIDIA® to enable deep learning solutions for rapid review, search and other analytics required for critical infrastructure and other applications.

**INTELLIGENT VIDEO SURVEILLANCE SERVER APPLIANCES**
Razberi Core™
Server-class appliances that are cybersecurity-hardened and purpose-built to centrally record and manage a heavy video surveillance workload. High performance, redundant, high capacity storage and analytics.

**Razberi Edge Solutions**
Razberi ServerSwitchIQ™
Razberi’s flagship edge appliances that far outshine a standard NVR. Powerful, cybersecurity-hardened appliances built to record and manage video at the network edge. Automatically secures network connections with cameras and other IoT devices. Reduces network resources to preserve high quality video.

Razberi Rugged™
Environmentally tough and cybersecurity-hardened network appliances built to record and manage video at the network edge in dusty, temperature challenged conditions. Automatically secures network connections with cameras and other IoT devices. Reduces network resources to preserve high quality video and ready for standard enclosures.

Razberi EndpointDefender™
Intelligent network appliances that automatically secure network connections to cybersecurity-harden cameras and IoT devices. Effective and responsible scalability. Assures consistent implementation of best practices.
JENNE SOLUTIONS DESIGNER (JSD)

Jenne Solutions Designer is a multi-vendor online configuration tool that enables business partners to quickly design a solution into a real-world configuration. It seamlessly identifies complementary solutions, including pricing and availability, all in an environment that can be shared privately with your colleagues, customers and experts at Jenne.

OPERATIONAL SUPPORT AND EXCELLENCE

Jenne provides unparalleled operational support — we are experts in distribution! Your business benefits from:

- An industry-leading order accuracy rate — 99.98 percent — supported by a 99.89 percent on-time shipment rate, means that you receive the right product when and where you need it.
- Expedited ‘out of the box’ failure replacement support.
- Single point of shipment ensuring a cohesive order fill, immediate order turnaround and industry leading ‘ship complete’ performance.
- Custom branded delivery documents that enhance your identity. Cut days and cost out of your deliveries by utilizing Jenne’s logistic capability to drop ship your customer’s order directly to them. We will include shipping documents with your branding and your customer’s purchase order number to ensure ease of receipt.

WEB-BASED RESOURCES AVAILABLE 24/7 AT WWW.JENNE.COM

Jenne’s website is the place to access product information and transact business for over 180 manufacturers which we represent. We offer:

- A searchable online product catalog with secure online ordering capability 24/7. You can check pricing and stock status; build order templates for repeat orders; create online tracking information; access your account information; review past orders and more.
- Manufacturers’ microsites that contain current promotions, special announcements, documentation, end of sale notices, reward updates, fact sheets, product documentation, presentations, newsletters and more.
- Plus, we also offer timely email announcements on product revisions, new product introductions, price changes and other important information.

FINANCING

Jenne offers assistance and processing of a wide variety of financing options to assist you in successfully managing your business. Our team is dedicated to helping you find the right financing options for your business as well as assisting you in the entire process from start to finish. We work to ensure that our customers achieve the financial success they are striving for.

Financial services available:

- Proactive searches by relationship managers to find financing solutions beyond normal credit terms.
- Leasing programs to help improve cash flow while freeing up credit lines to increase sales and profitability.
- Floor plan/working capital programs with flexible payment terms to help ease cash flow demands.

DESIGN CENTER

- The application to request designs for both Midmarket and Enterprise solutions, saves you a great deal of time initializing new or upgrade designs
- This application is utilized for both perpetual, subscription and all Avaya Professional Services requests, no need to use multiple platforms thus saving you time and frustration
- Every design is stored for historical reference, providing your company a record for trouble free retention if required
- You will receive real-time notification of completed requests and updates, reducing communication gridlocks between engineers.
- 24/7 availability to partners, initiate or maintain designs on your own schedule.

JENNE CLOUD DESIGN CENTER

After a reseller hosts a consultative appointment or conference call with their customer, they can easily access Jenne’s Cloud Design Center web portal and complete the answers to questions that will allow Jenne’s cloud specialists to create a customized proposal for the best cloud solution for their customer’s business and situation.

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Unified COMMUNICATIONS

Physical SECURITY

Cloud SOLUTIONS

Networking Infrastructure & STORAGE

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