Jenne® is Your Cloud Services Brokerage for Vidyo

Jenne, Inc. is a leading Cloud Services Brokerage and Value-Added Distributor serving agents and value-added resellers throughout the U.S. We focus on United Communications and Collaboration, Networking and Infrastructure, Physical Security, Video Conferencing and the Internet of Things (IoT).

The Jenne Team is Available to Help You

- Our **inside sales team members** are knowledgeable and highly trained on the complete line of Vidyo products and solutions. They are available to assist with quotes, demo unit requests, order placing and general questions regarding audio and video conferencing solutions.

- Our **territory business development directors** work with resellers to contribute to their business plan development and execution helping them to be more successful.

- Our **product manager** assists resellers with quotes, deal registrations and solution configurations to ensure Value-Added Resellers (VARs) are investing in the right solution sets to meet end user needs.

- Our **technical sales engineer** serves both the internal sales function as well as the business partner community. The sales engineer understands the sales process and drives toward the successful close. He designs and configures product solutions to meet the end customer needs on the pre-sales end   and is available for problem solving after the sale as well.

Operational Support and Excellence

Jenne provides unparalleled operational support—we are experts in distribution.

- Same day shipping from Jenne's large on-hand, in-stock inventory for orders placed before 7 p.m. EST.

- An industry-leading order rate of 99.98 percent.

- On-time shipments rate of 99.89 percent.

- Jenne offers custom branded delivery documents. Cut days and cost out of your deliveries by utilizing Jenne's logistic capabilities to drop ship your customers' order directly to them. We will include shipping documents with your branding and your customers' purchase order number to ensure ease of receipt.

Video Collaboration when Quality Matters
Visually connect the world with the highest quality embedded video and enterprise video conferencing

VidyoRoom™ HD-3 – High Performance Group Collaboration
The VidyoRoom HD-3 delivers incredible 4K Ultra HD experiences for medium to large conference rooms for engaging group collaboration. In fact, it is the industry's first and only group collaboration endpoint with support for dual 4K monitors delivering crystal clear video from remote participants without sacrificing quality and clarity.

Outstanding User Experience
• Support for up to 4K video and content on dual screens
• Screen configurations supporting up to 16 participants per screen
• Multipoint Content Sharing: toggle to switch between shares from multiple participants
• Calendar integration for single-tap meeting access with support for Microsoft® Exchange and Google® Calendar
• Flexible content and participant video layouts
• Meet with participants from all types of endpoints, including room systems, desktops, laptops, tablets, and mobiles via VidyoCloud™ or on-premises VidyoConferencing™ system

VidyoRoom™ HD-2 – Affordable Systems for Powerful Team Collaboration
The powerful VidyoRoom HD-2 is the ideal system for team collaboration delivering incredible 4K Ultra HD video resolution without sacrificing quality from remote participants or their content. The VidyoRoom HD-2 is very affordable and has a compact form factor that is easy to deploy in virtually any conference room.

Outstanding User Experience
• Receives up to 4K video and content
• Dynamic adaptation technology continuously optimizes the video for unmatched fidelity
• Screen configurations supporting up to 16 participants viewable on screen
• Multipoint Content Sharing: toggle to switch between shares from multiple participants
• Calendar integration for single-tap meeting access with support for Microsoft® Exchange and Google® Calendar
• Flexible content and participant video layouts
• Meet with participants from all types of endpoints, including room systems, desktops, laptops, tablets, and mobiles via VidyoCloud™ or on-premises VidyoConferencing™ system

VidyoCloud™

Rapidly deploy video collaboration without sacrificing quality

For organizations that need high quality video conferencing and want to avoid burdening their IT staff and resources, VidyoCloud is a hosted video collaboration solution with a global footprint that provides the highest quality available in any network environment. And for large, geographically dispersed organizations, VidyoCloud's numerous points of presence around the world provide the best performance for remote users across distance and time zones.
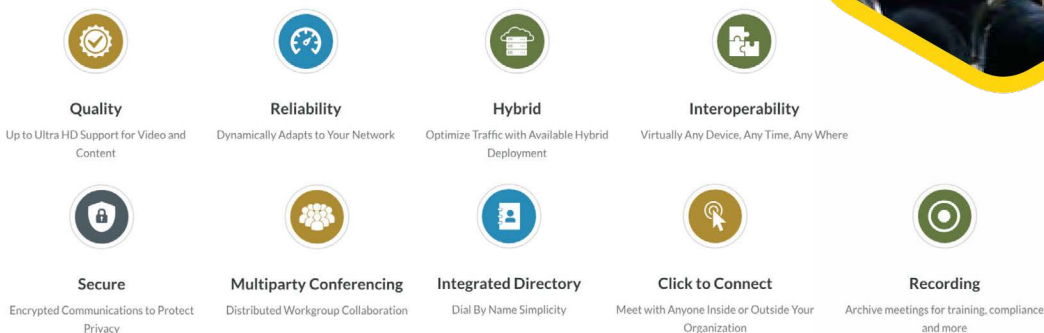
In fact, VidyoCloud delivers industry-leading performance at the extreme ends of the quality spectrum. In network challenged environments, like mobile and wireless, VidyoCloud offers unsurpassed error resiliency, and can even adapt to 20% packet loss – more than double the industry average. In robust network environments that leverage 4k and 5k displays, VidyoCloud delivers the most stunning quality imaginable, up to 16x better than the status quo 720p.

Additionally, for organizations with large corporate offices, VidyoCloud goes a step further: superior hybrid support can mitigate bandwidth utilization where there are large concentrations of users. VidyoCloud's infrastructure uniquely supports VidyoRouter cascading, which provides immediate, continuous adaptive, bandwidth optimization, and supports mixed-mode cloud and on-premises. This helps you save on expensive WAN bandwidth.

VidyoCloud Benefits

• Continuous Software Updates
• Connect to Anyone, Anywhere
• Global backbone to reach participants wherever they are
• Deploy collaboration for your customers' enterprise instantly
• Buy and sell only what you need, grow anytime
• Conserve IT Resources
• Flexible pricing to fit your customers' needs

VidyoCloud Features

Quality
Up to Ultra HD Support for Video and Content

Reliability
Dynamically Adapts to Your Network

Hybrid
Optimize Traffic with Available Hybrid Deployment

Interoperability
Virtually Any Device, Any Time, Any Where

Secure
Encrypted Communications to Protect Privacy

Multiparty Conferencing
Distributed Workgroup Collaboration

Integrated Directory
Dial By Name Simplicity

Click to Connect
Meet with Anyone Inside or Outside Your Organization

Recording
Archive meetings for training, compliance and more

Jenne Adds Value

- Jenne provides professional A/V installation services from simple installations to full room integration of A/V products. Service includes initial determination of site requirements, installation and post implementation. Our certified A/V engineers are experienced with all major manufacturers and available in most major metropolitan areas. Control system programmers also are available to customize your customers' design needs.

- Training, education and certification through Jenne University. Jenne maintains its own brick and mortar training center where our customers can gain technical or sales expertise.

- Jenne strives to provide you with the best support in the industry. We offer free technical support from Monday through Friday, 8 a.m. - 8 p.m. EST and full 24/7 minimum-cost support for emergencies on evenings and weekends.

- Jenne offers flexible trial and demo products in order to match you and your customers with the best solutions.

- Jenne offers flexible, customized financing opportunities directed to resellers and end customers to help resellers move more equipment and to increase end customers' buying power.

- Jenne can help you market your business with Jenne Marketing Pro (JMP), an online marketing portal for Jenne reseller customers designed to help execute professional marketing campaigns and generate leads.

- Web-based resources available 24/7 at www.jenne.com. Jenne's website is the place to access product information and transact business with over 180 manufacturers, whose products Jenne distributes.

About Vidyo, Inc.

Millions of users around the world visually connect every day with Vidyo's secure, scalable technology and cloud-based services. Vidyo offers video collaboration solutions for companies that require the highest quality video interaction available. Recognized with over 120 patents, the company's software platform and APIs are used by enterprise customers, service providers, and ecosystem partners to create innovative HD quality video-enabled applications embedded into workflows and emerging IoT devices.