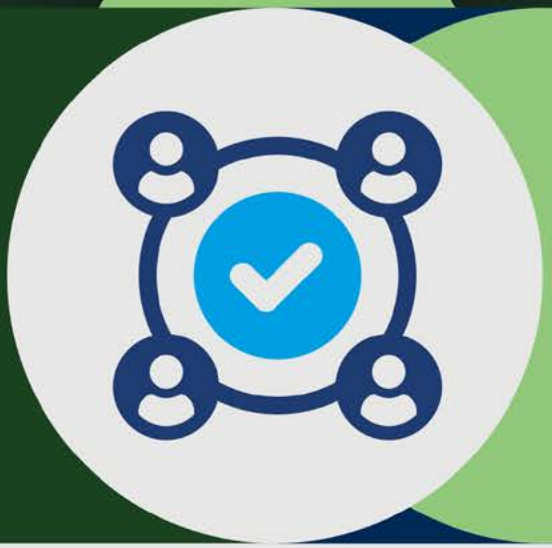
LINE CARD

2025

Spring–Summer



JENNE®

BRAND	BUSINESS MODEL		DEPLOYMENT METHOD		BRAND SUMMARY/ TECHNOLOGY SOLUTIONS
	DISTRIBUTION/ RESELLER	BROKERAGE/ COMMISSION	PREMISE	CLOUD	
DATA NETWORKING					
Adtran	•		•	•	An established supplier of advanced transmission products for connecting and integrating today's expansive telecommunications networks developed to address high-speed, digital communication. Switches, Routers, Access Points, Management
auvik	•			•	Auvik streamlines the work of IT teams by offering cloud-based monitoring and management solutions. Their platform enables IT professionals to quickly visualize and manage IT infrastructure, SaaS applications, and shadow IT. Remote Monitoring and Management
Cambium Networks	•		•	•	A leading global provider of wireless connectivity solutions that strengthen connections between people, places and things. Switches, Routers, Access Points, Management, Firewall
Extreme networks ADVANCE WITH US	•		•	•	A company offering the most innovating and agile connectivity to your customer networks to make networking effortless. Switches, Routers, Access Points, SD-WAN, Management, Data Center
FATPipe		•		•	The inventor and multiple patents holder of software-defined wide area networking (SD-WAN), reliability, security and WAN optimization products. SD-WAN, Hardware as a Service
GXC	•		•	•	Private cellular network solutions designed to enhance enterprise connectivity using proprietary networking technology leveraging private 5G and LTE infrastructure. Private Cellular Network
KTI NETWORKS	•		•		Dedicated to offering supreme and innovative network solutions since their founding in 1983. Switches, Media Converters
tp-link	•		•	•	A global provider of reliable networking devices and accessories, involved in all aspects of everyday life. Delivering a proven heritage of stability, performance and value. Switches, Routers, Access Points
VELOSO	•		•		A provider of high performance optics and connectivity solutions value-priced for above average margin opportunities. Solutions like, transceivers and high speed cabling, server connectivity and Fiber Channel Connectivity. Transceivers
ZYXEL	•		•		A supplier of broadband access and networking solutions for service providers, business and residential customers. Switches, Routers
COMMUNICATIONS					
8x8		•		•	A company offering cloud solutions help businesses transform their customer and employee experience. UCaaS, CCaaS, Teams Integration
ALGO	•		•		A company offering a robust intercom, paging and altering solutions designed to integrate with leading IP-Based Unified Communication, Collaboration and Mass Notification Systems. IP Paging, Emergency Notification
allworx	•		•		A growing leader in data transmission solutions for professional security, surveillance, access control and fire applications. UC, UCaaS
AT&T		•		•	A company offering telephone products reflecting a long and distinguished history of product excellence, including corded and cordless phones, answering systems and phone related accessories. Connectivity, Cybersecurity, Mobility
audiocodes	•		•	•	A global company, designing, manufacturing and selling advanced Voice over IP and converged VoIP and data networking products, applications and professional services. SBC, Gateways, CCaaS, Phones, Audio-Visual Devices, SaaS, VoiceAI
AVAYA Experiences That Matter	•	•	•	•	A leading provider of communication and collaboration solutions, providing intelligent experiences to customers around the world - in the cloud, on premise or a hybrid of both. UC, UCaaS, CCaaS

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COMMUNICATIONS					
BOGEN COMMUNICATIONS LLC	•		•		A leading manufacturer and designer in the field of telephone paging, public address, intercommunications and background music systems. Analog and IP Paging
boom	•		•		With a focus on video collaboration, Boom's range of stylish cameras are designed and built with the highest quality for crisp, clear and vivid images. Audio - Visual Devices, Microphones
broadvoice		•		•	A growing cloud communication company with a passionate team on a mission to inspire meaningful human connections. UCaaS, CCaaS, Video, Business Texting
calltower		•		•	A company offering the latest technology for success with superior voice quality, network international expansion, centralized order and support automation, geographic redundancy, Cloud/IT services and more. UCaaS, CCaaS, Teams
CEECO	•		•		A premier designed and manufacturer of rugged emergency, weatherproof, courtesy, security and public telephones. Phones
Cetis Teledex • TeleMatrix • Scitec	•		•		A company designing, engineering, manufacturing and supporting Teledex, TeleMatrix and Scitec brand analog and VoIP hotel phones, designed and priced for every hotel chain application. Phones
clarity	•		•		Never miss a call or sale with Clarity's business VoIP services. Trusted by industry leaders, designed for your business, simple set up all built and supported by experts. Phones
ClearOne	•		•		Designs, develops, and sells conferencing, collaboration, streaming and digital signage solutions for voice and visual communications. Audio - Visual Devices
COMCAST		•		•	A company offering network connectivity solutions developed to help your businesses internet, TV, and phone needs. Cable, Fiber, TV, Phone
ci	•		•		A leading innovator and developer of eONE Virtual Concierge, an advanced conversational AI IVR platform that includes access to real-time Global Language Assist features. IVR
consensus Cloud Solutions		•		•	A trusted global source for the transformation, enhancement and secure exchange of digital information. eFax, eSignature, Healthcare Communication Tools
CORTELCO	•		•		A company committed to fulfilling the communication needs of businesses and organizations worldwide. Phones
crexendo		•		•	A provider of cloud-delivered Unified Communications as a Service and omnichannel Contact Center as a Service solutions to global businesses. UCaaS, CCaaS
DATEL Software Solutions, LLC	•		•		Specializing in solutions to improve and enhance Customer Interaction, including historical call accounting, real-time contact center reporting, voice recording, CRM integration, automated dialer and click-to-dial. Contact Center, Call Accounting, Call Recording
DuVoice	•		•		A developer of stand-alone voicemail systems, messaging system software and turnkey systems for general business office environment and the hotel/motel industry. Hospitality Telephony, PMS Integration
EDGE UNIFIED COMMUNICATIONS SUPPORT	•				Providing services for complex implementation of Unified Communications, Contact Center, and networking solutions. Professional Installation and NOC services
EnGenius	•		•	•	A leader in manufacturing and pioneering wireless and voice communications. Delivering the best-in-class voice and data solutions that empower mobility, enhance productivity and embrace simplicity. UC, Phones, Switches, Access Points, Gateways, PDU, Point to Point Wireless

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COMMUNICATIONS					
EPOS	•		•		A company empowering businesses to better communicate and collaborate - anytime, anywhere and on any device. Providing the perfect balance of excellent audio and comfort. Headsets, Audio - Visual Devices
GAI-TRONICS	•		•		Providing communication solutions to the worlds industrial markets with leading edge technology. Phones
GENESYS		•		•	A company offering contact center software, digital customer engagement, AT & Automation, workforce engagement management and integrations & apps. CCaaS, CPaaS, WFM
GigTel		•		•	A company designing cost-effective communication solutions with an emphasis on unparalleled customer service and support. UCaaS, SIP, Whitelabel, Video, CCaaS
hp | poly	•		•		A leading technology company with a product and service portfolio of personal systems, printers and 3D printing solutions. Headsets, IP Phones, Audio - Visual Devices
HuddleCamHD	•		•		A manufacturer of USB connected conference cameras and speakerphones. Offering both wireless and wired USB webcams, HuddleCamHD is most known for its affordable USB cameras. Audio - Visual Devices
INTERMEDIA CLOUD COMMUNICATIONS	•	•		•	A cloud communications company who maximizes profits with unified communications, contact center and business email solutions from Intermedia. UCaaS, CCaaS
INVOCA		•		•	A company offering AI-powered conversation intelligence platform enables revenue teams to deliver seamless buying experiences that drive revenue growth by using the best of digital and human touch. Conversational AI, Call tracking, AI, Interaction Management
Ironton Global		•		•	Small businesses are the focus of this 109-year-old family-owned phone company providing SIP Trunking and Hosted PBX. All engineering, sales, technical support, and billing is handled in-house in the USA. UCaaS
KRAMER	•		•		A pioneer of the Pro AV industry, providing total AV/IT solutions and modern products for collaboration, control and beyond. Audio - Visual Devices, Accessories
logitech	•		•		A leader in video collaboration, with easy, effective, reliable solutions for any meeting space. Headsets, Audio - Visual Devices, Keyboards, Mice
Mitel Powering connections	•		•		A global market leader in business communications, powering more than two billion business connections with their enterprise and next-gen collaboration applications. UC
mutare	•		•		An independent software developer driven to make information access easier with solutions to unify communications specializing in messaging, mobile apps, self-service IVR and notification systems. Voicemail Transcription
net2phone		•		•	A provider of omnichannel experience in a contact center seamlessly integrates various customer touchpoints, providing a cohesive and consistent brand experience across all channels. CCaaS
NICE LIVEVOX	•			•	A provider of omnichannel experience in a contact center seamlessly integrates various customer touchpoints, providing a cohesive and consistent brand experience across all channels. CCaaS
nuso		•		•	A multi-national communications focused Software as a Service (SaaS) offering unified communications, contact center, SIP trunking, and messaging solutions for any-sized business. UCaaS, CCaaS, Teams & Zoom Integration
OneCloud		•		•	A company that design's cost-effective communication solutions with an emphasis on unparalleled customer service and support. UCaaS, CCaaS, CPaaS, IaaS, Connectivity

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COMMUNICATIONS					
PanTerra		•		•	A unified cloud service provider, delivering a family of secure, ultra-reliable, future-proof voice and collaboration services for SMB and Mid-market enterprises. UCaaS, CCaaS, Video, Messaging
PICA	•		•		A manufacturer of audio messaging systems, providing solutions for various applications including: Music and Messaging On Hold, Business Music and Timed Triggered Messaging. Music On Hold
playvox		•		•	A provider of quality and workforce management solutions that transform customer service. WFM, QM
PTZOPTICS	•		•		A manufacturer of robotic pan, tilt, zoom camera solutions for a variety of broadcast applications, including both video production and live streaming. Video Cameras
RAYVN		•		•	A company offering a simple solution with an intuitive and easy-to-use platform lets you communicate, collaborate, assign and manage tasks and provide updates in real-time to anyone, anywhere. Emergency Notification
ribbon	•		•	•	A company aiding service providers to optimize and manage hosted environments as enterprises adopt new technologies and transition to the cloud. Gateways, Session Border Control
RingCentral | Partner		•		•	A leading all-in-one phone, team messaging and video conferencing cloud solution. UCaaS, CCaaS, Video, Events
ScreenBeam	•		•		Delivering scalable technology, providing wireless display solutions,. Natural user experiences, wireless conferencing, flexible integration, security and IT central management. Audio - Visual Devices,
SHOKZ	•		•		A provider of patented bone conduction technology, using transducers that send mini vibrations though the cheekbones and deliver sound directly to the inner ear, bypassing the eardrum. Headsets
SIPPIO		•		•	A provider of a fully automated cloud solution for direct routing. SIP, Teams Integration
snom	•		•		A pioneer in VoIP technology, Snom leverages their technical expertise to deliver an innovative and diverse portfolio to the business market. Phones
spectralink	•		•		A leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration. WIFI Phones
spectrio	•		•		A leader in end to end technology-enabled audio and video marketing companies, providing professional content and managed services on a monthly subscription basis. Music On Hold, Messaging Production
SureCall	•		•		A leader of cell phone signal boosters, provides enhanced indoor connectivity with patented signal booster technology. Cell Signal Boosters
talkdesk		•		•	A company offering a better way for organizations to unlock the promise and potential of great customer experience. Omnichannel CCaaS, CPaaS, AI, WEM
TRISYS INC.	•		•		A provider of telephone call recording and call accounting solutions, with a wide range of solutions compatible with nearly all of today's telephone platforms. Call Recording and Accounting
ujet		•		•	A cloud contact center platform for the smartphone era CX. By modernizing digital and in-app experiences, UJET unifies the enterprise brand experience. CCaaS, CPaaS

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COMMUNICATIONS					
VALCOM	•		•		A company offering experience in IP and Analog Voice Paging systems, IP Centric Multimodal Systems and Telecommunication Enhancements. Analog and IP Paging
Vidyo	•		•	•	A deliverer of video conferencing solutions to improve the way people communicate and collaborate in all walks of life, offering practical and engaging solutions to companies in every corner of the world. Audio - Visual Devices and Services
VIKING Security and Communication	•		•		A designer and manufacturer of over 500 security and communication products; such as Emergency Phones, Entry Systems, Paging Interfaces, Amplifiers, Mass Notification Systems and more. Analog and IP Paging
votacall		•		•	A provider of business communication systems with a focus on cloud-based voice solutions, Unified Communications as-a-Service, and call center design and deployment. UCaaS, Teams Integration, Hosted Call Center
wheelock INC.	•		•		A provider of fire alarms, emergency notification systems and explosion proof horns and strobes, designed to save lives. Paging, Accessories
XIMA				•	A fully customizable and easy-to-use cloud-based application providing a single window for SMB customers to manage different media channels including voice, chat, email, and SMS. CCaaS
Yealink	•		•		A global leader in unified communication terminal solution provider that primarily offers video conferencing systems and voice communication solutions. Headsets, IP Phones, Audio - Visual Devices
zenitel	•		•		A world-leading provider of intelligent communication solutions, providing SIP end-devices for IP Intercom, Video Intercom and Telephony Communications. IP Paging
zoom	•	•		•	A company offering a frictionless communication platforms with video as its foundation and is intuitive, scalable and a secure choice for large enterprises, small businesses and individuals alike. UCaaS, CCaaS, Meetings, Event Hosting
ZULTYS	•	•	•	•	A provider of an easy-to-use, secure and reliable platform designed to streamline all forms of communication and increase productivity for any size enterprise. UC, UCaaS, CCaaS
PHYSICAL SECURITY					
accutech	•		•		A leading manufacturer of advanced electronic monitoring and security systems. Situational Awareness
advidia	•		•		A company offering enterprise grade video surveillance solution, offering a robust intuitive feature set, while lowering total cost of ownership. Security Cameras
ALERT LOGIC Security. Compliance. Cloud.	•			•	A leader in security and compliance solutions, delivering deep security insight and continuous protection for the cloud, on-premise and hybrid infrastructures. Cybersecurity
Altronix	•		•		A global leader in power and data transmission solutions for professional security, surveillance, access control and fire applications. Power Solutions
CloudCollect	•		•	•	A company offering a group of "services" to simplify the process for traditional systems, integrators and end-users to embrace the cloud via a hybrid on-premise/ cloud model for video surveillance. Storage
Code Blue	•		•	•	A manufacturer of emergency communication solutions, proving assistance to people by handcrafting products that are reliable and accessible. Emergency Notification

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PHYSICAL SECURITY					
COMM-CORE		•	•	•	A cloud-based business solutions provider specializing in secure hosted video surveillance solutions that are enhanced with advanced analytics and compatible with virtually every surveillance camera. Managed Cameras, Storage
comnet	•		•		Offering fiber optic, copper and wireless Ethernet products and offers Ethernet switches in many different port counts that are USA-made, as well as fiber optic video, audio and data transmission products. Switches, Power Solutions
CORO		•		•	A provider of non-disruptive security: holistic security protection, with unrivaled ease of use, and unmatched affordability. Managed Cybersecurity
evolv	•		•		Transforming security screening designed for todays dynamic threats. Evolv Express accelerates physical security screenings in a touchless manner, reducing the security risk of crowded security lines. Weapon Detection
Hanwha Vision	•		•	•	A company offering a comprehensive line of security and video surveillance solutions that are used globally, securing people, property and data across a range of industries. Security Cameras, Storage Devices
IMMERVISION	•		•		A company creating solutions to see beyond human vision, unlocking the full potential of AI with breakthrough technology. Camera Lenses
i-PRO	•		•		A provider of industry-leading solutions to capture, record, manage and analyze surveillance video. Security Cameras, Storage Devices
ISONAS PURE IP ACCESS CONTROL	•		•	•	The first access control company to design and manufacture a cutting-edge, IP-to-the-door solution, eliminating needless complexity. Access Control
ISS	•		•		One of the pioneers and leading developers of artificial intelligence (AI)-driven video intelligence software. VMS, Analytics
LOUROE ELECTRONICS	•		•		A provider of proprietary and patentable, market driven, high-quality audio capture and response technology. Microphones
NVT PHYBRIDGE	•		•		A leader in Power over Long Reach Ethernet solutions, making IP connections simple, secure and cost-effective. Switches
OPTEX	•		•		A manufacturer of passive and active infrared technology, control systems, and CCTV products, which are applied in the fields of Security, Automatic Door Controls and Factory Automation. Sensing and Detections Systems
pdk	•		•	•	A leading provider of cloud-based access control solutions designed to enhance security and ease of management for businesses of all sizes using a web-based platform and mobile app. Access Control
PERFORMIVE		•		•	A company delivering secure, Vmware-based cloud solutions, along with on-demand engineering resources and 24-7-365 Devoted Customer Support. Cybersecurity
Qumulex	•		•	•	A provider of unified cloud video surveillance and access control. Video Management, Access Control
rayTEC	•		•		A world leader in LED lighting for security and safety, offering a range of LED illuminators creating a safer global environment whether used in combination with surveillance cameras or as general area lighting. IR Illuminators
razberi technologies	•		•		A leader in security solutions through video management solutions. Servers

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PHYSICAL SECURITY					
SCHLAGE	•		•	•	A developer of door hardware products that improve security, efficiency and convenience. Access Control
Status Solutions because RIGHT NOW matters most	•		•		A pioneering provider of situational awareness technologies for life safety, security, environmental monitoring and mass notification. Situational Awareness
STEELDOME.		•		•	A global software cyber security company, providing products that drive efficiency and security, designed to protect organizations from today's viable and growing cyber threats. Storage, Back-Up, DR, Archiving
STid	•		•		A leading manufacturer of instinctive, contactless security technologies - delivering high security solutions approved by independent certified organizations. Access Control
THREAT PROTECTOR		•		•	A provider of protection, visibility and products for cybersecurity challenges, offering the most effective security awareness training, email encryption and device endpoint protection. Cybersecurity
transmosis ONE		•		•	A provider of the worlds most sophisticated cyber threat protection with award winning Endpoint Security technology, 24/7 Security Operations, and financial liability protection. Cybersecurity
TRITON	•		•	•	An industry leader in affordable vape detection and advanced air quality insight, providing customers with real-time knowledge of when and where students are vaping. Vape Sensors
Vault America Data Protection & Availability		•		•	A leading provider of cloud-based storage specializing in data backup, recovery and archiving solutions solving their data protection, retention and business continuity challenges. Compliance, Archiving, Back-Up
ViewZ	•		•		A provider of monitors that are designed specifically for professional Security & Digital Signage installations where brilliant video performance and durable construction are requirements. Monitors
YOURSIX	•	•	•	•	A Physical Security as a Service provider, combining all aspects of physical security delivered as a service by a single trusted security partner. Storage
DIGITAL IT AND SERVERS					
CLOUD9 INFRASTRUCTURE		•		•	A company providing world-class, geo-redundant infrastructure so your clients will receive better technology and support. IaaS
DATABANK		•		•	A provider of enterprises, technology and content providers the confidence of knowing their applications and data are always secure, always compliance and always deployed on the right edge infrastructure. Colocation, Bare Metal, Interconnects, Managed Services
DataCanopy		•		•	A company leveraging global carriers, a highly secure cloud, and worldwide data center facilities that are custom-fit, optimized solutions in Tier III enhanced facilities at a low cost. Public/Private Cloud, AWS, Storage, Disaster Recovery
MANAGED SERVICES					
aryaka		•		•	A cloud-first WAN and SASE company, simplifying how enterprises consume network and network security solutions delivered as-a-service for a variety of modern deployments. Managed SD-WAN and SASE
RSI Est. 1982		•		•	Serves businesses of all sizes and industries with turn-key communications and IT solutions with proven results. RSI consults, designs, implements and supports complete IT, cybersecurity and voice solutions. Cybersecurity, Managed Services, IT Pro Services, Assessment Pro Services

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MULTI SERVICES					
access one		●		●	A provider of cloud solutions delivered by a team of knowledgeable professionals who are committed to providing an unrivaled level of client service. Managed IT, Cybersecurity, Infrastructure as a Service
airespring		●		●	A provider of cutting-edge technologies providing fully managed and connected end-to-end, next generation solutions for multi-locations enterprise customers. Connectivity, SD-WAN, SIP
bcm one		●		●	A leading provider of NextGen Communications and managed services to IT leaders and channel resellers nationwide. SIP, Managed SIP, UCaaS
BCN		●		●	A leader in communications and technology solutions, understanding how to solve the toughest network challenges and build a solution that fits your needs. Managed Services, Connectivity, Voice, Security
CommandLink		●		●	A group of telecom and SaaS innovators designing the solutions of tomorrow, today, so they can lead the next generation of voice and data networks as they continue to move forward in technology. Managed Services, Connectivity, Voice, Security
Consolidated communications		●		●	A leading provider of business communications technology throughout the country, combining the unique benefit of an expansive fiber network with local, responsive support to deliver powerful solutions.
fusion connect		●		●	A company managing, orchestrating and securing the critical technology infrastructure that enables the connected enterprise. Teams Integration, Microsoft Licenses, SD-WAN
Granite		●		●	A provider of one-stop solutions for voice, data, internet, wireless, video and secure network options throughout the United States and Canada. Connectivity, Mobility, Hardware as a Service (SD-WAN), Managed Services
GoTo		●		●	A company helping businesses do their best work - simply and securely - from anywhere. UCaaS, CCaaS, IT services, Video Conferencing, SIP
LUMEN		●		●	A company designed to deliver the most user-friendly, intuitive and productive technology environments. LEC services, Connectivity, Voice, Security
MOMENTUM TELECOM		●		●	A provider of Unified Communications and Collaboration solutions for business, delivering a mobile, flexible and reliable HD voice and video solutions seamlessly integrated with productivity applications. UCaaS, SIP, Managed Connectivity
nextiva		●		●	A telephone service company that simplifies your business with one powerful, easy-to-use solution. UCaaS, SIP, Social Media & Online tools
NORTEC Business IT Anywhere		●		●	A provider of cloud services that guide customers through the complexities of cloud solutions, helping your business truly take advantage of all the possibilities that lie in the cloud. Managed Microsoft, Virtual Servers, Data Center, Security
Sangoma	●	●	●	●	A leading voice and Unified Communications (UC) solution provider with award winning Cloud and On-Premise UC/PBX solutions and with their continuing product innovation. UC, UCaaS, CCaaS, SIP Trunks, Gateways, SD-WAN, Cybersecurity
Telesystem		●		●	A company that offers a range of innovative network, communication, collaboration and security solutions. Connectivity, UCaaS, Networking, IoT

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NETWORK CONNECTIVITY - SERVICES					
cogent	•				Recognized as one of the largest carriers of internet traffic in the world with reduced cost of high quality bandwidth down to a level never before offered in the marketplace. Fiber, Data Center Storage
expereo		•		•	A provider internet connectivity, enhanced internet, network optimization, SD-WAN, network security managed services, and managed professional and field services for network solutions. Global Connectivity, Wireless Connectivity, SD-WAN
METRO WIRELESS		•		•	A nationwide business Internet Service Provider (ISP) offering permanent, backup and temporary services and delivered via managed mobile and fixed wireless mediums. Wireless Connectivity, SD-WAN, Managed Services
MULTITECH	•		•		MultiTech designs, develops and manufactures data communications equipment for the industrial Internet of Things — connecting physical assets to business processes to deliver enhanced value. Cellular Gateways, Cellular Modems, Cellular Routers
OptConnect MANAGED WIRELESS SOLUTIONS	•		•	•	A leading provider of cellular connectivity services for a wide variety of industries and applications, including security systems, digital signage, parking and mobility, irrigation systems, and many other M2M applications. Cellular Connectivity, Cellular Routers, Data Plans
Spectrum AUTHORIZED CHANNEL PARTNER		•		•	A provider of internet, phone, mobile, TV and communication solutions. Cable, Fiber, TV, Phone
Viasat		•		•	A company that connects small businesses to fast, reliable satellite internet in areas where other options are slow, unavailable or unaffordable. Satellite Connectivity
WOW! Business		•		•	A leader among broadband providers with an extensive portfolio of advanced services including high-speed business internet, data, voice, cloud and cable television services. Cable, Fiber, TV, Phone
STRUCTURED CABLE/WIRE MANAGEMENT/ENCLOSURES					
belkin	•		•		A diverse, global technology company offering a range of products delivering power, protection, connectivity, audio and smart home solutions. Cable
CABLESYS	•		•		A leading manufacturer of wire, cable and connectivity used in the distribution and transmission of network communications within Data Centers. Cable
-GENESIS-	•		•		A manufacturer of the most dependable cables in the industry. They are the only single -source provider that delivers the confidence customers need from specification through installation to operation. Cable
HITACHI Inspire the Next	•		•		A company designing and building high performance copper and fiber optic communication cables with over 4,000 different cable products to choose from. Cable
HUBBELL	•		•		A company offering a variety of products to solve business challenges, increase energy efficiency, enhance safety, operate in harsh environments, manage wiring and improve grounding systems in and around building structures. Cable, Connectors, Installation Supplies
ICC	•		•		A manufacturer of structured cabling systems for data, voice, audio, video and fiber optic connectivity. Cable, Connectors, Installation Supplies
Middle Atlantic Products	•		•		A manufacturer of exceptional support and protection products to mount integrated AV systems in residential, commercial, broadcast and security applications. Racks
NETSOURCE	•		•		A provider of the best-of-breed IT infrastructure solutions, services and security to small, medium and large enterprises alike. Cable

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STRUCTURED CABLE/WIRE MANAGEMENT/ENCLOSURES					
OBERON	●		●		A provider of wireless access point mounting solutions and enclosures are used where wireless coverage, infrastructure security, environmental robustness, and aesthetics are paramount in the network design. Access Point Enclosures
OCC	●		●		A leader in technical support and customer service, providing structured cable, wire management and enclosement solutions. Cable
PM Power Products	●		●		A provider of unique and innovative products that enhance dealer's and integrator's ability to increase sales opportunities and assist with project implementation. Cabinets, Racks, Accessories
SUTTLE	●		●		Specializing in strategic innovation of connectivity solutions for communications service providers' networks. Installation Accessories
APC by Schneider Electric	●		●		A leading provider of global, end-to-end AC and DC-based back-up power products and services, including surge suppressors, uninterruptible power supplies, power conditioning equipment and more. UPS, Surge Protection, Power Distribution
EATON Powering Business Worldwide	●		●		The leader in life safety and mass notification solutions from Eaton's portfolio are designed to save lives. Delivering top performance with the expertise, reliability and scalability your business requires. UPS, Surge Protection, Cable
ITW Linx Surge Protection Solutions	●		●		A manufacturer of products for the telecommunications market with a number of protection products for telecom and datacom, like the industry's first 66 block protector and CAT5E/CAT6 protection families. Cable, Surge Protection
MINUTEMAN POWER TECHNOLOGIES	●		●		A manufacturer of products including single and 3-phase Uninterruptible Power Supplies, surge protectors, remote power managers and power distribution units. UPS, Surge Protection, Power Distribution
XTREME Power Conversion	●		●		A global provider of power quality solutions, offering the most reliable power protection for mission critical applications. UPS, Power Distribution
PERIPHERALS/ACCESSORIES					
3M	●		●		A company applying science in collaborative ways to improves lives daily. Tools
AUDIO VISUAL FURNITURE International	●		●		A leader in the video conferencing and A/V furniture market. Providing excellent products and services at competitive prices. Stands, Tables, Racks
AVTEQ	●		●		A company designing and manufacturing video conferencing mobile stands and consoles with a new dimension to meet the demands of current technology. Video Furniture
brother	●		●		A provider of world-class printers, gearmotors and other solutions, Brother anticipates needs by delivering technological expertise and innovation through superior and user-friendly, product solutions. Mobile Accessories
CALERO	●		●		Offering a range of Communications Lifecycle Management solutions designed to turn data into actionable insight by simplifying the management of voice, mobile and other unified communications services. Expense Management
CHIEF	●		●		A manufacturer of world-class mounting solutions of custom and universal projector mounts. Racks, Mounts
DITEK Surge Protection	●		●		An industry leader of surge protection devices and systems with solutions for low voltage CCTV, Fire and Intrusion, Access Control and Voice/Data/Signal applications - including VoIP and PoE. Surge Protection

	BUSINESS MODEL		DEPLOYMENT METHOD		
BRAND	DISTRIBUTION/ RESELLER	BROKERAGE/ COMMISSION	PREMISE	CLOUD	BRAND SUMMARY/ TECHNOLOGY SOLUTIONS
PERIPHERALS/ACCESSORIES					
FLUKE networks	●		●		A provider of Category 5e and 6 test equipment, telephone DSL/ISDN test equipment and telecom tools. Testing Tools
GARVIN ELECTRICAL MANUFACTURER	●		●		A manufacturer of UL Listed electrical, low voltage and lighting products with 120 years of industry experience. Installation Accessories
GREENLEE A Textron Company	●		●		A leading manufacturer of high-quality, innovative solutions improving safety, ergonomics and ease of use for professional tradesmen and women. Installation Tools
IDEAL	●		●		A provider of a range of products from wire connectors, benders, lubes and fish tape to sophisticated electrical testers, data comm equipment and ergonomically designed hand tools. Installation Tools
LG	●		●		A leader in advanced digital era thanks to the technological expertise it has acquired manufacturing appliances since 1958. Displays, Accessories

JENNE®

Cloud Services Brokerage
Value-Added Distributor

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