2022 Jenne Line Card

Your Leading Cloud Services Brokerage & Value-Added Distributor
About Jenne, Inc.

Jenne, Inc. is a leading Cloud Services Brokerage and Value-Added Distributor serving agents and value-added resellers throughout the U.S. We focus on Unified Communications and Collaboration, Connectivity, Cybersecurity, Networking and Infrastructure, Physical Security, SD-WAN, Video Conferencing and the Internet of Things (IoT).

Jenne’s ‘high touch, fast response’ model of outstanding service and support allows our partners to be more successful, more quickly. We provide value added resellers, managed service providers, integrators and telecom service provider companies with a broad product selection from over 180 leading technology companies. Our customers value and benefit from competitive pricing and flexible financing options; on-time accurate delivery from our state-of-the-art distribution center; outstanding technical support, including design services and enablement; plus ongoing sales and technical training through the award-winning Jenne University.

Engaged Sales and Business Development Team

Jenne has a highly knowledgeable and professional sales team including:

- **Territory Sales Directors** who work with resellers to contribute to their business plan development and execution helping them to be more successful in their vertical markets.
- **Account and Partner Development Specialists** who provide resellers with personalized pre- and post-sales support and a single point of contact
- **Business Development Specialists** who are assigned to specific vendor lines and are experts in the product, go-to-market strategies, trends and competitive information.
- **Resident experts** who support resellers in collaborative technologies, including networking, video, voice and more.

Technical and Design Support

Our technical staff has over 200 years of combined experience. Our business partners further benefit from:

- A design mentor who provides full design support while assisting your engineering team in developing increased capability and insuring uninterrupted design quality.
- Easy and quick design team accessibility and engagement, including coaching for partners to assist them in providing customer facing solutions and higher close ratios.
- A Staging and Provisioning Service that performs all the preliminary configuration, licensing and upgrades enabling you to rapidly install systems on your customers’ networks or as a stand-alone unit. Jenne fully supports our provisioning and staging service and offers the availability for individual Statements of Work on orders if required or requested.
- Jenne’s Technical Services staff are available Monday through Friday, 8 a.m. to 8 p.m. at no cost. Full 24-hour support also is available at minimal cost.

World-Class Training by Jenne University

Jenne University is the place where training and support converge. While other distributors outsource their training instructors, virtual platforms and facilities, Jenne maintains its own brick and mortar training center as well as our own virtual “cloud” lab environment where our students may gain technical or sales expertise. Our state-of-the-art training facility optimizes the learning experience. Our learning space features fully equipped classrooms and our virtual “cloud” lab environment is easy to access and learning conducive.

We offer:

- Available training courses include certification for Avaya, Extreme Networks, and other leading manufacturers.
- Official Pearson VUE® Testing Center, allowing Avaya students to leave Jenne University completely certified
- Virtual Classrooms are fully equipped with the latest equipment to provide a truly interactive hands-on experience. Our virtual lab systems are modeled around real world deployments.
- Customized training maps specific to your sales and technical competency to ensure the curriculum aligns with your business needs.
- All classes are available virtually, but regional training courses available at designated sites across the country, or at a reseller’s location. For a complete schedule, visit Jenne’s website at www.jenne.com.
- Frequent live and recorded webinars available on the latest manufacturer equipment and releases.
BUSINESS AND SIP TELEPHONES

Avaaya is a global leader in communications, creating intelligent communication experiences for customers and employees. They build open, converged and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaaya is committed to innovation, partnership and a relentless focus on what’s next in business communication technology.

Avaya is an award-winning maker of VoIP systems for SMBs, providing a complete portfolio including IP phones, conferencing, advanced software options and video conferencing.

AT&T TeleSoft products reflect a long and distinguished history of product excellence dating back over 100 years. Today, their product line is one of the most extensive in the industry, including corded and cordless phones, answering machines and system-related accessories.

AudioCodes designs, manufactures, and sells advanced Voice over IP and converged VoIP and data networking products, applications and professional services to global enterprises, medium and small businesses, as well as to service providers. Their solutions include VoIP phone solutions, VoIP call centers, IP-PBXs, multi-service business routers (MSBRs), network applications, call recording, voice dialing, and more.

Cetis, Inc., designs and manufactures a broad range of analog and VoIP telephones and high-speed Internet products Designed and engineered in America and Europe for hotel, resort, enterprise, SMB, SDHC, healthcare, education, military, and government applications. Cetis products are built to exacting standards, and backed by their global distribution and support network.

EnGenius DuraFon SIP is the industry’s first durable, long-range SIP cordless phone. The DuraFon SIP cordless phone system delivers voice, data, security, and reliability in a flexible, multimedia communication platform with the lowest total cost of ownership (TCO) in the industry.

Mitel SIP phones offer exceptional features and flexibility in an open-standard enterprise grade IP telephone with the user interface to take advantage of the SIP world.

Poly is the global communications company that powers authentic human connection and collaboration. Face to face, in video and audio communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To communicate effectively. To build lasting relationships.

TeleMatrix hotel phones are beautifully engineered to fit the color, decor, and technical requirements for hotel guest rooms, and provide high-quality hospitality phones in hotels worldwide.

Spectralink, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration. By continually listening to customers on the move through their workdays, Spectralink is able to create industry leading technology.

Spectrum Global is a leading manufacturer of telecommunications systems for SMBs in North and South America. Telefield's expandable VoIP systems provide a perfect long term solution for any business.

Sangoma is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise callee features.

Skytel provides specialized guestroom telephones for the lodging industry and offering an ever-expanding line of telephone products and services to corporate, university and hospitality clients.

Snom designs and manufactures professional and enterprise VoIP telephones. Snom produces robust, high-quality and feature-rich business telephones designed exclusively for the trained and certified professional IT and PBX installer, and universally compatible with the leading PBX platforms.

SprintLink, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration. By continually listening to customers on the move through their workdays, Spectralink is able to create industry leading technology.

TeleMatrix hotel phones are beautifully engineered to fit the color, decor, and technical requirements for hotel guest rooms, lobby, and common areas. Choose from their 9600 Series cordless and 3300 Series corded models in analog or VoIP with optional color aspect handsets.

Yealink is a manufacturer of high-quality VoIP telephone products that are reliable, cost effective, and have a typically high margin yield.

Alert Logic, the logic in security and compliance solutions for the cloud, provides Security-as-a-Service for on-premises, cloud, and multi-cloud hybrid infrastructures, delivering deep security insight and continuous protection for customers at a lower cost than traditional security solutions.

AudioCodes designs, manufactures, and sells Advanced Voice over IP and converged VoIP and data networking products, applications and professional services to global enterprises, medium and small businesses, as well as to service providers. Their extensive product range includes IP phones, session border controllers (SBCs), media gateways, mobile VoIP clients, multi-service business routers (MSBRs), network applications, video conferencing, contact center applications, IMS-based services, and more.

BMC One's Managed SIP Trunking solution (mSIP) powered by our award winning nexVortex brand, a BMC One Company, provides businesses with reliability and uptime of their voice services. Managed SIP is ideal for SMB to enterprise-level businesses who demand quality, availability, and visibility. It is certified as interoperable with major PBX vendors.

BNF’s employees guide your customers to the right solution, then help them secure, manage, and monitor it, ensuring they’re always connected to the advanced technologies that can take their business even further.

Broadvoice unites cloud-based business phones, video conferencing, business text messaging and team collaboration, giving you the tools and services you need to deliver on your promise to be there. At Broadvoice, we design, develop and deliver reliable, enterprise-grade voice and data solutions.

Invoccia’s AI-powered conversation intelligence platform enables revenue teams to deliver seamless buying experiences that drive revenue growth by using the best of digital and human touch.

From the first telephone pole and open wire to the latest broadband technology, Ironton Telephone’s focus has remained the same: to provide our customers with the best possible telephone service. Their team of highly skilled technicians ensure world-class application performance under any conditions.
Lumens is a multinational technology company that enables companies to capitalize on emerging applications and power cloud applications (CIAB). This evolution is redefining the way we live and work, creating an advanced application delivery architecture—specifically designed to handle the complex and data-intensive workflows of next-gen technology and businesses.

Metro Wireless International Inc. was founded by people who are truly passionate about delivering next generation telecommunications services over the airwaves. This model, once primarily used in rural communications and mobile, is now expanding into homes and everywhere. MetroWireless is the leader in pioneering telecommunications services and wireless communications by offering truly unique, disruptive, and bold technologies offering.

Spectrum Business improves and secures your connection to key cloud service providers with their Cloud Connect service. Talkdesk is innovative, creative, and challenges the old status quo in order to help their customers thrive and grow. Vault America is a leading provider of cloud-based storage combining in data backup, recovery, and archiving solutions.

Cloud Connect provides a dependable, private cloud connection for accessing Amazon Web Services and Microsoft Azure. UJET is the world’s first and only cloud contact center platform for smartphone era CX. By modernizing digital and in-app experiences, UJET empowers businesses to deliver superior customer experiences at scale.

TransmosisONE uses monitoring around the clock to effectively protect your customers’ small business while they sleep. Talkdesk offers a better way for organizations to unlock the promise and potential of great customer experience. UJET is the world’s first and only cloud contact center platform for smartphone era CX.

SteelDome is a global software cyber security company, providing products that drives efficiency and security. For employees, they build open, converged and innovative solutions to enhance and simplify communications and collaboration – in the cloud, on-premise or a hybrid of both. Avaya is committed to innovation, partnership and a relentless focus on what’s next in business and communication technology.

Lifesize connects organization with award-winning conferencing technology that covers web, audio and video conferencing. UJET is the world’s first and only cloud contact center platform for smartphone era CX. By modernizing digital and in-app experiences, UJET empowers businesses to deliver superior customer experiences at scale.

TransmosisONE supports small businesses from the world’s most sophisticated cyber threats. Vault America is a leading provider of cloud-based storage combining in data backup, recovery, and archiving solutions. Vault America specializes in partnering with growing Mid-sized companies by delivering secure, VMware-based cloud solutions, and consistently deployed worldwide.

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PAGING, INTERCOM, AND PUBLIC ADDRESS SOLUTIONS

Resideo’s Genesis Series provides a full range of cables for security, fire, sound, video, structured cabling, voice and data, and other low voltage applications.

Hubbell Premium Wiring is a global manufacturer of structured cabling solutions, enclosures and accessories, providing intelligent infrastructure solutions.

ICT is a performance-value leader in network connectivity and cable management including: workstations, fiber optic systems and outlets, racks and cable management and raceway systems.

Ideal is a provider of products that range from wire connectors, benders, tubs and fish tape to sophisticated electrical testers, datacom equipment or a tailored and ergonomically designed hand tools.

Middle Atlantic is a manufacturer of rack enclosures, monitoring consoles, data cabling management products, audio and video studio furniture, power distribution products and related accessories.

NET Source provides best-of-breed IT infrastructure solutions, services and security to small, medium and large enterprises alike.

nVent ERICO manufactures grounding, bonding, lightening protection and electrical rail connection solutions for commercial, industrial, utility, rail, alternative energy and telecom end user groups. With their unique, holistic approach to protecting facilities from the effects of lightning and induced-surge transients, they protect some of the world’s most sensitive equipment, buildings and critical processes.

Stuttle is a leading manufacturer of communication connectivity products to major service providers and installers.

POWER PROTECTION/UPS

APC is a manufacturer of network-critical physical infrastructure (ICPI) solutions, designed for both home and corporate environments of all sizes.

DITEK Corporation has been the industry leader in the design and manufacturing of surge protection devices and systems for more than 20 years. DITEK provides total surge solutions for low voltage CCTV, Fire and Intrusion, Access Control, alarm BTS/ Data/Signal applications, including VoIP and PoE. They also offer a complete line of hardened suppressors and arrestors for main and distribution panels, as well as point of use equipment.

IVL Link is a provider of a full line of lightning and surge protection products covering the breadth of the AC, telecom and datacom markets – from rack mount solutions to pair-by-pair block protectors.

Minuteman Power Technologies is a leading provider of uninterrupted power supplies for telephones, computers and data communication devices (UPS products are available from 325VA to 10KVA).

Tripp-Lite is a leading provider of uninterrupted power supplies for telephones, computers and data communication devices for both individual station or network systems.

XTreme Power Conversion® designs, produces and delivers power quality and data center solutions with UPS and power distribution equipment that solves real-world customer problems while providing one of the best cost-to-performance ratios in the industry.

SPECIALTY COMMUNICATIONS PRODUCTS

AudioCodes designs, manufactures, and sells advanced Voice over IP and converged VoIP and data networking products, applications and professional services to global enterprises, medium and small businesses, as well as to service providers. Their extensive product range includes IP phones, session border controllers (SBCs), media gateways, mobile VoIP clients, multi-service business routers (MSBRs), routing applications, call recording, voice dialing, and more.

Belkin is an award-winning manufacturer for networking solutions, accessories for iPods, and the first Cable-Free USB Hub, PureAV cables, power, and digital wireless accessories.

CISCO is a provider of emergency, security, courtesy and public telephone equipment, delivering high quality technology to its customers in the private and public business sector.

Cortelco, a leading supplier of telecommunication products, continues to be the chosen supplier for residential and business customers. Our commitment to quality products, competitive pricing and customer service excellence have contributed to our continued success spanning 33 years in the industry.

DITEK Electronics’ mission is to provide proprietary and patentable, market driven, high-quality audio capture and response technology. Their signature products include the X-Protect™ series of analog microphones and accessories, the Digifact™ line of IP microphones, and a suite of audio analytics that provide threat detection. These solutions are delivered in versatile and adaptive technology employed in industries across the board, including law enforcement, education, hospitality, healthcare, gaming, retail, transportation, and more.

Multi-link is a manufacturer dedicated to the development and marketing of high quality telecommunications devices, including remote power management and fax phone switch devices, for a wide variety of commercial and government applications.

MultiTech is a global manufacturer of award-winning external and embedded modems, and unified communications products that connect data over cellular and analog networks from anywhere in the world.

PM Power Products provides power management and survivability products, equipment cabinets, IP devices including video door boxes, paging amplifiers, remote control and alerting devices, and web conferencing solutions.

Surecall manufactures and sells a line of high-quality cellular amplifiers and accessories for the cell phone market. Their current flagship products are the SureCall™ line of FCC-approved signal amplifiers, which boost the range and reception of almost any call.

TeleMatrix hotel phones are beautifully engineered to fit the color, decor, and technical requirements for hotel guest rooms, lobby and common areas. Choose from their 9600 Series cordless and 3300 Series corded models in analog or VoIP with optional color accent handset kit options.

Viking is a provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices. Viking is a provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.
UC ADD-ONS AND SOFTWARE APPLICATIONS

Advatel is a leader in many specialist disciplines in the development of value-added solutions within the telecommunications and contact center industries. Their solutions range from real-time analytics reporting to SIP based telephony attendant consoles, marketed globally through its cross sections of industry business partners.

Cl is a developer of Interactive Voice Response (IVR), Computer Telephony Integration (CTI), Web-IVR integration and voicemail unified messaging into vertical and general business solutions.

Calero offers a wide range of Communications Lifecycle Management (CLM) solutions designed to turn communications data into actionable insight by simplifying the management of voice, mobile and other unified communications (UC) services and assets.

DATEL Software Solutions, LLC creates innovative, user-friendly, contact center and call accounting solutions at an affordable price. DATEL has displaced many traditional reporting packages and carved out a niche in the telecommunications software industry.

DuVoice is a developer of stand-alone voicemail systems, messaging system software and turnkey systems for general business office environment and the hotel/motel industry.

Edge provides services for complex implementation of Unified Communications, Contact Center, and networking solutions.

EnGenius products are designed for the SMB and large enterprise markets, providing long-range wireless communications solutions in demanding business environments including indoor/outdoor wireless LAN products, client bridge access points, multi-gig switches, and routers.

Market leader in innovating and producing cost-effective, high-quality hardware and software-based telecommunications solutions that can be used by any business.

Mutare is an independent software developer driven by a passion to make information access easier. Mutare writes software solutions to unify communications specializing in messaging, mobile apps, self-service IVR and notification systems.

PICA Product Development, formerly known as Nel-Tech Labs is a USA manufacturer of audio messaging systems. Their enterprise-class product line includes security appliances, incorporating rapidly developing technologies and concepts into their products.

Professional audio solutions to unify communications specializing in messaging, mobile apps, self-service IVR and notification systems.

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Multilink is a global manufacturer of award-winning external and embedded modems, and unified communications products that connect data over cellular and analog networks from anywhere in the world.

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Veloce is a Jensen, Inc. exclusive brand of High Performance Optics and Connectivity Solutions, offering competitive pricing and above average margin opportunities. Solutions consist of transceivers and high speed cabling for Network connectivity, Security connectivity, and Fiber-Channel for a wide variety of solutions.

Zyxel is a supplier of broadband access and networking solutions for service providers, business and residential customers. Their enterprise-class product line includes security appliances, managed smart switches, wireless access points and VoIP solutions.

NETWORKING INFRASTRUCTURE & STORAGE SOLUTIONS

ADTRAN is an established supplier of advanced transmission products for connecting and integrating today's expansive telecommunications networks developed to address high-speed, digital communication. Products include solutions for IP telephony/VOIP networking equipment solutions, enterprise wireless solutions, including delivering cloud connectivity via high-performance, secure and reliable solutions.

Altronix Corporation designs and manufactures high quality low voltage electronics for the video surveillance, security, fire, access control and automation markets.

AudioCodes designs, manufactures, and sells advanced Visual IP and converged VoIP and data networking products, applications and professional services to global enterprises, medium and small businesses, as well as to service providers. The product range includes IP phones, Session Border Controller (SBC), media gateways, mobile VoIP clients, multi-service business routers (MSBRs), routing applications, call recording, voice dialing, and more.

Cambium Networks enables service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety agencies to build powerful communications networks, reach users from 200 kilometers across mountain tops down to their devices, and intelligently manage their business Wi-Fi infrastructure through end-to-end network visibility and actionable analytics.

ComNet is a manufacturer of audio, video, data and Ethernet communication products. ComNet focuses on providing comprehensive networking solutions to the Security Market, Intelligent Transportation Market and Power and Energy Market. The product line consists of fiber optic video, data and audio transmission products as well as a broad Fiber Optic, Wireless and Copper media Ethernet product line and designed from the start to set the standard for transmission products in the markets ComNet competes in.

Devel enables countries, communities, customers and people everywhere to use technology to realize their dreams. Customers trust them to deliver technology solutions that help them do and achieve more, whether they are at home, work, school or anywhere in their world.

Ribbon Communications is a market leader in enabling IP-based voice, video and data services. Service providers and enterprises of all sizes use Ribbon Communications solutions to simplify customer premise configurations for quick and smooth installations, reduce time to market and deliver rapid return on invested capital. The company helps customers deliver intelligence at the network edge with its Network Edge Orchestration platform that includes Intelligent Edge ESBs and QuickConnect certification program, and the EdgeView Service Control Center.

Extreme Networks delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners, and employees.

FatPipe® Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid SD-WANs that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to dramatically reduce bandwidth costs by leveraging or providing enterprise-grade cloud-routing technology claims related to multipath, software-defined networking and selective encryption of bandwidth networks. FatPipe® technology provides the world’s best in corporate-wide area network solutions that transcend Internet and other network failures to maintain business communications and high transmission security. FatPipe® has offices in the United States and around the world, with more than 700 resellers worldwide including almost all national resellers in the US.

Engenius offers products designed for the SME market providing long-range wireless communications solutions in demanding business environments, including indoor/outdoor wireless LAN products, client bridge access points and routers.

KTI Networks is a manufacturer of a broad range of network products which include network interface cards, transceivers, media converters and switches.

Netgear is a manufacturer of routers and gateways, Ethernet bridges, VoIP access points, managed and unmanaged gigabit switches, VPN firewall routers and PoE switching devices.

NVT Phybridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARiot series of long reach switches helps their customers migrate to an IP-based network, transforming the existing or new infrastructure into an IP path with power.

Sangoma is a leader in enterprise, value-based communications, delivering industry-leading quality at price points that enhance customers’ ROI. They offer businesses of all sizes affordable cloud-based and on-premise Unified Communications (UC) systems with enterprise caliber features.

SureCall manufactures and sells a line of high-quality cellular amplifiers and accessories for the cell phone market. Their current flagship products are the SureCall™ line of FCC-approved signal boosters, which amplify the range and reception of almost any call.

The Advidia line of IP network video surveillance cameras provides a wide range of affordable IP camera models that are perfect for video surveillance projects of any size. Each Advidia camera comes bundled with a free copy of Video Insight Enterprise Video Management Software, a 4-year warranty, and free software updates for the life of the camera.

Algo is a trusted supplier and partner in telecommunications, with millions of IP endpoints, including PoE speakers, horns, paging adapters, strobes, push buttons, doorphone/intercoms, and specialty handsets, shipped globally.

Altronix Corporation is a leading designer and manufacturer of low voltage electronic components. Altronix offers a comprehensive line of security, fire, CCTV, access control, video surveillance, data storage, and power solutions.

ComNet is a manufacturer of network-critical physical infrastructure (NCPI) solutions, designed for both home and commercial environments of all sizes.

Axtion offers a comprehensive line of security, fire, CCTV, access control, video surveillance, data storage, and power solutions.

Cambium Networks enables service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety agencies to build powerful communications networks, reach users from 200 kilometers across mountain tops down to their devices, and intelligently manage their business Wi-Fi infrastructure through end-to-end network visibility and actionable analytics.
Code Blue is well-known for its durable HelpPoint, but they offer more than just a phone and a light. Users can build a complete end-to-end system that will serve them before, during, and after an event. With their robust Software Development Kits (SDK), unlimited mounting and configuration options, and a suite of security and partner tools, Code Blue is perfectly positioned to help you maximize the return on your investment.

Founded in 1962, Comm-core has evolved from an office products supply store to a leading innovator behind IP-based, hosted solutions. Leveraging their strengths in VoIP telecommunications, Comm-core has taken an advanced knowledge and expertise and applied it to the security and surveillance markets.

Gai-Tronics is a provider of industrial handset, emergency hands-free telephone equipment and outdoor beacons.

Hanwha Techwin’s line of security cameras deliver extraordinary capabilities in both image quality and day-to-day performance. They offer the industry’s most comprehensive selection of analog and network cameras, including those marketed under the Wisenet name.

ImmerVision Enables is the open standard in delivering total 360° advanced immersive functionality in live and playback modes.

NVT Phybridge is the leader in long reach PoE, making IP connections in far places simple. Their CHARIoT series of long reach switches helps their customers migrate to an IP-based network, transforming the existing or new infrastructure in an IP path with power.

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Spectrum Camera Solutions manufactures a full range of globally certified Explosion Proof camera systems to monitor any hazardous area. Founded in 2012, Spectrum Camera Solutions has an unparalleled background as a world leader in hazardous area vision systems for process, security, and safety, creating a new range of Explosion Proof camera systems based on durable materials, innovative engineering, and operational excellence.

Status Solutions provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.

Stop is the leading manufacturer of instinctive, contactless security technologies - delivering high security solutions approved by independent certified organizations. They safeguard millions of users for over 500 worldwide partners and are proud to serve leaders in the business, governmental and industry sectors such as defense, healthcare, aerospace, naval, energy and IT.

Valcom provides the highest quality loudspeaker, paging and telecommunication system enhancement intercom products, including page control interfaces, VoIP/LAN/WAN connectivity, ceiling/wall speakers, paging horns, background music, Privacy Spot sound masking, power supplies and door entry systems.

Verint Video Intelligence Solutions is one of the industry's leading sources of networked video solutions for virtually every part of your video security operations.

Video Insight 7 is a powerful yet easy-to-use enterprise Video Management platform that allows organizations in education, law enforcement, healthcare, commercial, and transportation the ability to deploy a customized and robust security surveillance system.

ViewZ is a reputable OEM manufacturer of Professional-Grade LCD and LED monitors. Each ViewZ monitor is designed and manufactured with superior components and durable materials which stand up to the harsh environment of non-stop, around the clock operation of digital signage and pro video production applications.

Zenitel Group is the world leader of intelligent communication solutions, focused on IP Intercom, Video Intercom, and Telephony Communications. Zenitel ensures seamless interoperability with IPBX and VoIP systems around the world.

Design Center
- The application to request designs for both Midmarket and Enterprise solutions saves you a great deal of time initializing new or upgrade designs.
- This application is utilized for both perpetual, subscription and all Avaya Professional Services requests. No need to use multiple platforms thus saving you time and frustration.
- Every design is stored for historical reference, providing your company a record for trouble free retention if required.
- You will receive real-time notification of completed requests and updates, reducing communication gap between engineers.
- 24/7 availability to partners, initiate or maintain designs on your own schedule.

Jenne Solutions Designer (JSD)
Jenne Solutions Designer is a multi-vendor online configuration tool that enables business partners to quickly design a solution into a real-world configuration. It seamlessly identifies complementary solutions, including pricing and availability, all in an environment that can be shared privately with your colleagues, customers and experts at Jenne.

Jenne Cloud Design Center
After a reseller hosts a consultative appointment or conference call with their customer, they can easily access Jenne’s Cloud Design Center web portal and complete the answers to questions that will allow Jenne’s cloud specialists to create a customized proposal for the best cloud solution for your customer’s business and situation.

Web-Based Resources Available 24/7 at Jenne.com
Jenne’s website is the place to access product information and transact business for over 180 manufacturers which we represent. We offer:
- A searchable online product catalog with secure online ordering capability 24/7. You can check pricing and stock status, build order templates for repeat orders, create online tracking information, access your account information, review past orders and more.
- Manufacturers’ microsites that contain current promotions, special announcements, documentation, end of sale notices, reward updates, fact sheets, product documentation, presentations, newsletters and more.
- Plus, we also offer timely email announcements on product revisions, new product introductions, price changes and other important information.

Financing
Jenne offers assistance and processing of a wide variety of financing options to assist you in successfully managing your business. Our team is dedicated to helping you find the right financing options for your business as well as assisting you in the entire process from start to finish. We work to ensure that our customers achieve the financial success they are striving for.

Financial services available:
- Proactive searches by relationship managers to find financing solutions beyond normal credit terms.
- Leasing programs to help improve cash flow while freeing up credit lines to increase sales and profitability.
- Floor plan/working capital programs with flexible payment terms to help ease cash flow demands.

Operational Support and Excellence
Jenne provides unparalleled operational support — we are experts in distribution! Your business benefits from:
- An industry-leading order accuracy rate — 99.98 percent — supported by a 99.89 percent on-time shipment rate, means that you receive the right product when and where you need it.
- Expedited ‘out of the box’ failure replacement support.
- Single point of shipment ensuring a cohesive order fill, immediate order turnaround and industry leading ‘ship complete’ performance.
- Custom branded delivers documents that enhance your identity. Cut days and cost out of your deliveries by utilizing Jenne’s logistic capability to drop ship your customer’s order directly to them. We will include shipping documents with your branding and your customers’ purchase order number to ensure ease of receipt.