



Navigating the Cloud with You — Jenne Cloud Services Brokerage

As a Cloud Services Brokerage, Jenne provides access to:



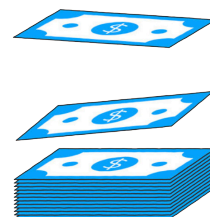
The industry's leading
Cloud vendors



Convenient and efficient
24/7 online tools and
resources



A Cloud Solutions Design
Center to swiftly respond
to end-customer requests
for cloud quotes



Jenne's Cloud
Commissions Dashboard
for tracking and reporting
commissions

CONTACT US

When your team unites with Jenne as a Cloud Services Brokerage, you'll establish a multi-faceted partnership that expands your product insight, leverages access to leading vendors, and instills the confidence that comes with comprehensive support from a dedicated team of certified professionals with the deepest Cloud product knowledge possible. **Explore our expansive Supplier portfolio using the color-coded guide below.**

For more information, contact the Jenne Cloud team today - cloudteam@jenne.com

Network

SD-WAN

Security

SIP Trunking

Storage &
Disaster
Recovery

UCaaS/
CCaaS

Video
Conferencing



Six-time Gartner Magic Quadrant leader, 8x8 (EGHT), is the world's first Communications Cloud, combining unified communications, team collaboration interoperability, contact center, and analytics in a single, open and real-time platform. 8x8 eliminates information silos to expose vital, real-time intelligence across all clouds, applications and devices to improve individual and team productivity, business performance and customer experience. ■



Access One's solutions are delivered by a team of knowledgeable professionals who are committed to providing an unrivaled level of client service. Access One believes there is no substitute for client care, and are proud to be a nine-time winner of the Stevie® Awards for customer service and a winner of the Better Business Bureau's Torch Award for Marketplace Ethics, while maintaining a Net Promoter Score in the top five percent of our industry. ■ ■



AireSpring owns and operates one of the largest SIP Networks in North America, processing nearly 6 billion calls per month, as well as an SD-WAN Global Private Network that covers 6 continents. They solve their customers' complex networking and communication challenges by providing cutting-edge technologies for digital transformation and communications. ■ ■ ■ ■ ■



Aryaka, the Cloud-First WAN and SASE company, and a Gartner "Voice of the Customer" leader, makes it easy for enterprises to consume network and network security solutions delivered as-a-service for a variety of modern deployments. Aryaka uniquely combines innovative SD-WAN and security technology with a global network and a managed service approach to offer the industry's best customer and application experience. ■



AT&T is deploying virtualized network functions to create an overarching system of software solutions for all businesses. Widening the enterprise's portfolio of cloud services will strengthen data collection capabilities and enhance cost savings. Having the ability to expand and navigate clouds services with the click of a button from a single dashboard through NetBond brings greater opportunities to enterprises that are grappling with digital transformation. ■



Experiences That Matter

Avaya Cloud solutions offer a variety of deployment options to provide unified communications and contact center solutions to customers of all sizes - including public or hybrid cloud. Avaya Cloud Office by RingCentral combines the best from two industry leaders - RingCentral's unrivaled UCaaS platform and Avaya's industry-leading services and technology capabilities - all in one cloud solution designed to redefine workplace collaboration. With Avaya Cloud Office, you can provide your customers all the communication features they need to accelerate their business in one cost-efficient, monthly bill.

Avaya Spaces is an immersive meeting and workstream collaboration platform combining HD video meetings, chat, a document repository and task management. It supports the composable enterprise, providing agility to support changing business needs, models and ways of working - ideal for the hybrid environment. ■ ■



BCM One's Voice Enabled Teams integrates enterprise-level voice communications with Microsoft Teams for the utmost flexibility and connectivity. We own, operate, and developed our SIP Trunking Call Processing Platform (mSIP) that is used as the backbone of Teams Direct Routing communications. BCM One also operates its own UCaaS hosted voice platform with expert voice engineers that truly understand the importance of call flow design and addressing periphery voice applications. ■ ■



As a communications and technology solutions leader since 1994, BCN understands how to solve your toughest network challenges and build a solution that fits your needs. Our experts guide you to the right solution, then help you secure, manage, and monitor it, ensuring you're always connected to the advanced technologies that can take your business even further. ■ ■ ■ ■ ■



Broadvoice unites cloud-based business phones, video conferencing, business text messaging and team collaboration, giving you access to communications solutions from a single provider that are designed to work together. ■ ■



CallTower is a leading provider of cloud-based communication and networking services. Its solutions enable customers to reduce capital spending and operating costs, and enhance productivity and customer care. ■ ■



Cloud9 Infrastructure is a Mitel-approved and endorsed infrastructure provider that makes it easy for you to start offering subscription-based MiVoice Business (MiVB) services. Cloud9 Infrastructure provides world-class, geo-redundant infrastructure based on Tier III+ data centers. We use a multi-instance architecture so your clients gain maximum flexibility and security. ■



Cogent was founded on the premise that bandwidth can be treated like a commodity - produce mass amounts and position it for sale based on price. Leveraging new technologies, Cogent built its own IP data network independent of the traditional voice-based networks owned by the RBOCs (regional bell operating companies). Today, they are widely recognized as one of the largest carriers of Internet traffic in the world. ■



Help keep your network connected and protected with secure network solutions. Get connectivity, network management, integrated advanced security capabilities with real-time network insights, and the power to control it from anywhere. It's secure network solutions - only from Comcast Business. ■



Command Link has worked to redesign the functions of Telecom and SaaS from the ground up by designing, innovating, and managing new voice and data networks specifically designed to take advantage of cutting-edge technologies. ■ ■ ■ ■ ■



Consolidated Communications, Inc. (CCI) is a leading provider of business communications technology throughout the country. CCI combines the unique benefit of an expansive fiber network with local, responsive support to deliver powerful, customer-focused solutions to the organizations we serve. ■



Coro was built on the principle of non-disruptive security: holistic security protection, with unrivaled ease of use, and unmatched affordability. Coro only surfaces the issues that require human expertise. This means Coro acts like a productivity solution for security - it's easy to install and operate, and enables IT to quickly configure what is and isn't critical to your business security. ■



Crexendo® delivers seamless employee and customer experiences by providing cloud-delivered Unified Communications as a Service and omnichannel Contact Center as a Service solutions to global businesses. ■



DataBank gives enterprises, technology, and content providers the confidence of knowing their applications and data are always secure, always compliant, and always deployed on the right edge infrastructure. ■ ■



Data Canopy is a team of data center experts dedicated to being a partner - not just a provider - for their clients. At Data Canopy, they leverage global carriers, a highly secure cloud, and worldwide data center facilities to cover all of your data center needs. Clients get custom-fit, optimized solutions in Tier III enhanced facilities at a low cost. ■



Expereo provides Internet connectivity, Enhanced Internet, network optimization, SD-WAN, network security managed services, and managed professional and field services for network solutions. ■



FatPipe®, the inventor and multiple patents holder of software-defined wide-area networking (SD-WAN), reliability, security, and WAN Optimization products, specializes in providing solutions that transcend Wide-Area Network (WAN) failures to maintain business continuity. Over the last 12 years, FatPipe has the largest installed base of customers in software-defined network WANs, including numerous Fortune 1000 companies. ■



87% of people admit they don't answer calls from unknown numbers - and that likely means you. Restore trust in the phone call with First Orion's Branded Communication and Communication Protection solutions. ■



Fusion Connect manages, orchestrates and secures the critical technology infrastructure that enables the connected enterprise. They tailor their highly available and secure cloud communication, collaboration, security and network management platforms to meet the unique needs of their mid-market and enterprise customers. Their AI-based management systems along with their highly skilled technicians ensure world-class application performance under any conditions. ■ ■ ■



Every year, Genesys® orchestrates billions of remarkable customer experiences for organizations in more than 100 countries. Through the power of our cloud, digital and AI technologies, organizations can realize Experience as a Service™, our vision for empathetic customer experiences at scale. ■



GigTel custom designs cost-effective communication solutions with an emphasis on unparalleled customer service and support. GigTel's telecommunications background has helped them develop a VoIP system equipped with a wide range of advanced business features. Their mobile app allows employees to make and answer work line calls from anywhere on the globe while GigTel's virtual dashboard provides detailed call statistics for call centers. ■ ■



GoTo, formerly known as LogMeIn, simplifies how people interact with each other and the world around them to drive meaningful insight, deeper relationships and better outcomes. With a platform that supports tens of millions of daily users, over a billion customer interactions and 20 billion voice minutes per year, GoTo has helped invent the modern way of working - flexible, dispersed, mobile, efficient and productive. ■ ■ ■



Granite provides one-stop solutions for voice, data, Internet, wireless, video and secure network options throughout the United States and Canada. Granite understands that no two businesses are run the same way, and will create a flexible communications solution tailored to each customer's needs today and in the future. Granite's scalability allows your business to grow with imminent demand. ■ ■ ■ ■ ■



Intermedia is a leading UCaaS, CCaaS, and cloud email/productivity applications provider hyper-focused on delivering easy-to-use and secure communication and collaboration solutions to businesses and the partners that serve them. More than 125,000 business customers and 6,600 active partners rely on Intermedia's tightly integrated suite of cloud applications that are managed through one intuitive point of control, and are backed by 99.999% uptime SLAs and J.D. Power-certified 24/7 technical support. Solutions include the all-in-one cloud communications and collaboration platform - Intermedia Unite™, Intermedia AnyMeeting™, Intermedia Contact Center, scalable SIP trunks, file sharing & backup, business email, security, archiving, and more. ■ ■ ■



Invoca's AI-powered conversation intelligence platform enables revenue teams to deliver seamless buying experiences that drive revenue growth by using the best of digital and human touch. ■



Lifesize provides award-winning video systems and best-in-class mobile apps that connect end-users to an incredible cloud-based video conferencing service. Lifesize Cloud works everywhere people work. It can be used on a laptop, tablet and smartphone, in any meeting room, and with Lifesize's Icon Series. It can even be used with third-party video calling systems. ■



Lumen is a multinational technology company that enables companies to capitalize on emerging applications and power the 4th Industrial Revolution (4IR). This revolution is redefining how we live and work, creating an unprecedented need for an advanced application delivery architecture—designed specifically to handle the complex and data-intensive workloads of next-gen technology and businesses. ■



Metro Wireless International Inc. was founded by people who are truly passionate about delivering next generation telecommunications services over the airwaves. This model, once primarily used in rural communications and mobile, is now finding its way into businesses and homes everywhere. Metro Wireless is aiming to change the way people look at telecommunications services and wireless communications by offering truly unique, disruptive and bold technology offerings. ■



Momentum Telecom is a premier provider of Unified Communications and Collaboration solutions for business. Momentum delivers a mobile, flexible and reliable HD voice and video solution seamlessly integrated with productivity applications to simplify communications and improve efficiency.

Momentum SIP Trunking is a business-class service designed to deliver affordable Voice over IP service with advanced telephony features to an existing PBX system. ■ ■



net2phone is one of the fastest growing business cloud communications providers in the US. They are a multi-billion dollar international corporation, but they've got a true entrepreneurial spirit. net2phone has spent the last 20+ years listening to feedback, investing in innovation, and thriving to help your business succeed. ■ ■



Nextiva provides cloud-based communications and collaboration solutions designed to simplify the way businesses communicate through Hosted VoIP, SIP Trunking and Nextiva Anywhere™ solutions. Founded in 2006 on the principle of Amazing Service®, Nextiva serves more than 100,000 businesses in the United States. ■ ■



Nortec offers Microsoft Licensing packages with end-to-end support and strategic guidance for small to large companies nationwide. Learn how different Microsoft licensing options can help your organization get the best value when purchasing and managing all your Microsoft products and services. ■ ■ ■



PanTerra is the leader in delivering enterprise-level cloud services with Streams, the ultra secure, highly reliable, unified cloud service that integrates unified communications, team messaging, file sync & share and business analytics. Streams is the ideal cloud platform for mid-market enterprises. ■



Performive specializes in partnering with growing Mid-sized companies by delivering secure, VMware-based cloud solutions, along with on-demand engineering resources and 24/7/365 Devoted Customer Support. To meet customers' needs, Performive's infrastructure portfolio has expanded into the full cloud, colocation, and bare metal spectrum as well as security, data protection, and managed services. ■ ■



Playvox powers the world's fastest-growing brands and proudly serves expanding digital experience (DX) pioneers such as Nook, NuBank, SoFi, Stitch Fix, Twitter and Zendesk. Their agent-empowering products live seamlessly in the modern support operations ecosystem with software like Amazon Connect, Salesforce, Slack, ServiceNow, and Zendesk. ■



RAYVN is an ambitious, fast-growing software company that develops and delivers an easy-to-use solution to help organizations manage critical events effectively and boost their emergency preparedness. Their mission is to empower and enable every person and organization, trained or untrained, to handle critical events effectively and with confidence! ■



RingCentral, Inc. is an award-winning global provider of cloud unified communications and collaboration solutions. More flexible and cost-effective than legacy on-premise systems, RingCentral solutions empower today's mobile and distributed workforces to be connected anywhere and on any device through voice, video, team messaging, collaboration, SMS, conferencing, online meetings, contact center, and fax. RingCentral provides an open platform that integrates with today's leading business apps while giving customers the flexibility to customize their own workflows. ■



Sangoma SIP Trunking helps customers reduce their telephony costs and deliver a higher standard of service by replacing traditional phone lines with Sangoma SIP Trunking.

Sangoma's Switchvox Cloud is a hosted UC solution that incorporates the same software as the on-premise appliances so that end-users have access to the same powerful UC features such as mobility, IVRs, queues, and tight integration with Sangoma phones. Switchvox Cloud provides access to a business-class phone system while completely eliminating costly capital expenditures. ■ ■



SIPPIO is 100% Azure native to ensure peace of mind with high availability, failover and security across the globe. SIPPIO architected a fully automated, end-to-end cloud solution providing top grade carrier services through certified session border controllers running exclusively in Microsoft Azure. ■



Spectrum Business improves and secures your connection to key cloud service providers with their Cloud Connect service. Cloud Connect provides a dependable, private cloud connection for accessing Amazon Web Services and Microsoft Azure. ■



Star2Star was founded in 2006 with a passion for revolutionizing the world of business communications. For small and large businesses, Star2Star unifies and simplify complex communications activities. For employees, they deliver a culture of innovation, diversity, and individuality. ■



SteelDome is a global software cyber security company, providing products that drives efficiency and security. Protecting your data with SteelDome is now available through their latest technologies. SteelDome's easy to implement purpose-built services are designed to protect your organization from today's viable and growing cyber threats. ■



Talkdesk offers a better way for organizations to unlock the promise and potential of great customer experience. Talkdesk is innovative, creative, and challenges the old status quo in order to help their customers thrive and grow. ■



Telesystem empowers businesses across the country with a range of innovative network, communication, collaboration and security solutions. Their expert team works along-side businesses to tailor agile and reliable solutions to address their specific requirements for performance, security and cost. It's Telesystem's goal to ensure their customers are getting the most out of their IT infrastructure, while allowing room for growth, and freeing their resources to focus on their business success. ■ ■



ThreatProtector provides the protection, visibility and products for Cybersecurity challenges. They provide the most effective security awareness training, email encryption, and device endpoint protection for businesses of any size. ■



TransmosisONE protects small businesses from the world's most sophisticated cyber threats. It is the industry's first Artificial Intelligence cybersecurity platform and 24/7 live virtual Security Operations Center with fully integrated cyber liability coverage. TransmosisONE uses monitoring around the clock to effectively protect your customers' small business while they sleep. ■



UJET is the world's first and only cloud contact center platform for smartphone era CX. By modernizing digital and in-app experiences, UJET unifies the enterprise brand experience across sales, marketing, and support, eliminating the frustration of channel switching between voice, digital, and self-service for consumers. ■



Vault America is a leading provider of cloud-based storage specializing in data backup, recovery, and archiving solutions. From small businesses to multinational enterprises and designed for channel partners, customers use Vault America's cloud storage services to solve their data protection, retention and business continuity challenges. Vault America delivers enterprise-grade performance and reliability without enterprise-level complexity and cost. ■



Viasat connects small businesses to fast, reliable satellite Internet in areas where other options are slow, unavailable, or unaffordable. Set up shop just about anywhere with fast business internet that helps businesses connect to critical business applications such as voice over IP (VoIP), payment processing, cloud and email. ■



Votacall provides business communication systems with a focus on cloud-based voice solutions, Unified Communications as-a-Service (UCaaS), and call center design and deployment. Votacall follows a simple mantra: the customer experience is the only metric. That's at the center of everything they do, and why they make sure to plan for everything from holidays to unexpected power outages. ■



WAN Dynamics exists to make networks better and connecting easier. By leveraging industry best practices, decades of experience and a little creativity, every network WAN Dynamics touches is improved. This results in happier users that can carry on with their business without distractions. ■ ■



YourSix combines all aspects of physical security delivered as a service by a single trusted security partner. Their cloud solutions enable the seamless convergence of video surveillance, access control, audio technologies and video monitoring so partners can more intelligently safeguard their customer's most important assets. ■



Partnering with WOW! Business provides access to unparalleled carrier diversity and a superior operating environment where service and uptime are paramount. With the WOW! Business network as your foundation, your customers can leverage the strengths of over 32 different carriers, or utilize WOW!'s Layer 3 private network for low latency connectivity, to create a customized, best-in-class data center solution, managed by WOW! Business. ■



Zoom helps your customers express ideas, connect to others, and build toward a future limited only by their imagination. Zoom's frictionless communications platform is the only one that started with video as its foundation, and they have set the standard for innovation ever since. That is why Zoom is an intuitive, scalable, and secure choice for large enterprises, small businesses, and individuals alike. ■ ■



Zultys delivers an easy-to-use, secure, and reliable platform designed to streamline all forms of communication and increase productivity for any size enterprise. From small businesses to large-scale enterprises, Zultys products are helping thousands of companies and their employees meet and exceed their communication and collaboration needs every day. ■